

# Item 18: Resolution in respect of the 2020 Policy on Remuneration for Group Management

The Board of Directors proposes that the Annual General Meeting resolves that the Company shall apply the following policy for Group Management.

## POLICY ON REMUNERATION FOR GROUP MANAGEMENT

## **Application of the Policy**

This Policy on Remuneration (the "**Policy**") applies to the remuneration of "**Group Management**" at Lundin Petroleum AB ("**Lundin Petroleum**" or the "**Company**"), which includes (i) the President and Chief Executive Officer (the "**CEO**"), (ii) the Deputy CEO, who from time to time will be designated from one of the other members of Group Management, and (iii) the Chief Operating Officer, Chief Financial Officer and Vice President level employees. The Policy also applies to members of the Board of Directors (the "**Board**") of the Company where remuneration is paid for work performed outside the directorship.

## Background to the proposed changes to the Policy

The Policy to be approved by the 2020 Annual General Meeting ("**AGM**") is the result of a review to comply with revised Swedish legislation resulting from the European Union Shareholder Rights Directive II and the 2020 revised Swedish Corporate Governance Code. Few material changes are proposed for how the Company manages executive remuneration matters, however the new legislation, together with discussions with shareholders' representatives, have led to some changes to the Policy that is submitted to the shareholders for approval. The revised Policy is different to the Policy approved by the 2019 AGM with regard to the following:

- The Policy is more explicit on the links to strategy, long- term performance and sustainability and requires that the Compensation Committee (the "**Committee**") takes shareholders' opinions into account, as well as remuneration across the broader employee population, when making its decisions and recommendations to the Board.
- The Board continues to award annual variable remuneration worth up to 12 months' base salary but now provides more clarity by imposing a cap of 18 months' base salary for occasions when individuals have delivered outstanding performance.
- The Policy now describes the design and governance of different elements of remuneration in more detail, as well as their relative proportions of total remuneration.
- There is more information on terms and decision making processes and considerations, including how the Company can deviate from the Policy.

This Policy is, together with previous years' Policies, available on the Company's website <u>www.lundin-petroleum.com</u> and it will remain available for ten years.

## Key remuneration principles at Lundin Petroleum

Lundin Petroleum's remuneration principles and policies are designed to ensure responsible and sustainable remuneration decisions that support the Company's strategy, shareholders' long-term interests and sustainable business practices. It is the aim of Lundin Petroleum to recruit, motivate and retain high calibre executives capable of achieving the objectives of the Company and to encourage and appropriately and fairly reward executives for their contributions to Lundin Petroleum's success.

#### Remuneration to members of the Board

In addition to Board fees resolved by the AGM, remuneration as per prevailing market conditions may be paid to members of the Board for work performed outside the directorship.

#### **Compensation Committee**

The Board has established the Committee to support it on matters of remuneration relating to the CEO, the Deputy CEO, other members of Group Management and other key employees of the Company. The objective of the Committee is to structure and implement remuneration principles to achieve the Company's strategy, the principal matters for consideration being:



- the review and implementation of the Company's remuneration principles for Group Management, including this Policy which requires approval by the General Meeting of Shareholders;
- the remuneration of the CEO and the Deputy CEO, as well as other members of Group Management, and any other specific remuneration issues arising;
- the design of long-term incentive plans that require approval by the General Meeting of Shareholders; and
- compliance with relevant rules and regulatory provisions, such as this Policy, the Swedish Companies Act and the Swedish Corporate Governance Code.

When the Committee makes decisions, including determining, reviewing and implementing the Policy, it follows a process where:

- The Board sets and reviews the terms of reference of the Committee;
- the Chair of the Committee approves the Committee's agenda;
- the Committee considers reports, data and presentations and debates any proposal. In its considerations the Committee will give due regard to the Company's situation, the general and industry specific remuneration environment, the remuneration and terms of employment of the broader employee population, feedback from different stakeholders, relevant codes, regulations and guidelines published from time to time;
- the Committee may request the advice and assistance of management representatives, other internal expertise and of external advisors. However, it shall ensure that there is no conflict of interest regarding other assignments that any such advisors may have for the Company and Group Management;
- the Committee ensures through a requirement to notify and recuse oneself that no individual with a conflict of interest will take part in a remuneration decision that may compromise such a decision;
- once the Committee is satisfied that it has been properly and sufficiently informed, it will make its decisions and, where required, formulate proposals for approval by the Board; and
- the Board will consider any items for approval or proposals from the Committee and, following its own discussions, make decisions, proposals for a General Meeting of Shareholders and/ or further requests for the Committee to deliberate on.

## **Elements of remuneration for Group Management**

There are four key elements to the remuneration of Group Management:

	Description, purpose and link to strategy and sustainability	Process and governance	Relative share of estimated/maximum total reward <sup>2</sup>
<u>a) Base salary</u>	- Fixed cash remuneration paid monthly. Provides predictable remuneration to aid attraction and retention of key talent.	- The Committee reviews salaries every year as part of the review of total remuneration (see below for a description of the benchmarking process).	30% / 20%

 $<sup>^2</sup>$  Estimated reward shows the percentage of total reward where proportions are estimated assuming 50 percent of maximum annual bonus and 50 percent of the long-term incentive without any share price or dividend effect. Proportions of maximum reward assume full vesting of both annual variable remuneration and the long-term incentive but without any share price or dividend effect. Different actual awards and the variable nature of incentives means that the actual proportions for an individual may be different.



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<u>b) Annual</u>	- Annual bonus is paid for	- The annual review of	20% / 25%
<u>variable</u>	performance over the	total remuneration also	
remuneration	financial year.	considers annual bonus	
	- Awards are capped at 18	awards, outcomes,	
	months'	target structure,	
	base salary, paying up to 12	weightings of targets	
	months' base salary for	and specific target	
	ranges of stretching	levels of performance.	
	performance requirements.	- Measurable financial	
	Any value over 12 months'	and non-	
	base salary is paid for	financial performance	
	delivering outstanding	requirements are	
	performance.	identified according to	
	- Signals and rewards the	position and	
	strategic and	responsibilities and	
	operational results and	include delivery against	
	behaviours expected for the	production of oil and	
	year that contribute to the	gas, reserves and	
	long-term, sustainable	resource replacement,	
	value creation of the	financial, health and	
	Company.	safety, ESG, carbon	
		dioxide gas emissions,	
		and strategic targets.	
		- The Committee	
		reviews the design of	
		annual variable	
		remuneration	
		separately.	
<u>c) Long-term</u>	- Performance share plan	- Annual review of total	40% / 50%
<u>incentive plan</u>	that aligns the interests of	remuneration considers	
	participants with those of	long-term incentive	
	shareholders through	awards, outcomes, TSR	
	awards in shares worth up	peer group and targets.	
	to 36 months' base salary	- Participants are	
	on award, vesting after 3	required to build a	
	years subject to	significant personal	
		shareholding of up to	
	performance.		
	- Relative Total	200% of base salary	
	Shareholder Return	over time by retaining	
	(" <b>TSR</b> ") summarises the	shares until	
	complex set of variables for	a predetermined limit	
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1	long-term sustainable	has been achieved.	
	long-term sustainable success in oil and gas	has been achieved. - The Committee	
	long-term sustainable success in oil and gas exploration and production	has been achieved. - The Committee reviews the design of	
	long-term sustainable success in oil and gas exploration and production into a single performance	has been achieved. - The Committee reviews the design of long-term incentives	
	long-term sustainable success in oil and gas exploration and production into a single performance test relative to peers that	has been achieved. - The Committee reviews the design of	
	long-term sustainable success in oil and gas exploration and production into a single performance test relative to peers that the Company competes	has been achieved. - The Committee reviews the design of long-term incentives	
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<u>d) Benefits</u>	long-term sustainable success in oil and gas exploration and production into a single performance test relative to peers that the Company competes with for capital. - Predictable benefits to help facilitate the discharge	has been achieved. - The Committee reviews the design of long-term incentives separately. - The Committee reviews benefits and	10% / 5%
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	practices, position and relevant reference remuneration.	
Total		100% / 100%

# **Review and benchmarking**

Every year the Committee undertakes a review of the Company's remuneration policies and practices considering the total remuneration of each executive as well as the individual components. Levels are set considering:

- the total remuneration opportunity;
- the external pay market;
- the scope and responsibilities of the position;
- the skills, experience and performance of the individual;
- the Company's performance, affordability of reward and general market conditions; and
- levels and increases in remuneration, as well as other terms of employment, for other positions within the Company.

External benchmarks for total remuneration are found from one or more sets of companies that compete with Lundin Petroleum for talent, taking into consideration factors like size, complexity, geography and business profile when determining such peer groups.

#### Variable remuneration

The Company considers that variable remuneration forms important parts of executives' remuneration packages, where associated performance targets reflect the key drivers for pursuing the Company's strategy, and to achieve sustainable value creation and growth in long-term shareholder value. The Committee ensures that performance and design align with the strategic direction and risk appetite of the Company before incentives are approved by the Board.

There is no deferral of incentive payments, however, the Board can recover annual bonuses paid in the unlikely event of outcomes based on information which is subsequently proven to have been manifestly misstated. The Board can also in exceptional circumstances reduce long-term incentive awards, including reducing them to zero, should it consider the vesting outcome to incorrectly reflect the true performance of the Company.

## Benefits

Benefits provided shall be based on market terms and shall facilitate the discharge of each executive's duties. The pension provision is the main benefit and follows the local practice of the geography where the individual is based. The pension benefits consist of a basic defined contribution pension plan, where the employer provides 60 percent and the employee 40 percent of an annual contribution of up to 18 percent of the capped pensionable salary and a supplemental defined contribution up to 14 percent of the capped pensionable salary.

#### Severance arrangements

Executives have rolling contracts where mutual notice periods of between three and twelve months apply between the Company and the executive, depending on the duration of the employment with the Company. In addition, severance terms are incorporated into the employment contracts for executives that give rise to compensation in the event of termination of employment due to a change of control of the Company. Such compensation, together with applicable notice periods, shall not exceed 24 months' base salary.

The Board is further authorised, in individual cases, to approve severance arrangements, in addition to the notice periods and the severance arrangements in respect of a change of control of the Company, where employment is terminated by the Company without cause, or otherwise in circumstances at the discretion of the Board. Such severance arrangements may provide for the payment of up to 12 months' base salary; no other benefits shall be included.



In all circumstances, severance payments in aggregate (i.e. for notice periods and severance arrangements) shall be limited to a maximum of 24 months' base salary.

#### Authorisation for the Board

In accordance with Chapter 8, Section 53 of the Swedish Companies Act, the Board shall be authorised to approve temporary deviations from the Policy on any element of remuneration described in this Policy, except from the maximum award of annual variable remuneration, which shall at all times be limited to 18 months' base salary . Deviations shall be considered by the Committee and shall be presented to the Board for approval. Deviations may only be made in specific cases if there are special reasons outside of normal business that make it necessary to increase reward in order to help secure the Company's long-term interests, financial viability and/or sustainability by recognising exceptional contributions. The reasons for any deviation shall be explained in the remuneration report to be submitted to the AGM.

#### **Outstanding remunerations**

Remunerations outstanding to Group Management comprise awards granted under the Company's previous long-term incentive programs and include 258,619 shares for awards under the LTIP 2017, 195,658 shares for awards under the LTIP 2018, 222,148 shares for awards under LTIP 2019 and 2,746 unit bonus awards under the 2017 Unit Bonus Plan. Further information about these plans is available in note 28 of the Company's Annual Report 2019.

Stockholm in February 2020 Lundin Petroleum AB (publ) The Board of Directors