# Financial Presentation - Year End 2009

\_\_Lundin\_\_



#### Disclaimer



#### **DISCLAIMER**

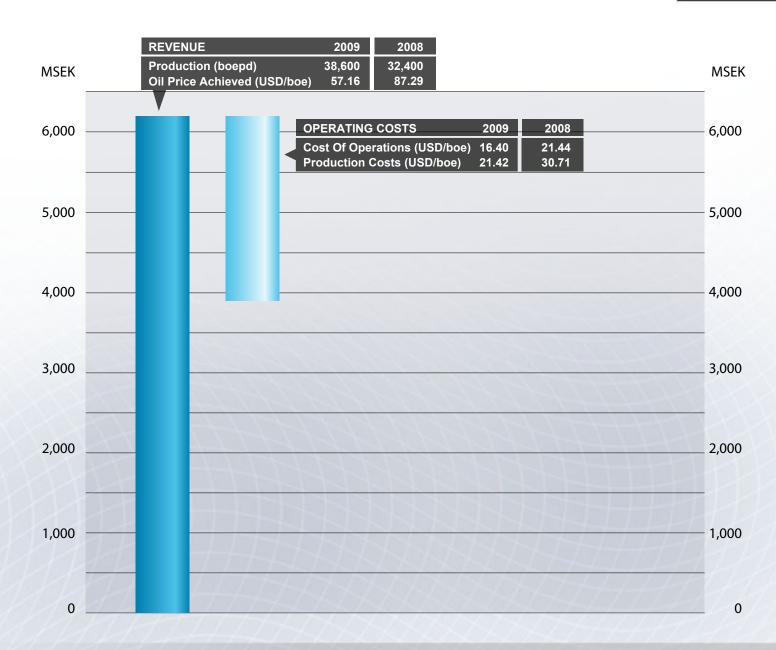
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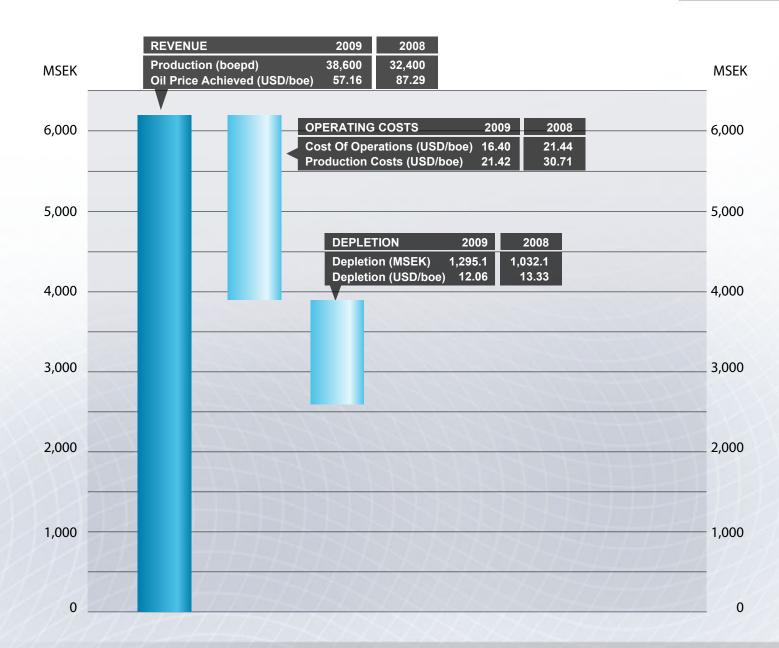




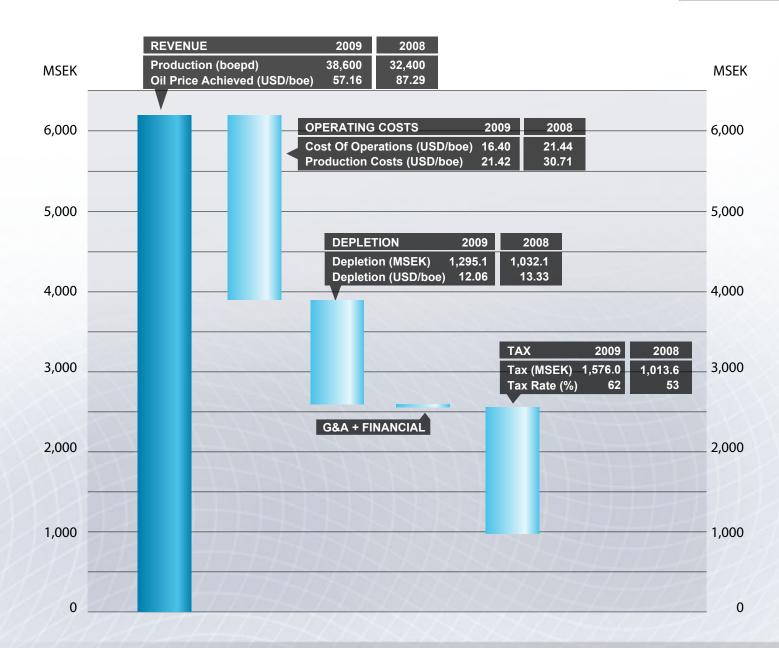




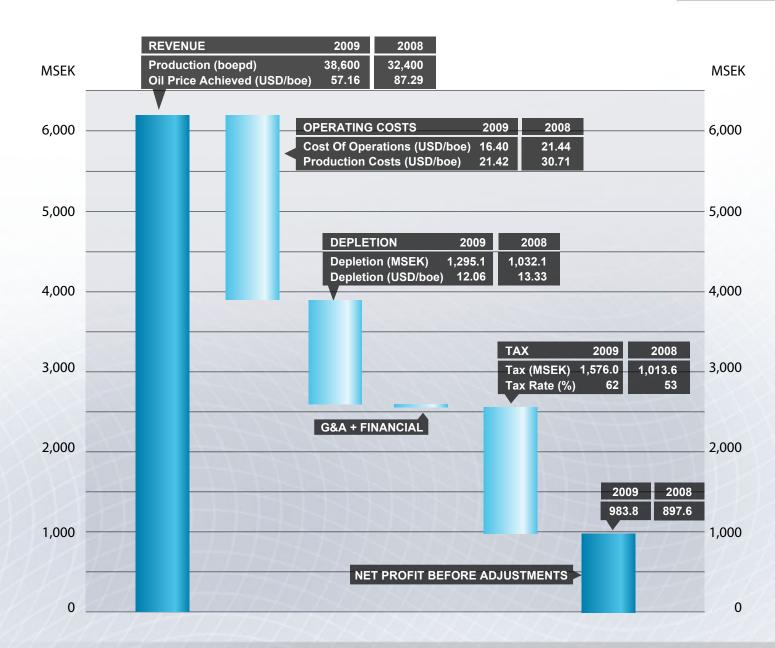














	Result before tax	Tax	Result after tax	Minority interest	Result attributable to Lundin Petroleum	Operating Cash Flow
Net Result before adjustments	2,559.8	-1,576.0	983.8	-78.2	1,062.0	3,597.3
Exploration costs	-1,051.0	544.1	-506.9	-59.8	-447.1	-

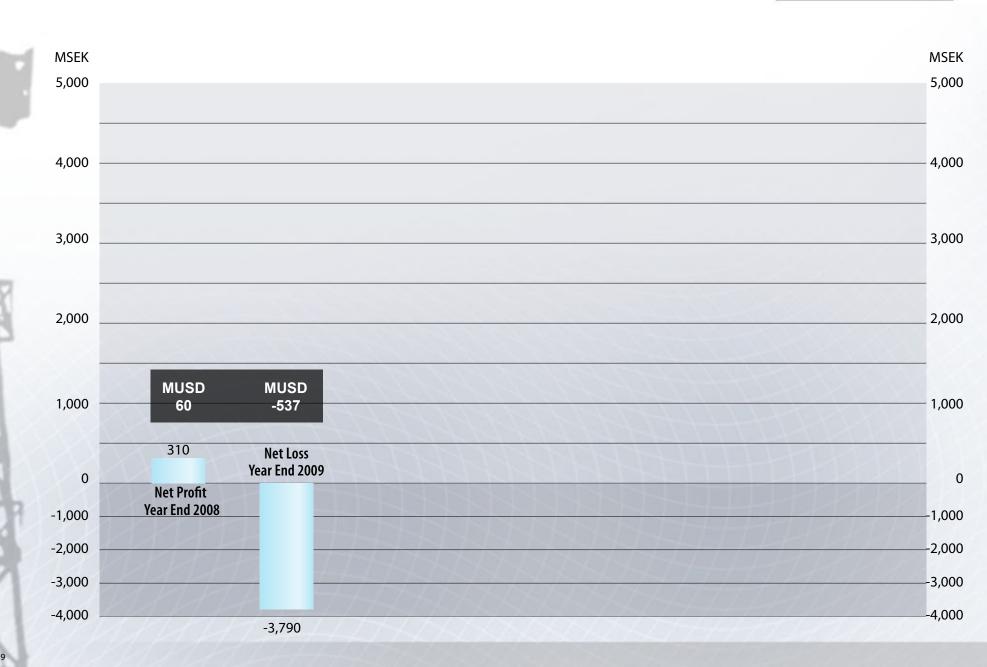


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Other one off items - Etrion impairment (Q3)	-409.3		-409.3		-409.3	
- Gain on Lundin International BV (Q4)	211.2	<u>-</u>	211.2	<u> </u>	211.2	
- Gain on NOGAT (Q3)	80.4	-	80.4	477	80.4	XXX-X
- Loss on Russian onshore fields (Q3/4)	-179.1	7-11-1	-179.1	1-1-1-1	-179.1	CACHO

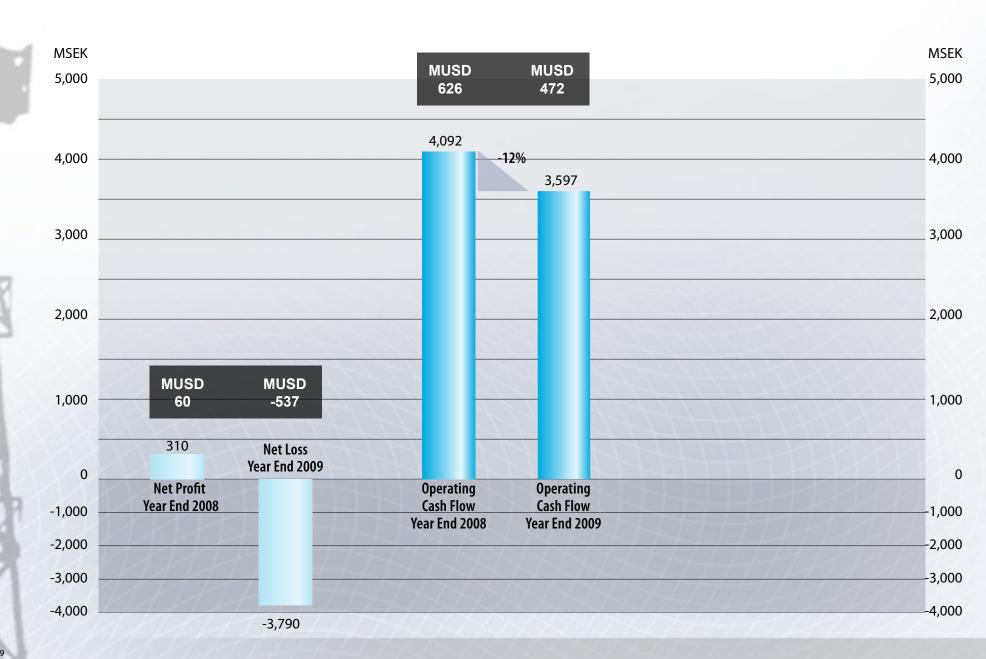


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- Etrion impairment (Q3)	-409.3	_	-409.3	F-1-7-	-409.3	<u>-</u>
- Gain on Lundin International BV (Q4)	211.2	(-11)	211.2		211.2	XX - X
- Gain on NOGAT (Q3)	80.4	1/-/	80.4	417	80.4	X X - X
- Loss on Russian onshore fields (Q3/4)	-179.1	111-1	-179.1	44	-179.1	000
Impairment of Russian carrying value	-4,588.5	618.4	-3,970.1	-761.5	-3,208.6	13-
Reported Net Result	-3,376.5	-413.5	-3,790.0	-899.5	-2,890.5	3,597.3

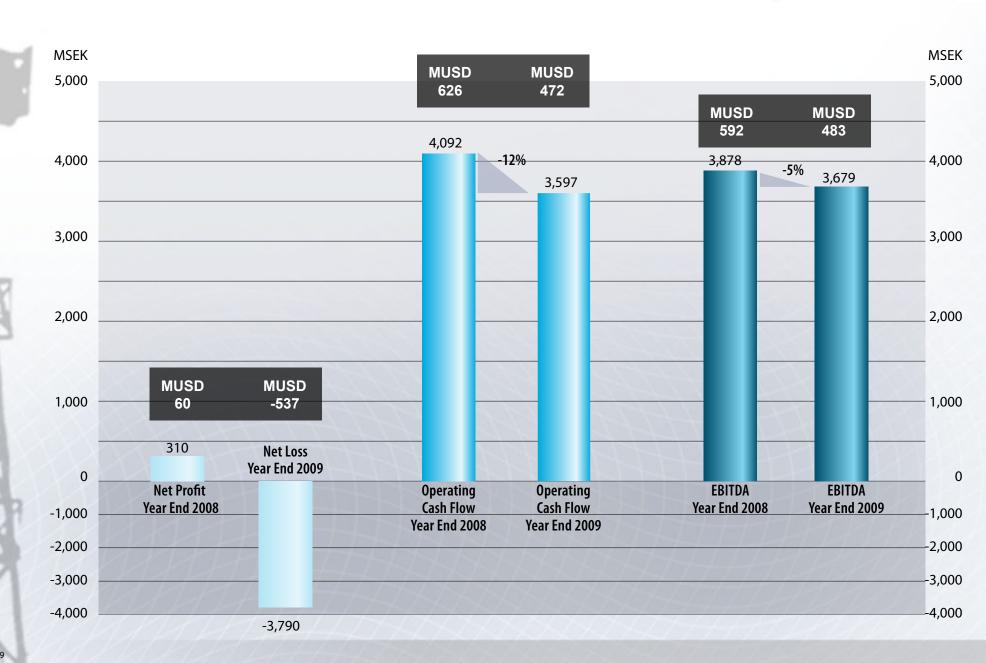












# Financial Results - Q4 2009



Ι.							
		Result before tax	Tax	Result after tax	Minority interest	Result attributable to Lundin Petroleum	Operating Cash Flow
	Net Result before adjustments	649.7	-374.7	275.0	-38.3	313.3	775.5
	Exploration costs	-338.3	75.2	-263.1	-59.8	-203.3	-
	Other one off items						
	- Gain on Lundin International BV	211.2	<u>-</u>	211.2	<u> </u>	211.2	XXX-1
	- Loss on Russian onshore field - KalmEastern	-85.7		-85.7	<del></del>	-85.7	-
	Impairment of Russian carrying value	-4,588.5	618.4	-3,970.1	-761.5	-3,208.6	11-
	Reported Net Result	-4,151.6	318.9	-3,832.7	-859.6	-2,973.1	775.5

# Netback - Year End 2009



[USD/boe]

	Year End 2009	Q4 2009
Average Brent oil price	61.67	74.53
Revenue	57.63	65.45
Cost of operations	-16.40	-20.81
Tariffs	-2.21	-2.48
Royalty and direct taxes	-2.91	-3.37
Changes in inventory/overlift	0.32	2.02
<b>Other</b>	-0.22	-0.25
Cash Margin	36.21	40.56
Depletion	-12.06	
Exploration costs	-10.00	
Impairment	-37.30	
Margin Netback	-23.15	

# Revenue Netback Reconciliation - Year End 2009 Tundin [U**5**D/boe]



	Year End 2009
Average Brent oil price	61.67
Sales differential Russia Gas price differential Other	-3.41 -1.67 0.57
Sales price achieved	57.16
Adjustment sales to production boe Government take UK quality difference Inventory movements Tariff receipts & other income	0.05 -1.68 -0.38 1.30 1.18
Effective sales price per boe produced	57.63

## Cost of Operations - Year End 2009



Year End 2009

MMB0E USD/boe MUSD

14.09 X 16.40 = 231.1



# Exploration Costs - Year End 2009



	Year End 2009 MSEK	Q4 2009 MSEK
Norway	530	9
Russia	249	249
Cambodia	78	78
Vietnam	55	-2
UK	47	
Indonesia	28	
France	24	2
Congo (Brazzaville)	19	-6
Other	21	8
2009 Exploration Costs	1,051	338
Attributable to Lundin Petroleum after Tax/MI	447	203

## Russia - Lagansky Impairment<sup>(1)</sup>





- → Lagansky carrying value
- → Russian goodwill

- **Post Impairment** 
  - → Lagansky carrying value



725

119

844

393

Write down MUSD 450

(1) Attributable to the shareholders of Lundin Petroleum

#### Tax - Year End 2009 [USD/boe]



	Year End 2009	CMD - Jan 2010
Current tax charge	2.74	2.15
Deferred tax charge	6.87	7.35
	9.61	9.50
Deferred tax release - Lagansky impairment	(6.17)	-
	3.44	9.50

**■** Effective tax rate 62% before adjustments

# Balance Sheet - 31 December 2009



	31 December 2009	31 December 2008
<b>►</b> Fixed Assets	19,045	23,129
Net Current Assets (excluding cash)	-424	-346
Net Bank Debt	3,330	3,869
Shareholder Equity	8,136	11,438
Net Debt/Equity Ratio	41%	34%
	numbers in	n million SEK



	MUSD
Total Credit Facility	850
Borrowing Base Loan Drawn @ 31 December 2009	544
Cash Balances @ 31 December 2009	54 <sup>(1)</sup>
Net Debt Position @ 31 December 2009	490
(1) excludes approx. MUSD 23 held by Etrion Corp.	

# 2009 Cash Flow



	MUSD
<b>■</b> Loan Drawn @ 31 December 2008	554
→ Operating Cash Flow	472
→ Development Capex	(209)
→ Exploration Capex	(311)
→ Working Capital, G&A, Financial Items	38
	<u> </u>
■ Loan Drawn @ 31 December 2009	544

## Lundin Petroleum AB - Presentational Currency



► From 2010, the financial statements will be presented in the following currencies:

**■** Group → USD

▶ Parent Company → SEK

#### Key Highlights 2009

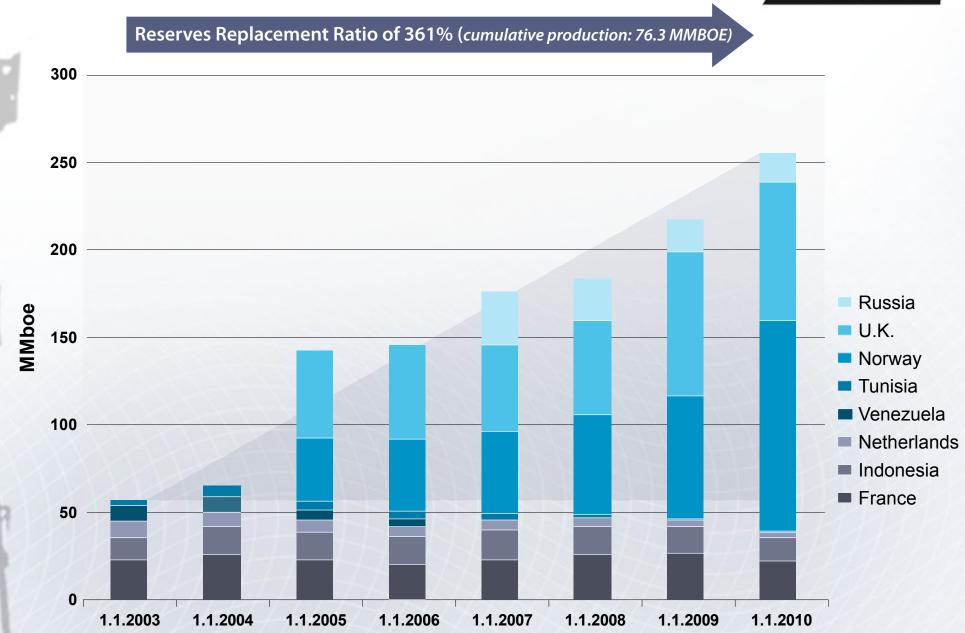


# Lundin Petroleum continues to increase its resource base through organic growth

- **№** 2P reserves : 218 -> 256 MMboe
  - → 26% reserves increase
  - → Reserve replacement ratio 400%
- **▶** Production 2009: 38,200 boepd
  - → Up 20% from 2008
  - → Norway Alvheim
- ▶ Production forecast 2010: 38,000 44,000 boepd
  - → Norway Volund
  - → UK Thistle redevelopment
- Close to 50,000 boepd at the end of 2010

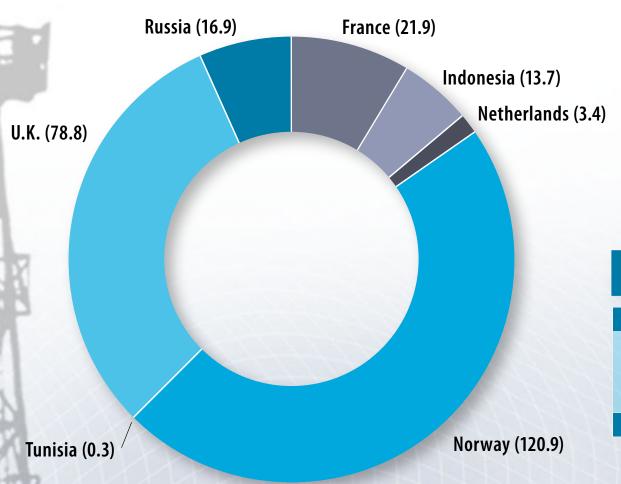
#### Reserves Growth

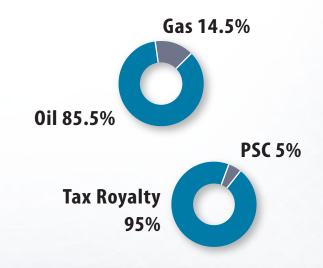




#### 2010 Proven & Probable Reserves







# **Total 255.9 MMboe**

01.01.2009 MMboe	217.5
- Produced	13.9
+ New reserves (excl sales/acquisitions)	55.3
- Sales	3.0
01.01.2010 MMboe	255.9

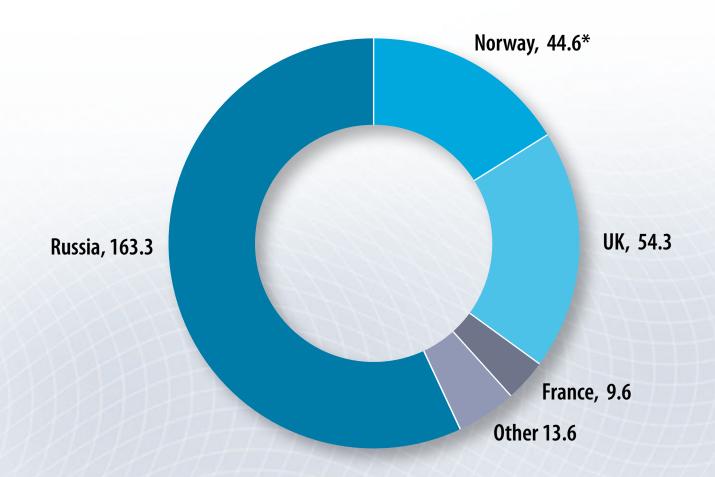
**Reserves Replacement Ratio 398%** 

Increase in Reserves 26%

## 2010 Contingent Resources



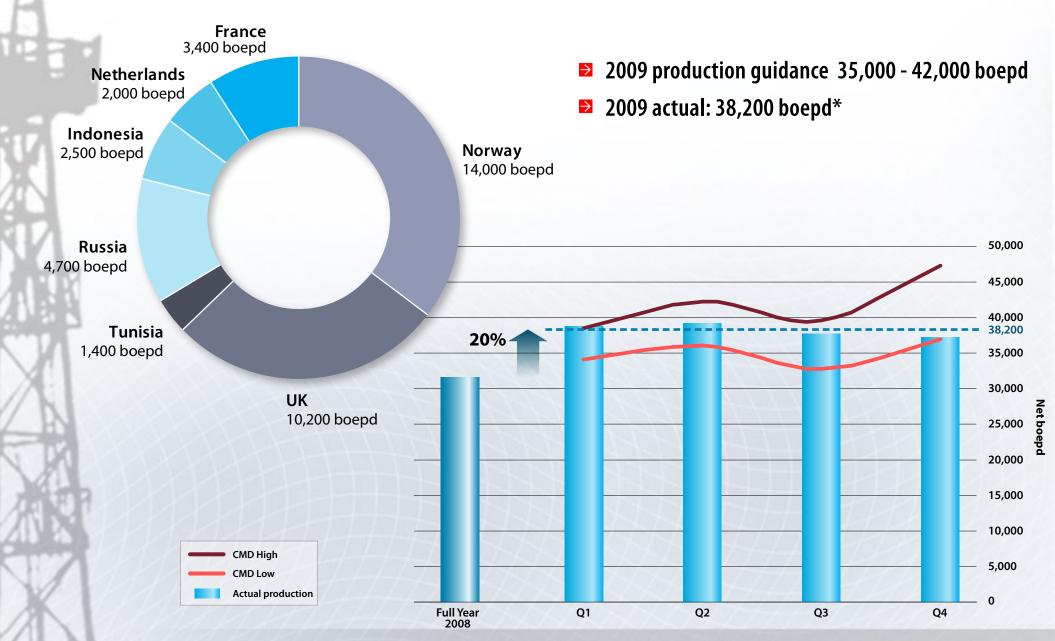
# **Contingent Resources net Lundin Petroleum 285 MMboe**



<sup>\*</sup> Excludes Ragnarrock and Luno South discoveries in Norway

#### 2009 Production Performance

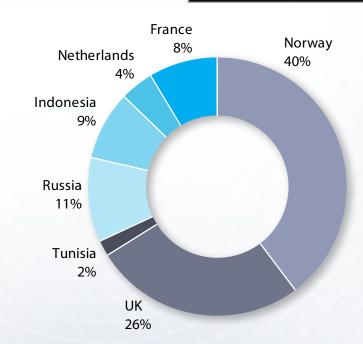


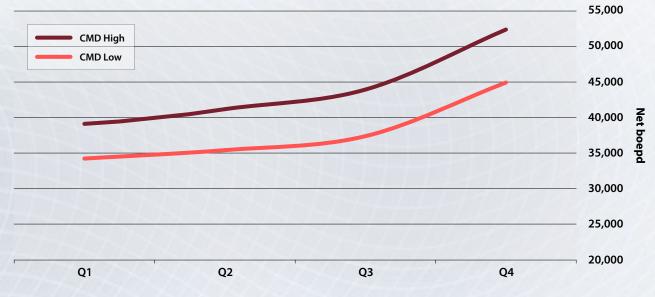


#### 2010 Production Forecast



- **2010** production guidance 38,000 44,000 boepd
- **Norway** 
  - → Volund onstream 1H 2010
- **▶** Indonesia
  - → Singa onstream 1H 2010
- **■** UK
  - → Thistle redevelopment 2H 2010





### Norway Production - Greater Alvheim Area

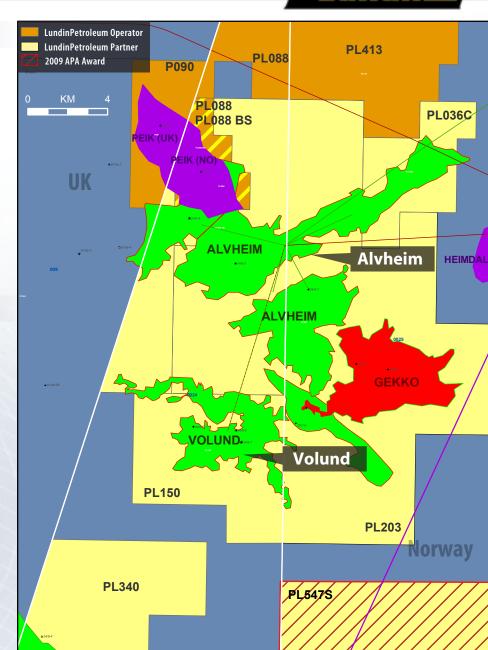


#### **Alvheim Field**

- ► Lundin Petroleum 15% → Marathon 65% (operator), ConocoPhillips 20%
- Gross ultimate recovery 246 MMboe
- ≥ 2009 net production 13,800 boepd, (above budget)
- ► Alvheim Phase 2 drilling to commence in 2010
- **FPSO** status
  - → 140,000 bopd capacity currently full
- **Dex Cost:** ~ 5 USD/boe

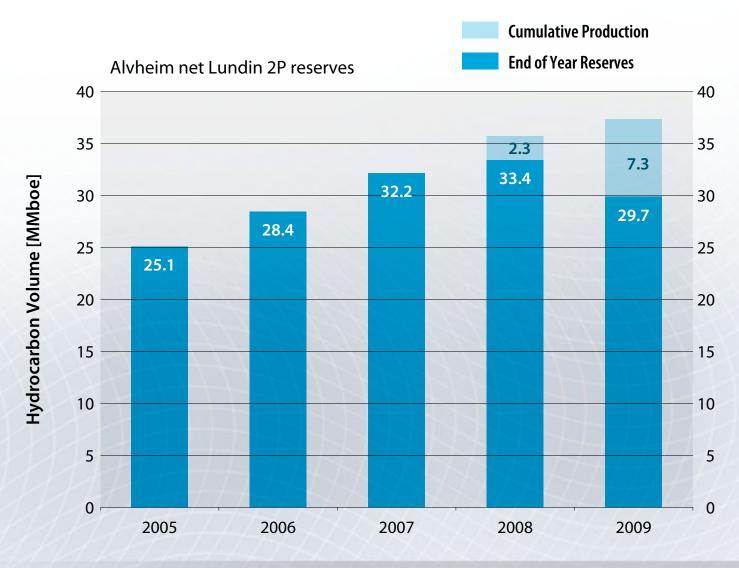
#### **Volund Field**

- **Lundin Petroleum 35%**Marathon 65% (operator)
- Gross reserves 49 MMboe
- Subsea tie-back to Alvheim
- ▶ Net plateau production 8,700 boepd
- **Development of Phase 1 completed**
- ▶ Phase 2 development drilling (2 wells) has commenced
- First oil first half 2010
- **Dome Cost:** ~ 8 USD/boe



#### Greater Alvheim Area - Alvheim Reserve Growth



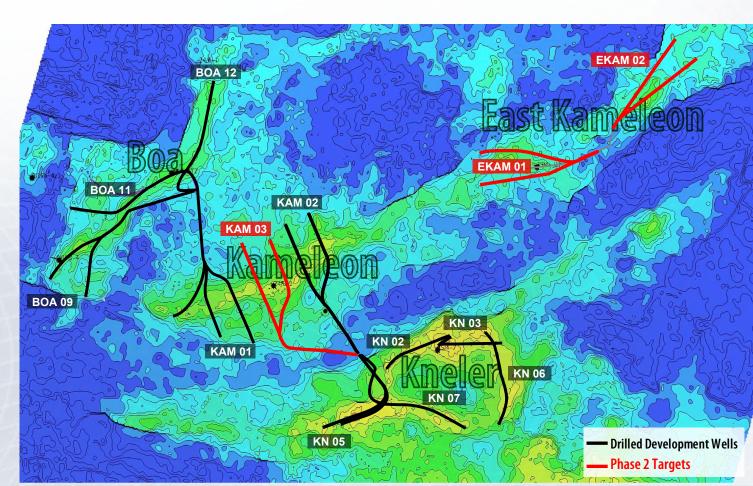


#### Greater Alvheim Area - Alvheim Field



## **▶** Drilling Phase 2

- → The 3<sup>rd</sup> Kameleon well and two branch producers at East Kameleon
- → Drilling start summer 2010



#### Greater Alvheim Area - Further Discoveries

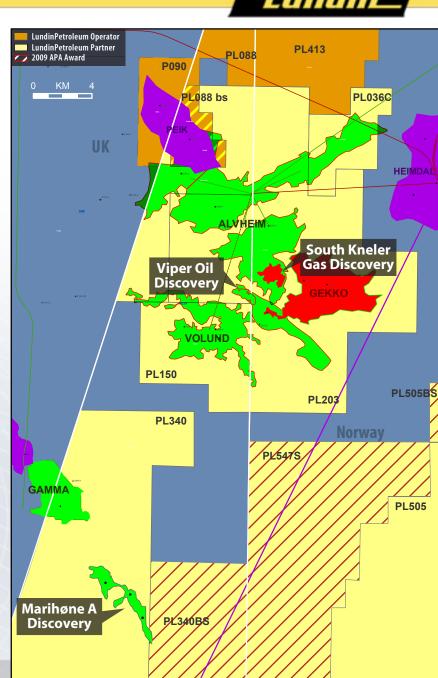


#### **▶ PL340 (15%)**

- → Marihøne light oil discovery 20-30 MMboe
- → Delineated with two sidetracks
- → Likely tieback to Alvheim FPSO

#### **▶ PL203 (15%)**

- → Viper oil discovery 5-10 MMboe
- → South Kneler gas discovery
  - possible extension of Gekko gas accumulation



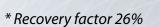
## Greater Luno Area - Luno Field Development

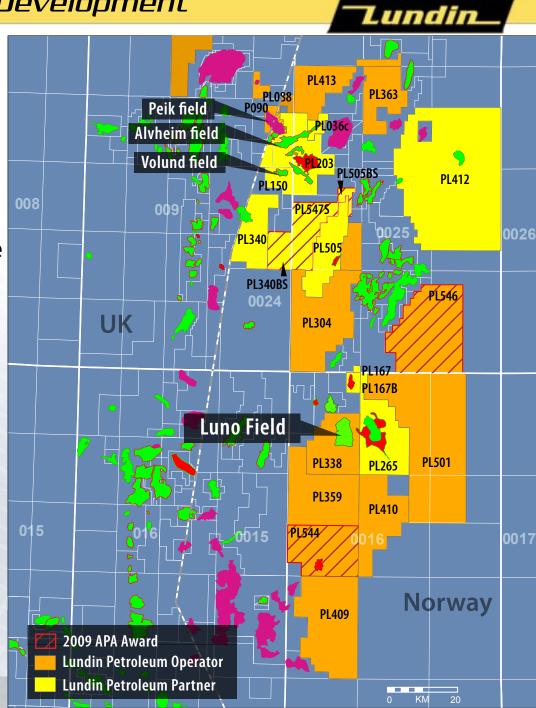
Lundin

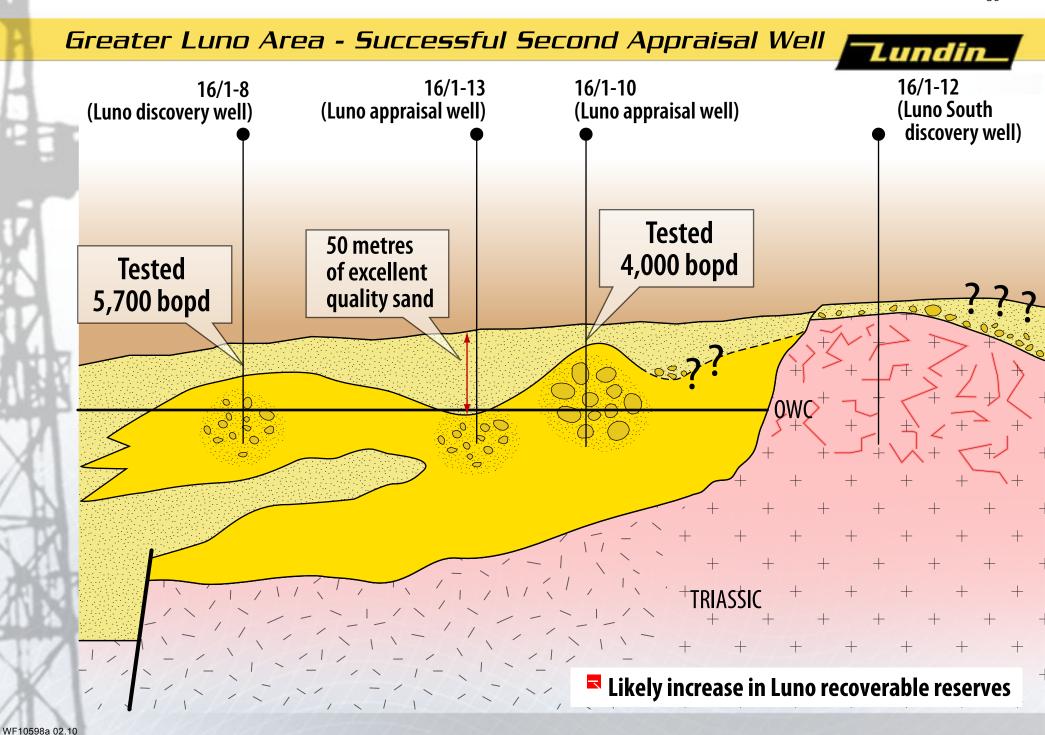
- **► Lundin Petroleum interest: 50% (operator)** 
  - → Wintershall 30%, RWE 20%
- Discovered in 2007
- Discovery 16/1-8
  - → Major light oil discovery
  - → Tested 5,700 boepd
  - → Significant working interest in adjoining acreage
- First appraisal well in 2009
  - → Tested 4,000 boepd
- Proved and probable gross reserves certified by Gaffney Cline & Associates

Luno Field	MMboe
Oil in place	365
Recoverable reserves*	95

- Second appraisal well completed early 2010
  - → Confirmed reservoir extension
  - → Excellent reservoir characteristics at well location
- **Development planning ongoing** 
  - → Submission of PDO in 2011







## Greater Luno Area - Luno South Discovery

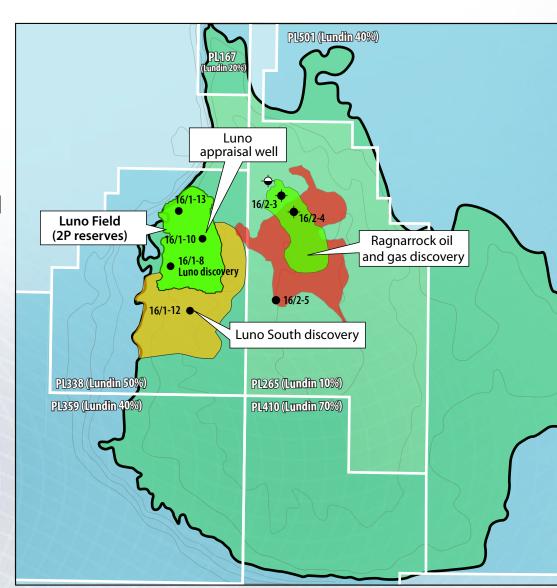


## **▶ PL338 (50%) Luno South discovery**

- → Exploration well completed as discovery
- → Fractured basement reservoir with potential large oil volumes in place
- → New play concept in Norway
- → Technical and commercial review ongoing

## ▶ PL265 (10%) Ragnarrock discovery

→ Acquired 10% interest from Talisman



# Subsea Tieback Development Opportunities



#### \* Lundin Initial Production

Field	Net Resources MMboe	Forecast Net Production* boepd	Project Sanction date	First Oil date
Nemo	8.9	6,000	2Q10	2013
Krabbe	9.1	4,800	3Q10	2014
Pi	8.6	4,800	4Q09	2012
Peik	15.3 <sup>1</sup>	<b>8,600</b> <sup>1</sup>	<b>2Q09</b> <sup>2</sup>	
Total	41.9	24,200		

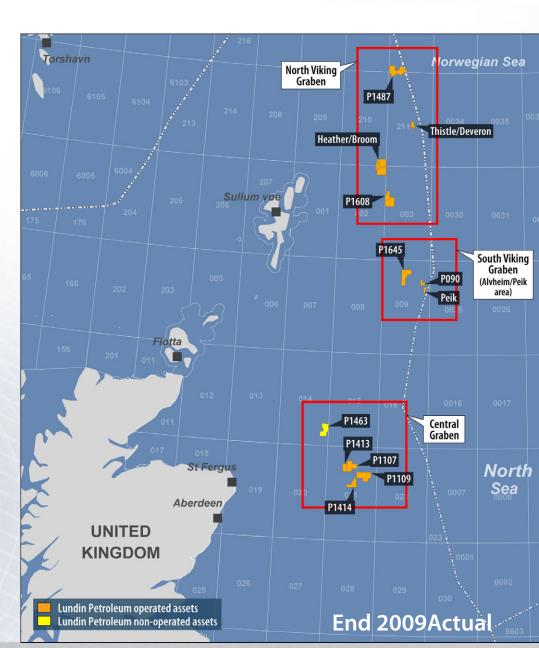
 $<sup>^{1}</sup>$  Assumes Lundin Petroleum  $\sim$ 40% equity across border (UK/Norway) and includes both UK and Norway

<sup>&</sup>lt;sup>2</sup> On hold subject to improved UK gas market

# United Kingdom North Sea



- 2009 production 10,200 boepd
- 2P reserves 79 MMboe
- Contingent resources 54 MMboe



## **UK Strategy**



#### **►** Control infrastructure

→ Heather and Thistle acquired in 2003

## Facilitate hubcentric developments

- → Broom on stream in 2004
- → SW Heather

# Attract third party business

→ Don production via Thistle in 2010

## Put new life in aging facilities

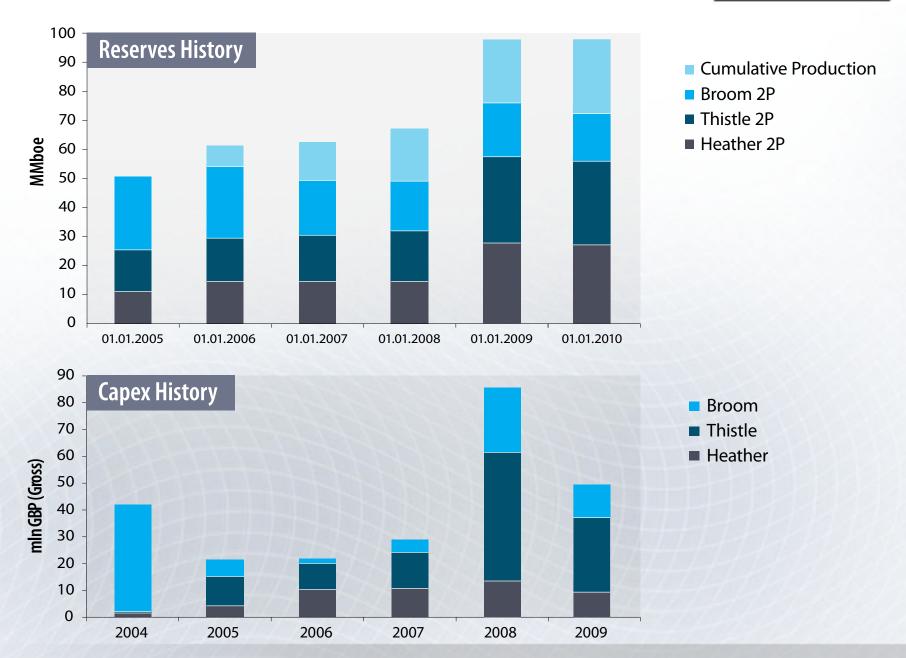
→ Significant investment in Thistle and Heather

## ■ Late life field development

- → 3D seismic in 2007/2008
- → Rig reinstatement in 2009
- → Thistle drilling to start in 2010

# UK North Sea - Growing Business





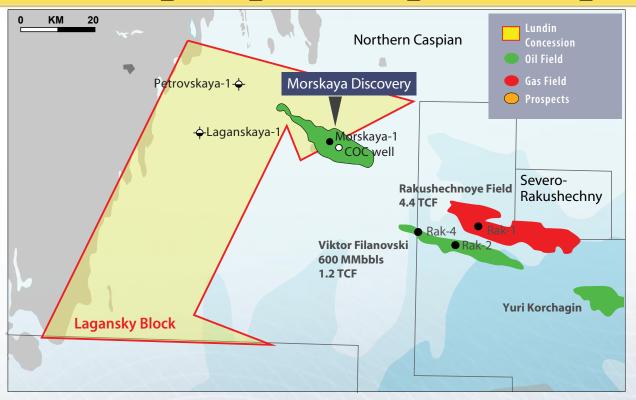
## Thistle Redevelopment

- **№** No drilling since 1988
- **2010** drilling and workover campaign
  - → Drill 3 new producers and 1 workover
  - → USD 7.5/bbl development costs
- 2011+ Phase II drilling
- **▶** Third party income Don Tariff Agreement
  - → USD 10/bbl opex reduction in 2010
  - → Free gas reduces opex further



## Russia - Lagansky - Morskaya Discovery





- **▶** Drilled 3 exploration wells
- Morskaya discovery
  - → 233 MMboe on block
- Gunvor acquired 30 percent in 2009
  - → Fully Paying Partner
- **►** Lundin 70 percent ownership
- ▶ Licence extended to 2014

# Lagansky – Morskaya Conceptual Development



- Production Licence Application submitted
  - → Sets timeline for appraisal strategy and Development Plan
  - → 3D seismic acquisition completed 2009
- **▶** Pre-Feed Development studies ongoing
- **▶** Appraisal drilling 2011



## Exploration – 2010 Drilling



#### 2010 exploration drilling

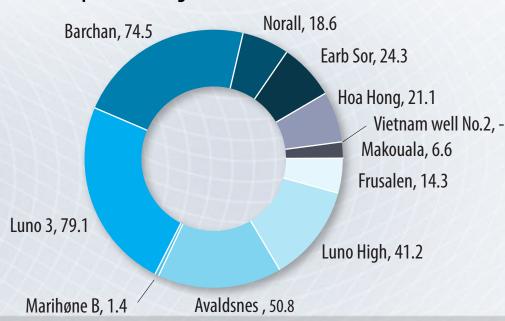
- → 11 exploration wells in 2010
- → 8 of the 11 wells will be drilled in Norway, comprising approximately 90% of the targeted net unrisked prospective resources
- → Two wells are in Vietnam
- → One well in Congo (Brazzaville)

2010 drilling is targeting 332 MMboe which represents 19% of total Prospective Resources portfolio

#### 2010 Forecast Exploration Expenditure 290 MUSD

# Norway, 190 Russia, 31 Vietnam, 22 Indonesia, 19 Congo, 12 Other, 16

#### 2010 exploration targets: 332 MMboe net unrisked



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## Norway - Exploration



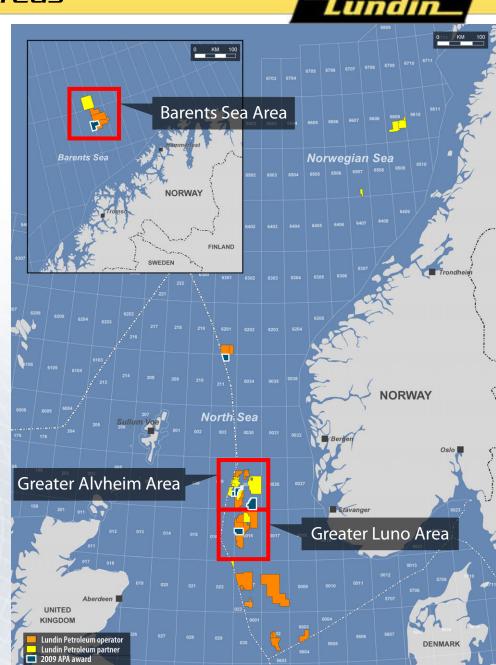
- Major position built through organic growth
- **■** Further 7 new licences in APA 2009 licensing round



## Focused Exploration - 3 Key Areas

Lundin

- **Greater Alvheim Area 2010 drilling** 
  - → 1 well - PL340 Marihøne B
- Greater Luno Area 2010 drilling
  - → 4 wells PL359 Luno High
    - PL501 Avaldsnes
    - PL410 Luno 3
    - PL409 Norall
- **Barents Sea Area** 
  - → 2011 drilling
- **▶** Net 2010 unrisked resource exposure ~300 MMboe



## Greater Alvheim Area - Exploration

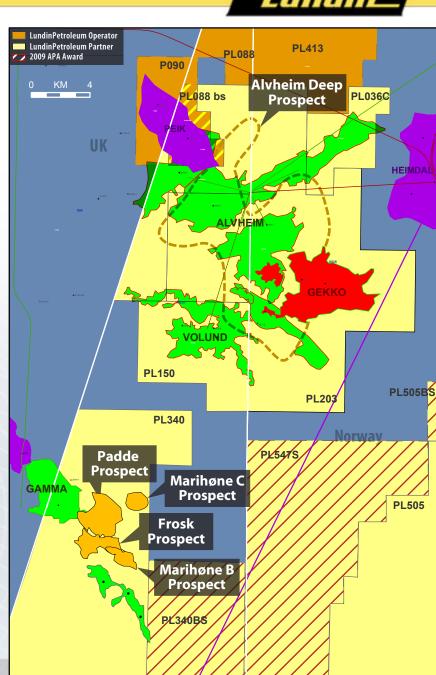


#### **▶ PL340/PL340 bs (15%)**

- → Marihøne discovery 20-30 MMboe
- → Other prospectivity in block.
- → Further exploration well in 2010
- → Total unrisked gross resource potential for various prospects ~80 MMboe

## **►** Alvheim Deep prospect

→ Gross recoverable prospective resources 950 bcf

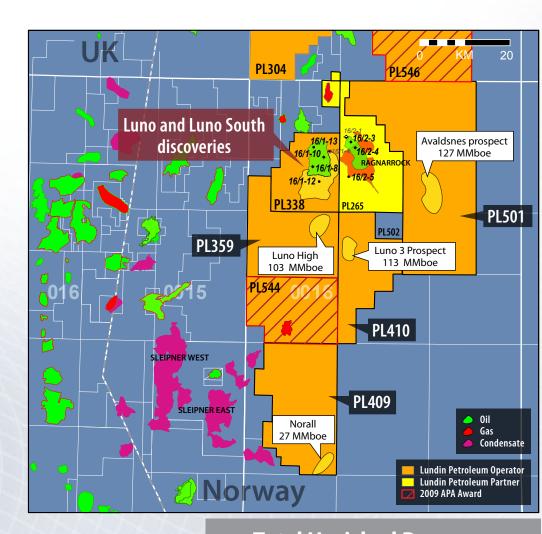


## Greater Luno Area - Further Exploration Potential



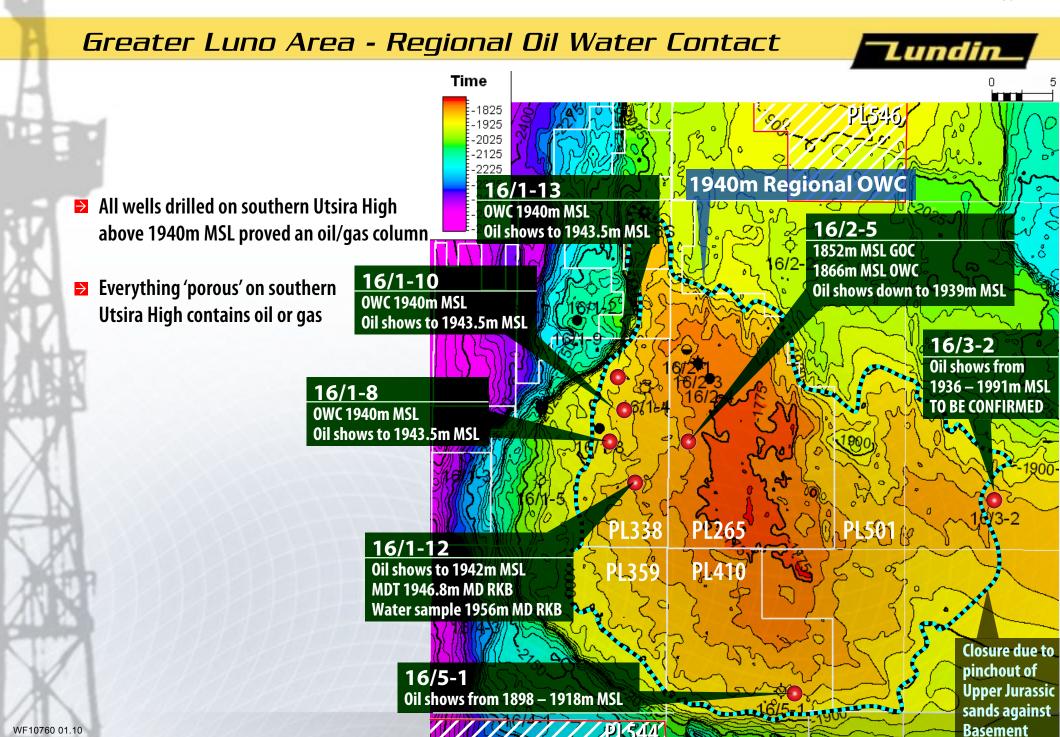
#### PL 359 (40%) (Currently drilling)

- → Exploration well in 2010 targeting Luno High in the north east corner of the licence
- → Prospective resources 103 MMboe gross unrisked
- **PL 409 (70%)** 
  - → Norall exploration well in 2010
  - → Prospective resources 27 MMboe gross unrisked
- **PL 410 (70%)** 
  - → Luno 3 exploration well in 2010
  - → Prospective resources 113 MMboe gross unrisked
- **PL 501 (40%)** 
  - → Avaldsnes exploration well in 2010
  - → Prospective resources 127 MMboe gross unrisked
- PL 265 (10%)
  - → Acquired from Talisman in December 2009
- **▶** PL544 (70%)
  - → 2009 APA Award



Total Unrisked Resource Potential in Luno Area 2010: 190 MMboe net

(excluding Luno and Luno South discoveries)



Lundin

# Barents Sea - Drilling in 2011

4 drillable prospects matured in Lundin Petroleum portfolio

#### **▶** PL438

- → Lundin Petroleum 25% (operator)
- → 3 prospects. Skalle to be drilled in 2011

#### **▶** PL490

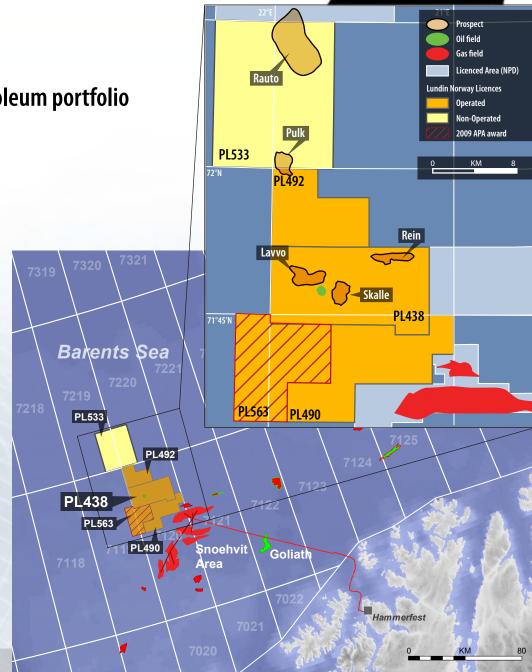
- → Lundin Petroleum 30% (operator)
- → 2 leads likely to be matured into prospects

#### **▶** PL492

- → Lundin Petroleum 30% (operator)
- → 1 lead likely to be matured into prospect

#### **▶** PL533

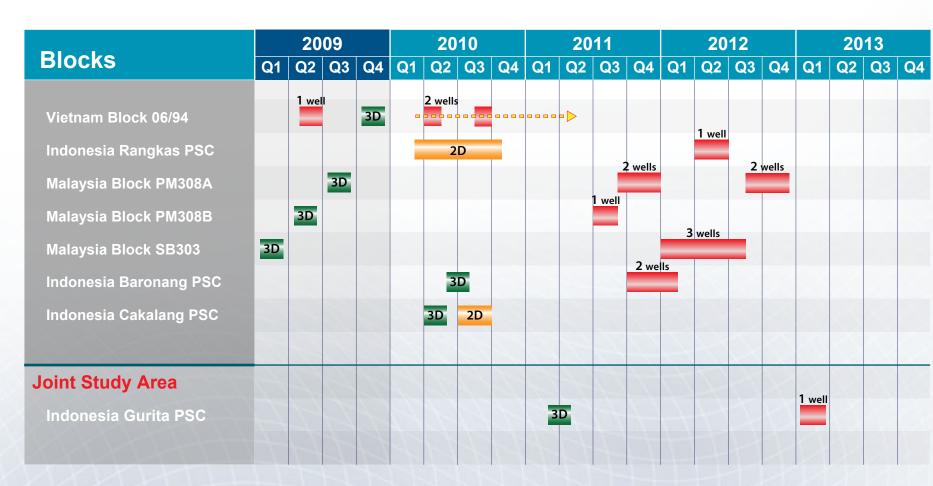
- → Lundin Petroleum 20%
- → One large lead Rauto in addition to the Pulk prospect





## 5 Year Work Programme





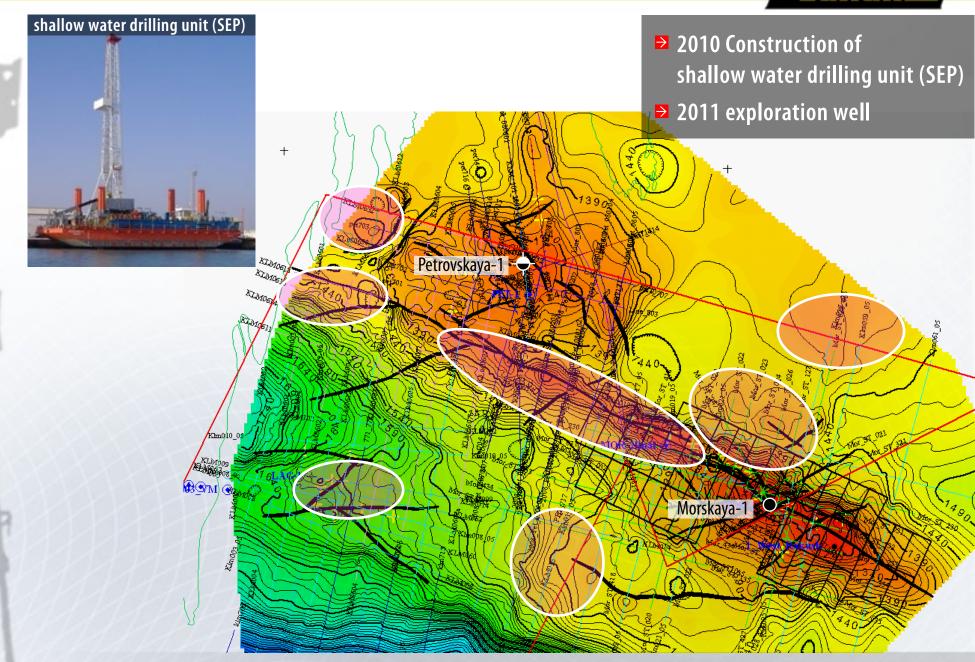
## Work Programme 2010 onwards

- **2,075** km 2D seismic
- ≥ 1,475 km<sup>2</sup> 3D seismic
- **▶** 14 exploration wells



# Russia - Lagansky - Further Exploration Potential





# Targeted Prospective Resources – 2010 Drilling Schedule



non operated

operated

	Country	Licence - Prospect	Operator	LUPE%	NURPR <sup>(1)</sup>	CoS%	NRPR <sup>(2)</sup>	Q1	Q2	Q3	Q4
1	Norway	PL476 - Frusalen	Det norske	30.00	14.3	27	3.9	P&A	dry		
2	Norway	PL359 - Luno High	Lundin	40.00	41.2	36	14.8	_			
3	Norway	PL501 - Avaldsnes	Lundin	40.00	50.8	36	18.3				
4	Norway	PL410 - Luno 3	Lundin	70.00	79.1	36	28.5				
5	Norway	PL400 - Barchan	Lundin	50.00	74.5	18	13.4				
6	Norway	PL409 - Norall	Lundin	70.00	18.6	36	6.7				
7	Norway	PL340 - Marihøne B	Marathon	15.00	1.4	34	0.5				
8	Norway	PL505 - Earb Sor	Marathon	30.00	24.3	18	4.4				
9	Vietnam	Block 06/94 - Hoa Hong	Pearl	33.33	21.1	20	4.2		77	7000	
10	Vietnam	Block 06/94 - Well No. 2	Pearl	33.33	-	-	-				
11	Congo (Brazzaville)	Block Marine XIV - Makouala	SOCO	21.55	6.6	34	2.2	THI		THE	
					332		97				

(1) Net Unrisked Prospective Resources (MMboe)

# Financial Presentation - Year End 2009



