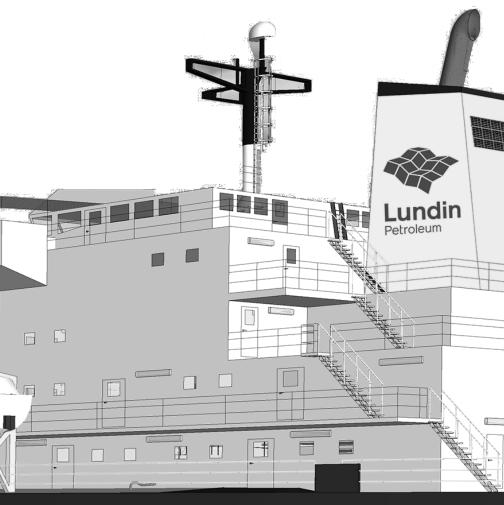
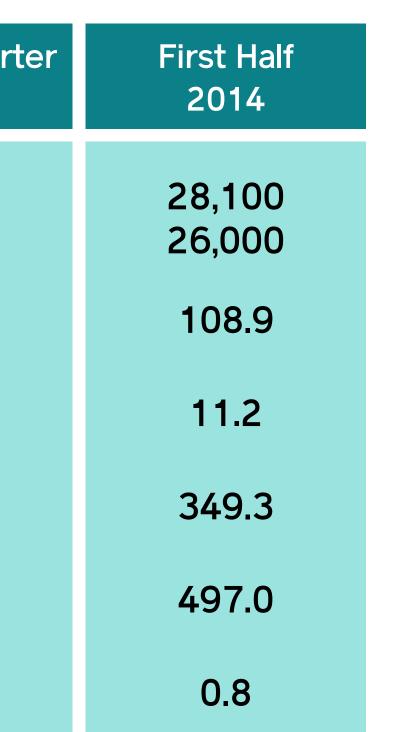
# **Financial Presentation** First Six Months 2014 C. Ashley Heppenstall, President & CEO Mike Nicholson, CFO 6 August 2014



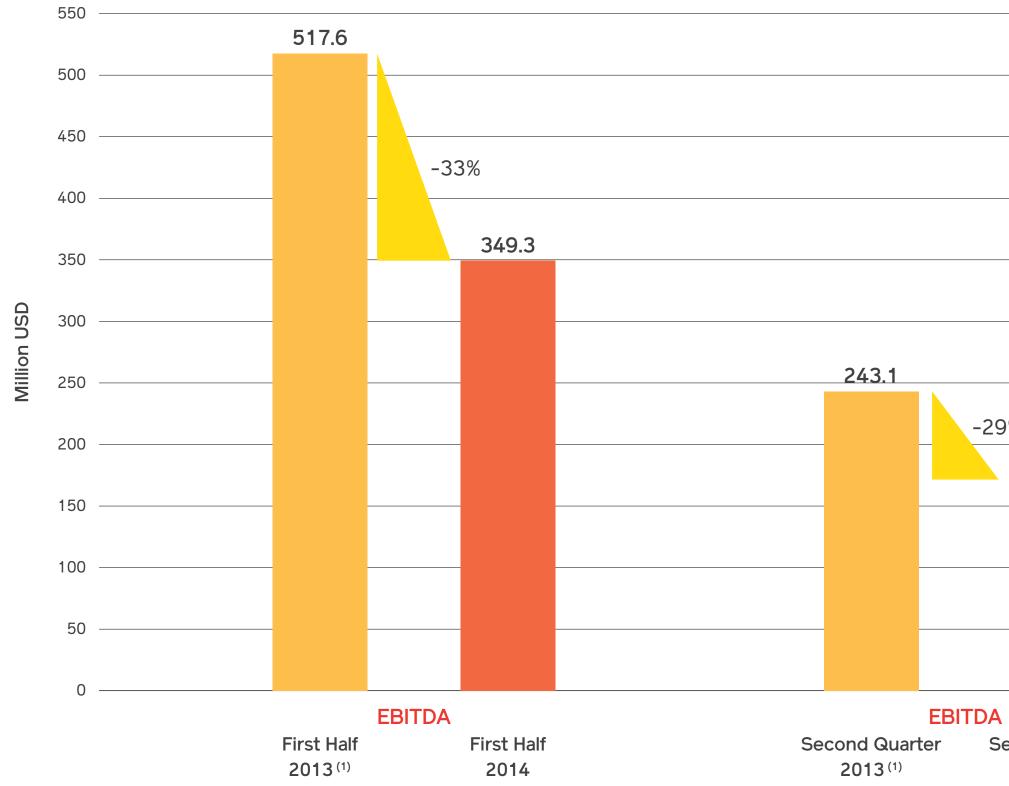


# First Six Months 2014 Financial Highlights

	Second Quar 2014
Production (boepd) - including Russia - excluding Russia	27,500 25,400
Average Brent oil price (USD/boe)	109.7
Cost of operations (USD/boe)	9.5
EBITDA (MUSD)	171.5
Operating cash flow (MUSD)	241.0
Net result (MUSD)	-2.4



# First Six Months 2014 Financial Results - EBITDA

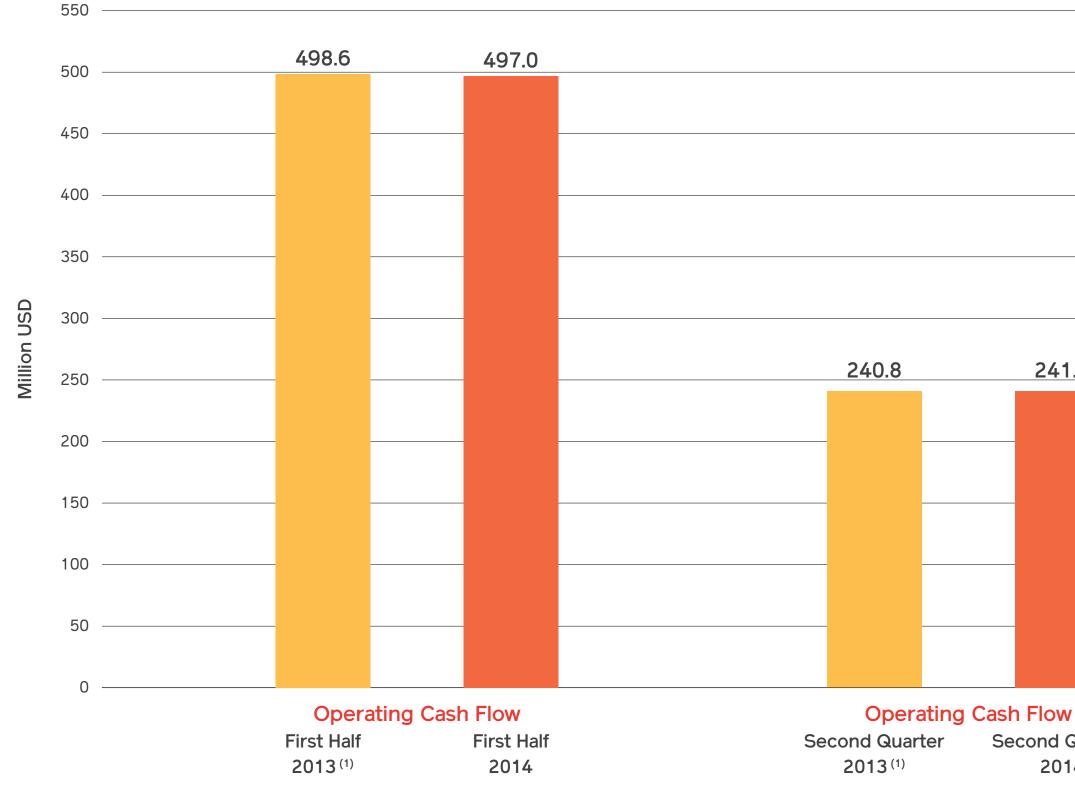


<sup>(1)</sup> Restated following adoption of IFRS11 Joint Arrangements

	— 550
	— 500
	— 450
	— 400
	— 350
	— 300
	— 250
9% <b>171.5</b>	— 200
	— 150
	— 100
-	— 50
	— 0

### Second Quarter 2014

# First Six Months 2014 Financial Results - Operating Cash Flow

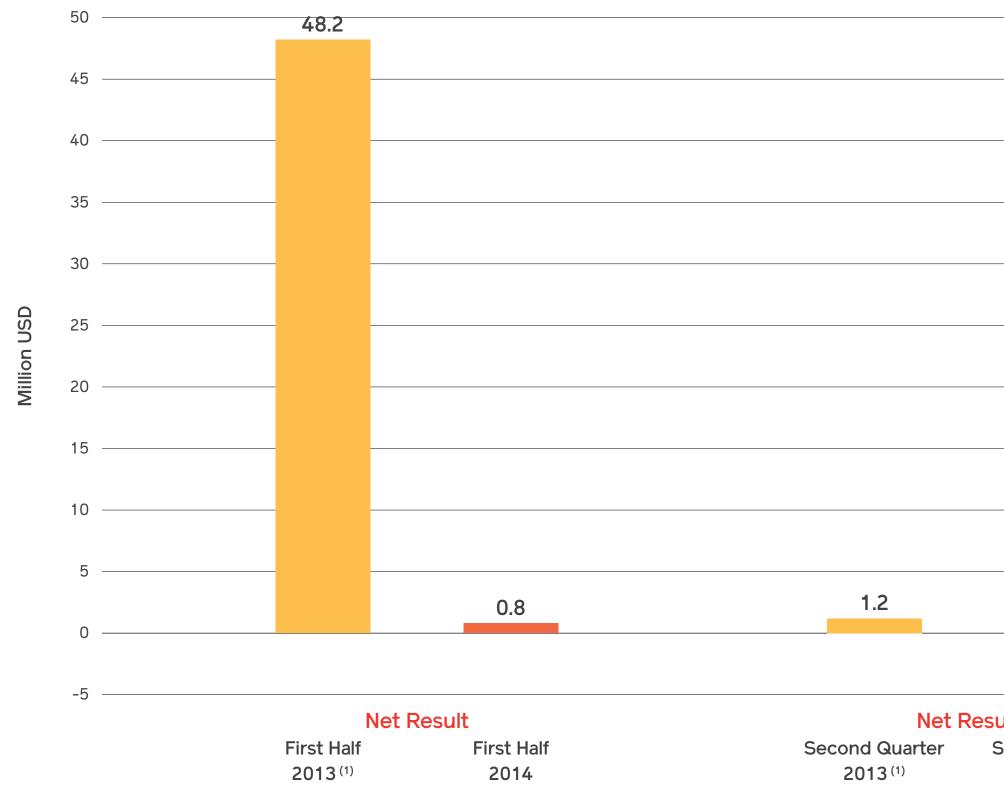


<sup>(1)</sup> Restated following adoption of IFRS11 Joint Arrangements

	 550
	 500
	 450
	 400
	 350
	 300
241.0	 250
_	 200
-	 150
	 100
	 50
	0

Second Quarter 2014

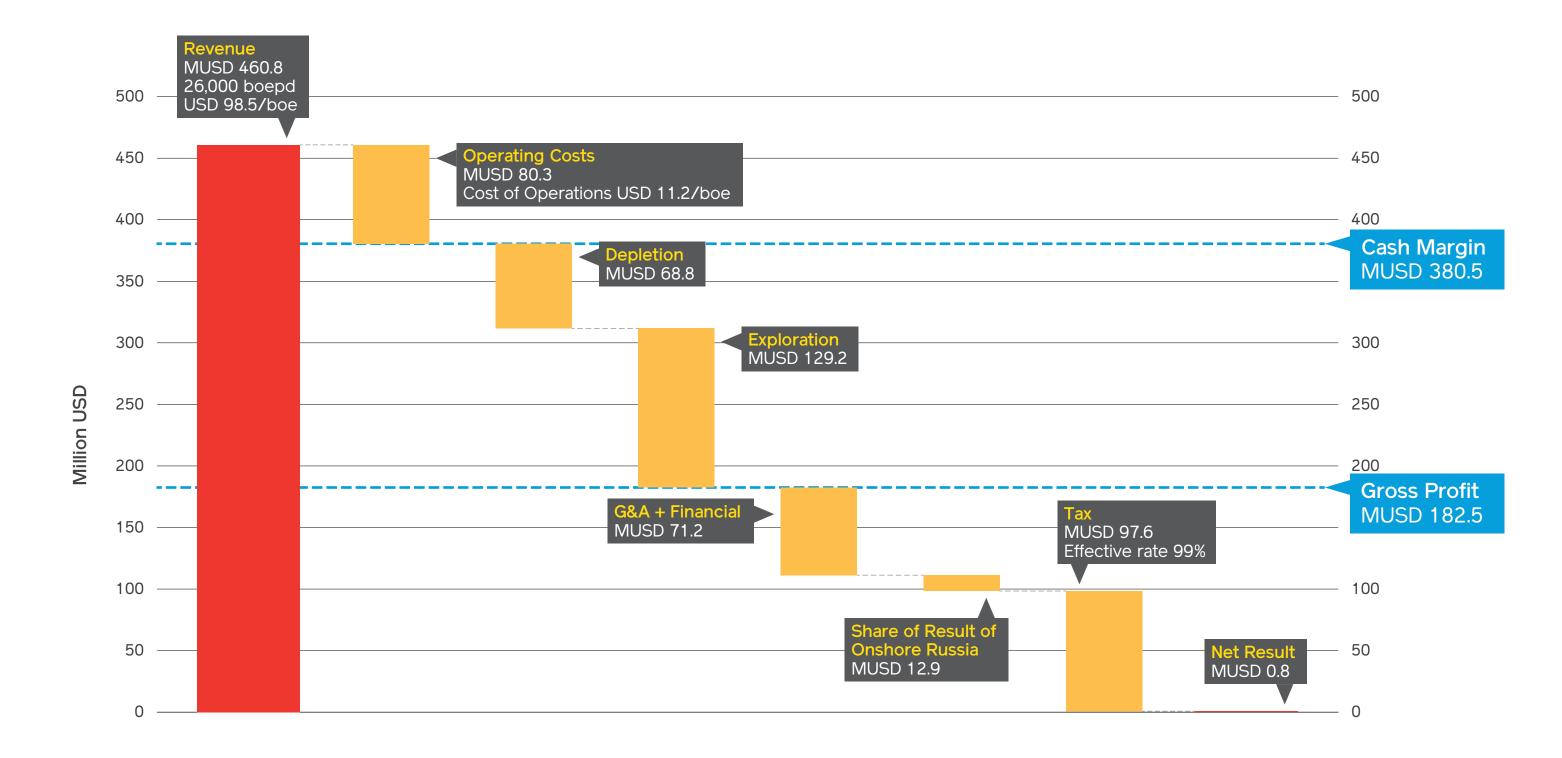
# First Six Months 2014 Financial Results - Net Result



<sup>(1)</sup> Restated following adoption of IFRS11 Joint Arrangements

45         40         35         30         25         20         15		50
40 35 30 25 20 15 10 5 -2.4 0 5 -2.4 0 5 -5		50
35 30 25 20 15 -20 15 -20 15 -20 15 -20 15 -20 -5 -20 -5 -20 -5 -20 -5 -5 -5 -5 -5 -5 -5 -5 -5		45
		40
25 20 15 15 10 5 -2.4 0 -2.4 0 -5		35
20 15 10 -2.4 0 -2.4 0 -5 JIt Second Quarter		30
-2.4 0 -2.4 0 -5 JIt Second Quarter		25
-2.4 0 -5 -10 -2.4 -5 -5 -5 -5 -5 -5 -5 -5 -5		20
-2.4 0 -5 ult Second Quarter		15
-2.4 0 -5 ult Second Quarter		10
0 -5 Jlt Second Quarter		5
ult Second Quarter	-2.4	0
ult Second Quarter		_
		-5

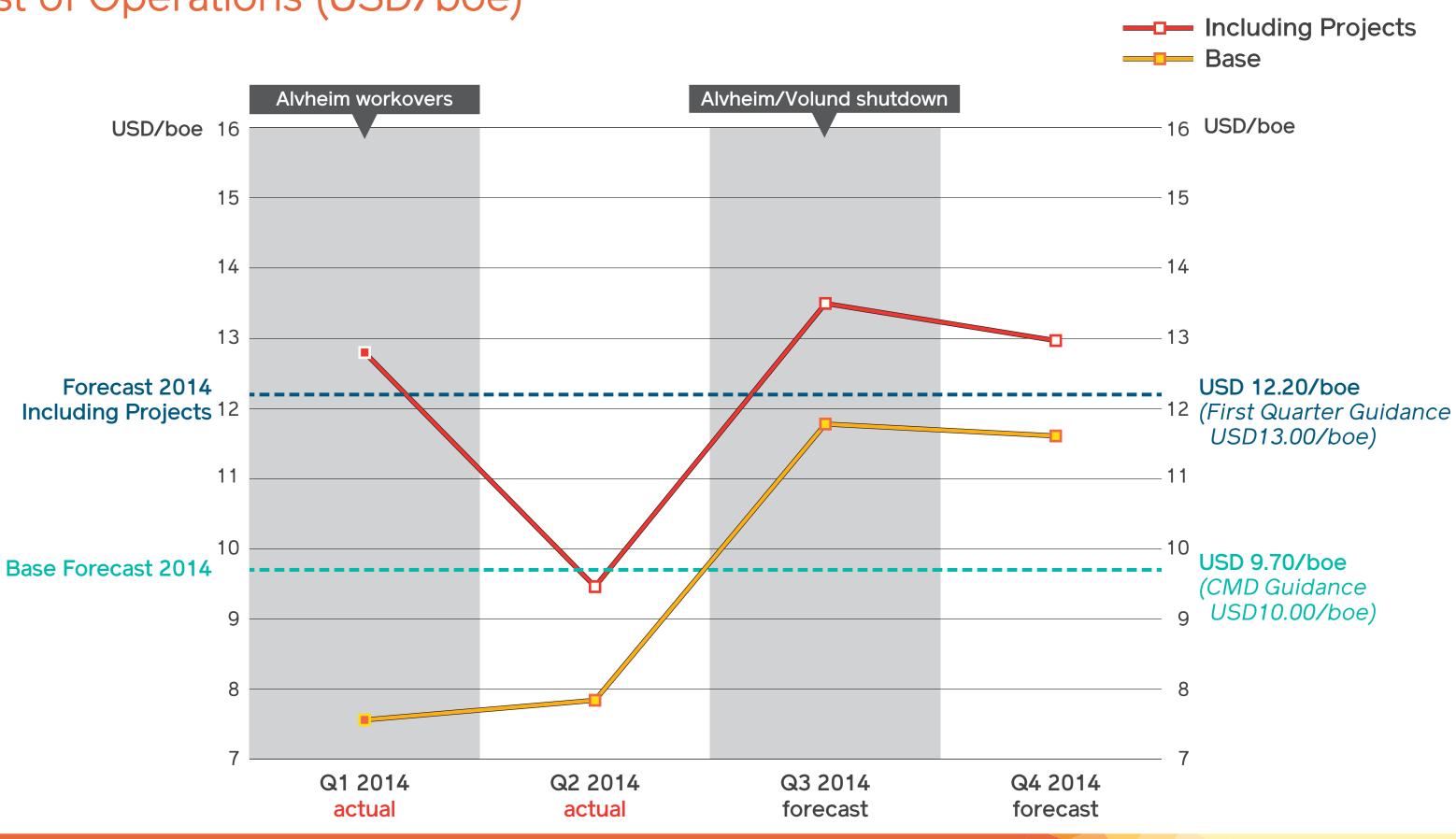
# First Six Months 2014 Financial Results



First Six Months 2014 Netback (USD/boe)	Second Quarter 2014	First Half 2014			
Average Brent oil price USD/boe	109.7	108.9			
Revenue	97.5	98.0			
Cost of operations- Base - ProjectsTariff & transportation Production taxes Inventory movements Other- Wase - Diagonality	-7.9 -1.6 -2.1 -0.4 0.6 -6.7	-7.7 -3.5 -2.1 -0.4 0.4 -3.8			
Cash Margin	79.4	80.9			
Cash taxes	24.9	24.8			
Operating Cash Flow	104.3	105.7			
General and administration costs <sup>(1)</sup>	-5.2	-6.6			
EBITDA	74.2	74.3			

<sup>(1)</sup>Adjusted for depreciation

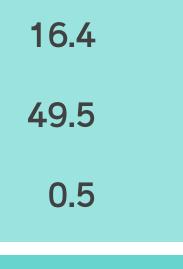
# First Six Months 2014 Cost of Operations (USD/boe)



# First Six Months 2014 Exploration Costs

	First Half 2014 MUSD
<b>Norway</b> PL501 – Torvastad, PL659 – Langlitinden	74.6
<b>Indonesia</b> Baronang - Balqis/Boni, Cakalang	54.0
Others	0.6
Exploration Costs	129.2





66.4

# First Six Months 2014 G & A / Financial Items

<b>General &amp; Administration Expenses</b>	Second Quarter 2014 MUSD	First Half 2014 MUSD
General & administration	10.9	25.9
Long Term Incentive Plan	2.4	7.8
	13.3	33.7
Net Financial Items		
Foreign exchange loss <sup>(1)</sup>	35.7	8.8
Interest expense <sup>(2)</sup>	4.9	6.8
Loan commitment fees	6.5	11.4
Amortisation of loan fees	3.3	6.1
Other	2.3	4.4
	52.7	37.5

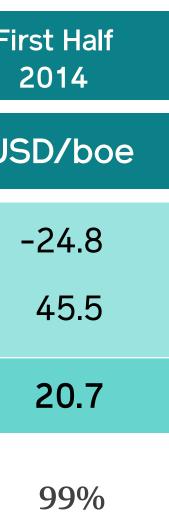
<sup>(1)</sup>Includes MUSD 8.0 gain on settled currency hedges <sup>(2)</sup>An additional amount of interest expense of MUSD 16.7 has been capitalised

# First Six Months 2014 Tax

		Second Quarter 2014	Fi
		USD/boe	U
Curr	ent tax credit	-24.9	
Defe	rred tax charge	55.6	
		30.7	

Effective tax rate

➢ Operational tax rate<sup>(1)</sup>



51%

<sup>(1)</sup> Excluding exploration costs impact

# First Six Months 2014 Liquidity MUSD

at 30 June 2014  $\rightarrow$ 

Debt Outstanding	1,85
	· · · · · · · · · · · · · · · · · · ·

**Cash Balances** 

**Net Debt Position** 

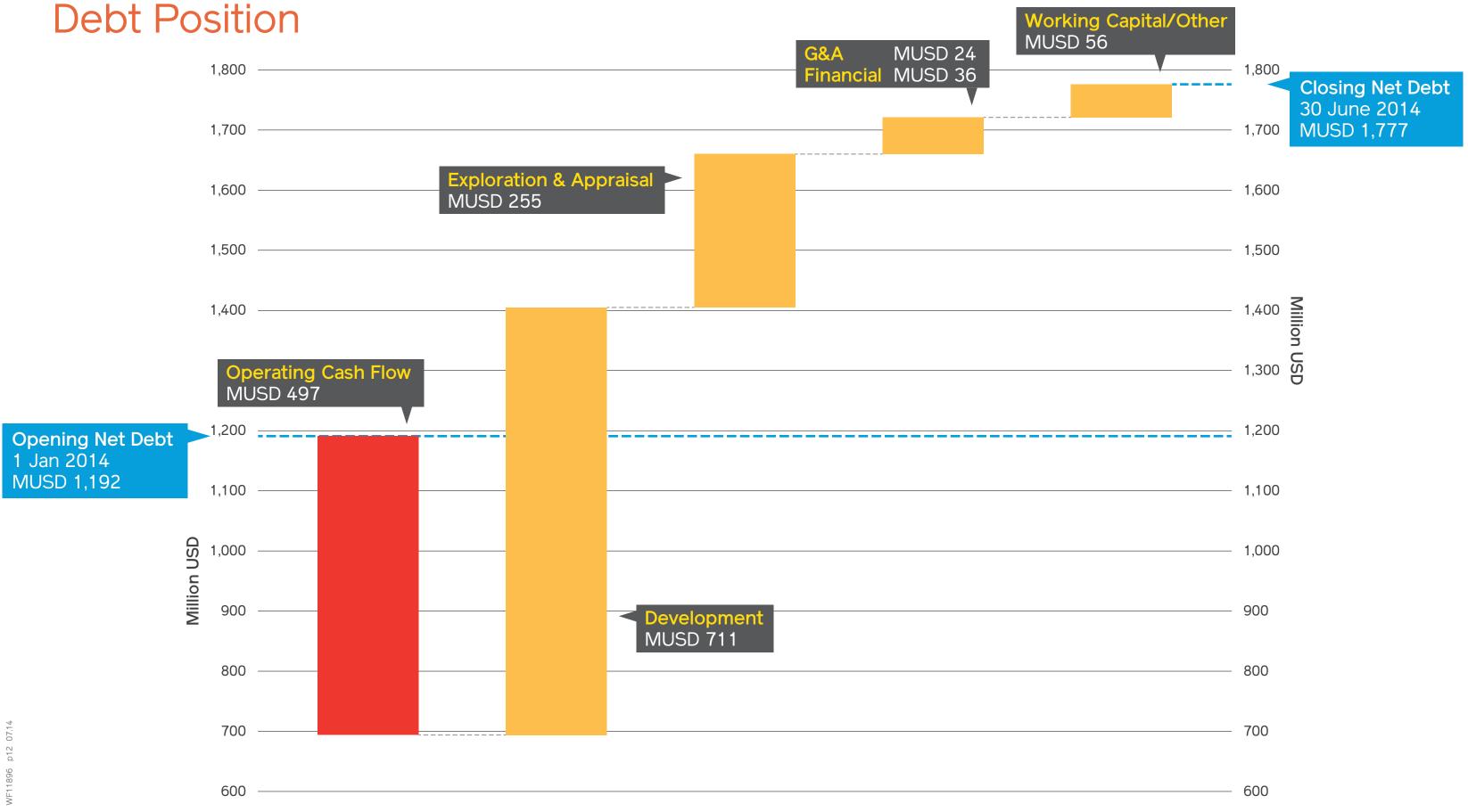
1,777

Financing facility increased to USD 4 billion in Feb 2014 under similar terms

Margin on Loan Facility: 2.75%

- 50
- 73

# First Six Months 2014



# Other Items Hedges as at 30 June 2014

	Currency							
	BUY MNOK	SELL MUSD	A					
2014	5,323	861						
2015	1,861	297						

	Interest rate							
	Borrowings MUSD	Floating LIBOR rate per annum						
Apr 2013 – Mar 2016	500	0.57%						
2H 2014	1,000	0.21%						
2015	1,500	0.52%						
Q1 2016	1,500	1.50%						
Q2-Q4 2016	2,000	1.50%						
2017	1,500	2.32%						
2018	1,000	3.06%						



6.18 6.26

# First Six Months 2014 Highlights

### First six months 2014 production 28,100 boepd (within guidance)

- → Full year 2014 guidance 24,000 29,000 boepd
- → Forecast 2015 at ~ 50,000 boepd

Brynhild

Ivar Aasen

Bøyla

→ Malaysia: Bertam

→ Russian onshore production divested in July 2014

### Developments

- → Norway: Johan Sverdrup Phase 1 FEED ongoing, letter of intent for 2 jackets awarded to Kværner Edvard Grieg
  - Jacket installed, gas pipeline being installed, topsides nearing completion, development drilling to commence in third quarter 2014
    - First oil September 2014
    - Production manifold installed, drilling ongoing
    - Awarded a 1.385% interest through ownership of PL338
    - Jacket installed. FPSO upgrade and wellhead platform nearing completion

### Appraisal

- Edvard Grieg South East area of the structure successfully appraised and tested → Norway: Gohta
  - Western segment of structure appraised and tested
  - Currently being appraised Luno II
- Malaysia: Tembakau - Appraisal well successfully completed and tested at a combined rate of 31.7 MMscfd

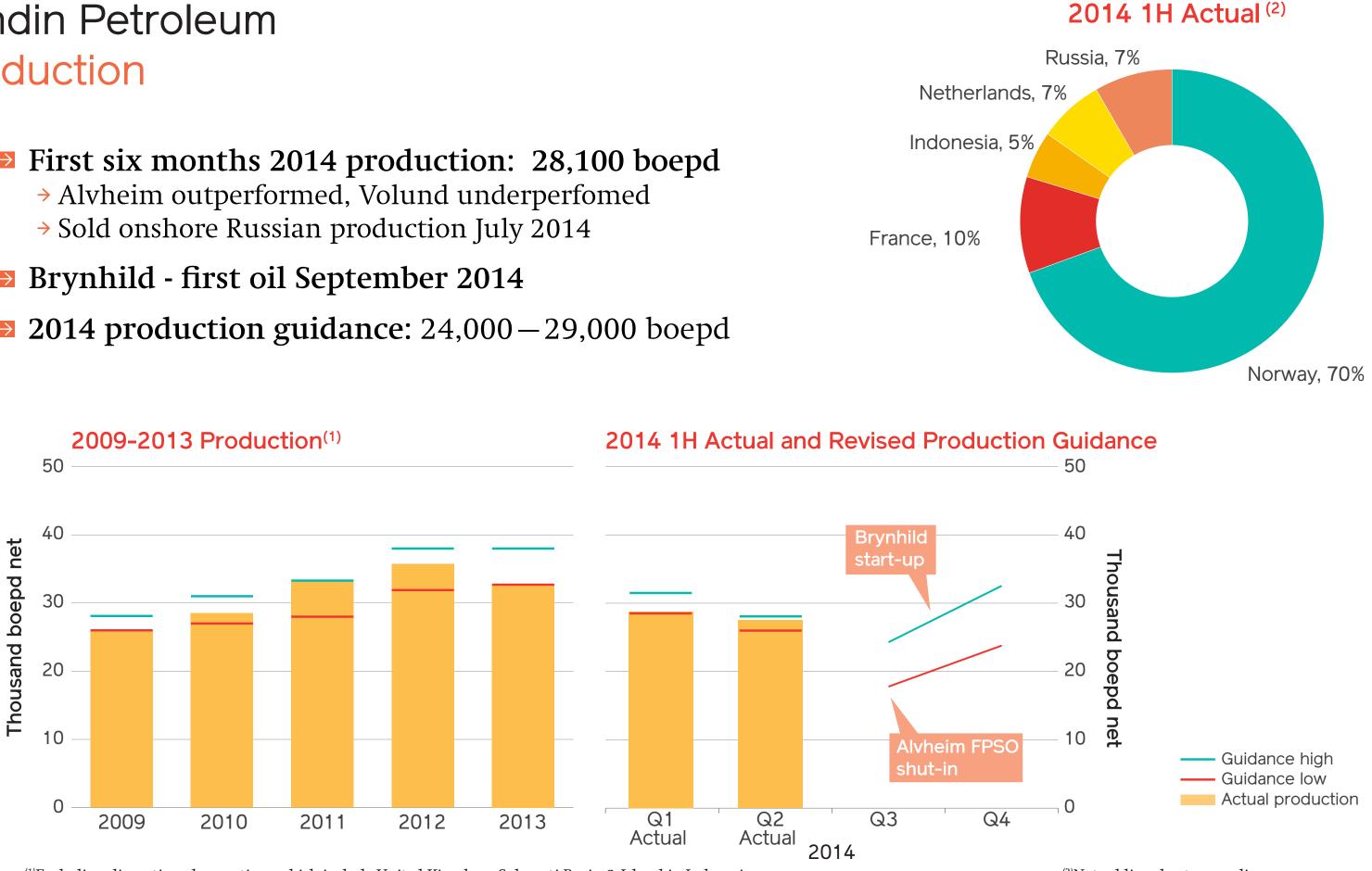
## **Exploration**

→ Active second half 2014 drilling campaign - 10 wells

# Lundin Petroleum Production

### First six months 2014 production: 28,100 boepd

- $\rightarrow$
- $\rightarrow$



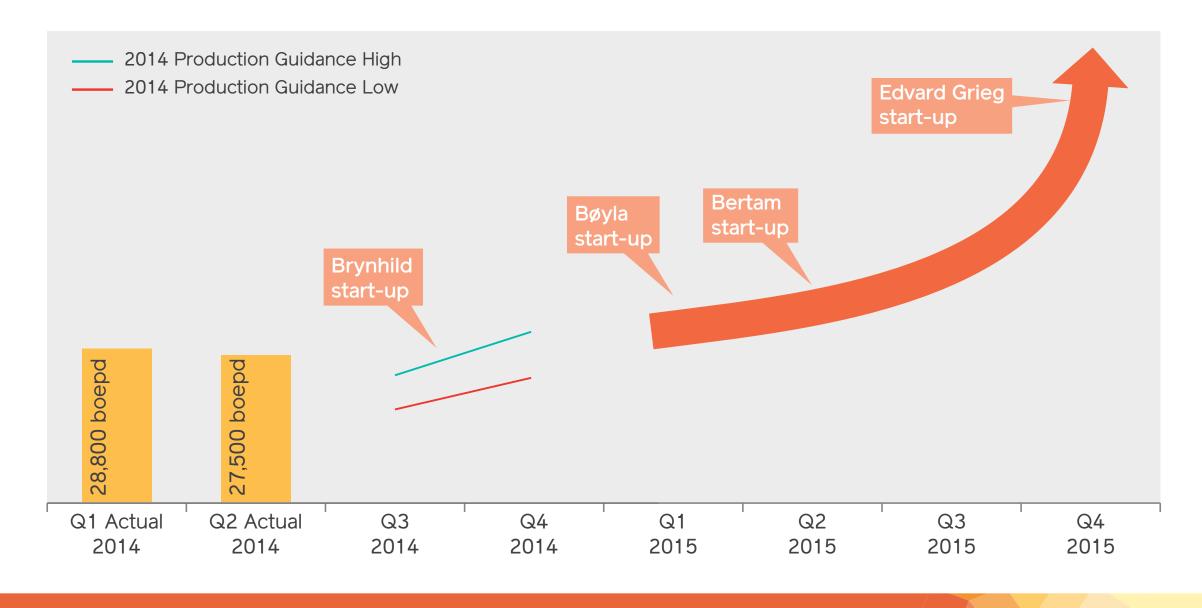
<sup>(1)</sup>Excluding discontinued operations which include United Kingdom, Salawati Basin & Island in Indonesia

<sup>(2)</sup>Not adding due to rounding

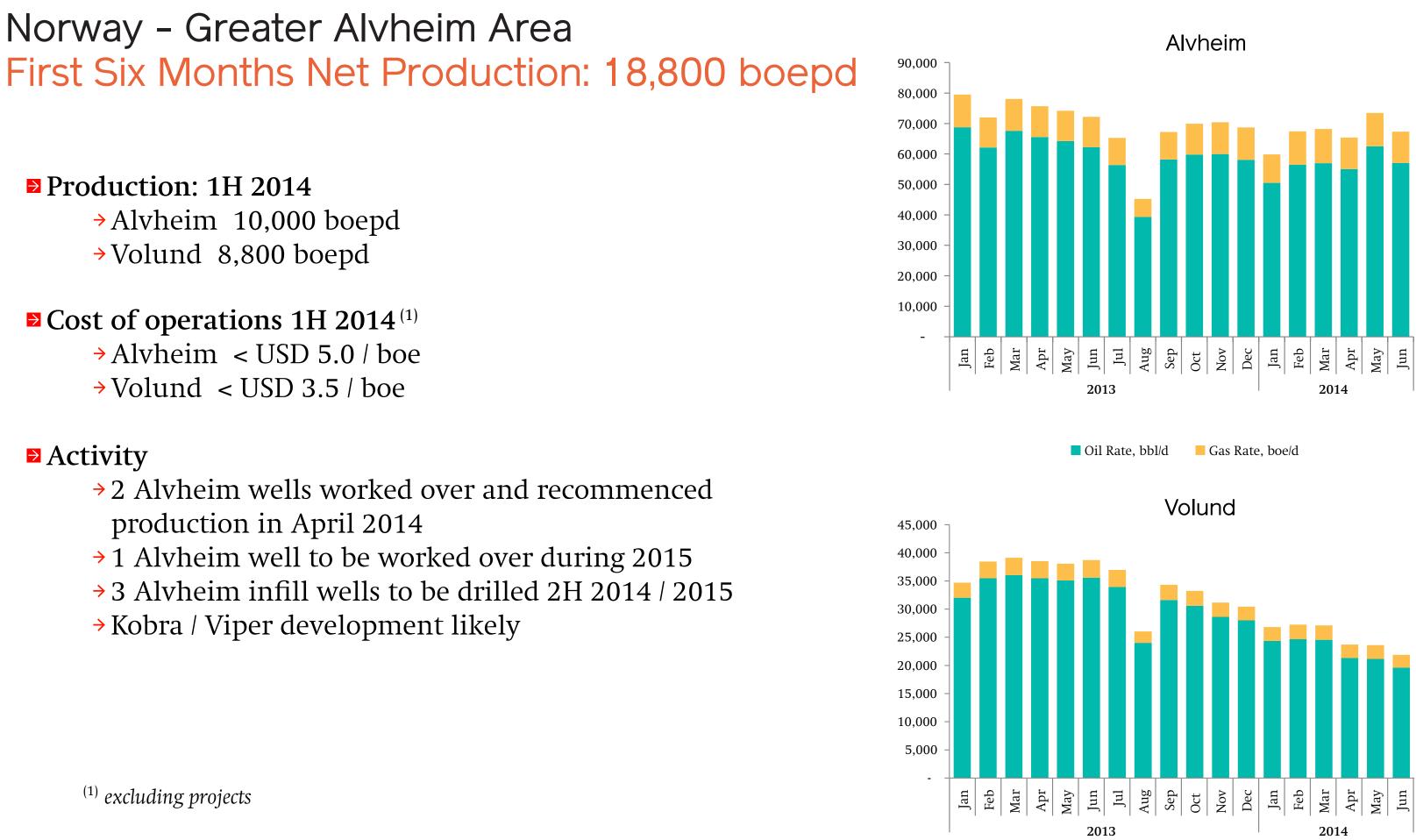
# Production Forecast 2014-2015

### 2015 average approximately 50,000 boepd

- → Bøyla first oil Q1 2015
- → Bertam field first oil in Q2 2015
- Edvard Grieg first oil Q4 2015



## To exceed 75,000 boepd by end 2015



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# Norway & Malaysia Development Projects

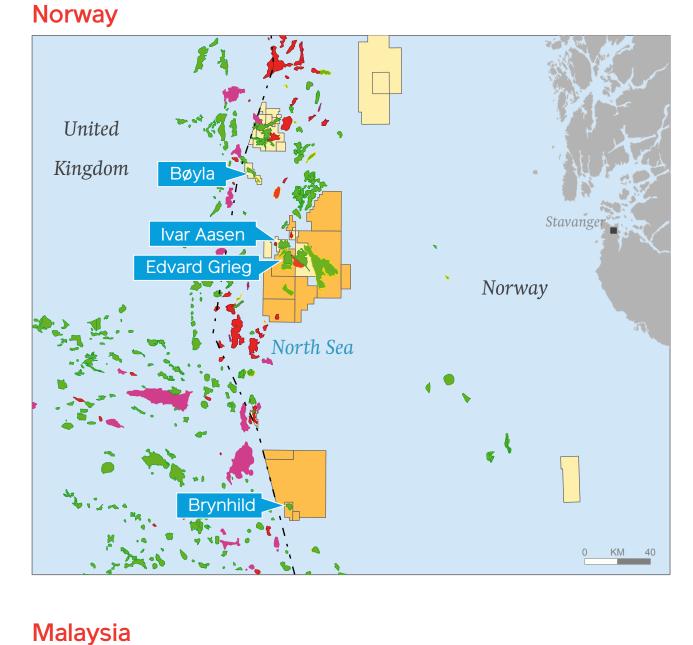
### Ongoing Norwegian Developments

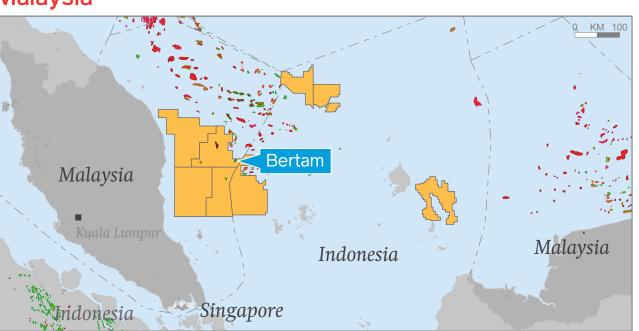
- > Edvard Grieg (Lundin 50% operator)
- > Brynhild (Lundin 90% operator)
- → Bøyla (Lundin 15%)
- → Ivar Aasen (Lundin 1.385%)

### Ongoing Malaysian Development

→ Bertam (Lundin 75% operator)

### 2014 Budget USD 1.4 Billion



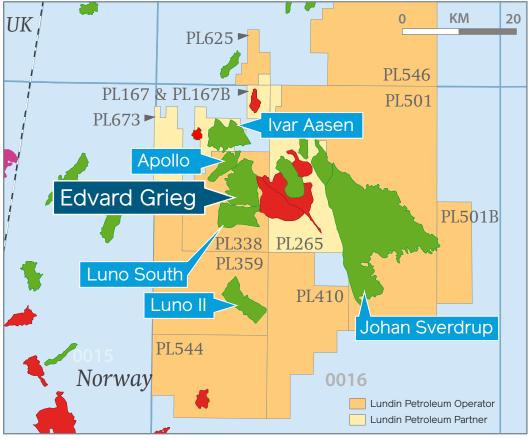


# Norway **Edvard Grieg Development**

- ▶ Lundin Petroleum interest: 50% (operator) → OMV 20%, Wintershall 15%, Statoil 15%
- ≥ 2P reserves: 186 MMboe gross
- Plateau production: 100,000 boepd gross
- Production startup Q4 2015
- Capital costs: 25 NOK billion
- Drilling 15 wells from jack-up rig
- Jacket completed and installed
- **Topside and oil pipelines construction ongoing**
- One appraisal well in south east of the field completed

		01	20			01	20			01	20			04	20		
		Q1	Q2		Q4	Q1	Q2		Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	Decision Gate / PDO		P ↓	DO Ap	prove	ed by	Autho	rities									
Engineering/Procurement Construction/Assembly	Jacket Execution	•															
Load out/Seafastning & Marine Operations	Topside Execution		•														
Pipelaying	Installation	•										Ga	ا د		Oil		
Offshore Hook-up/Commissioning Drilling	Oil & Gas Export Pipeline			<								Verification of the second sec	15		<b>V</b>		
Contract Award	Pre Drilling & Drilling																
	First Oil															4	

### Norway - Southern Utsira High



### **Edvard Grieg Schematic**



# Edvard Grieg Project Status Jacket Completed and Installed

### 15 April - Sail away from Verdal yard,



### Jacket launch



### Jacket installed on location



### 4 May - Jacket installation completed



# Edvard Grieg Project Status Topsides Modules

### Living quarters and helideck transport to Stord



### Work on topsides modules in Stord



### **Topsides modules in Stord**



### Living quarters and helideck, process deck, Stord



# Norway Brynhild Development

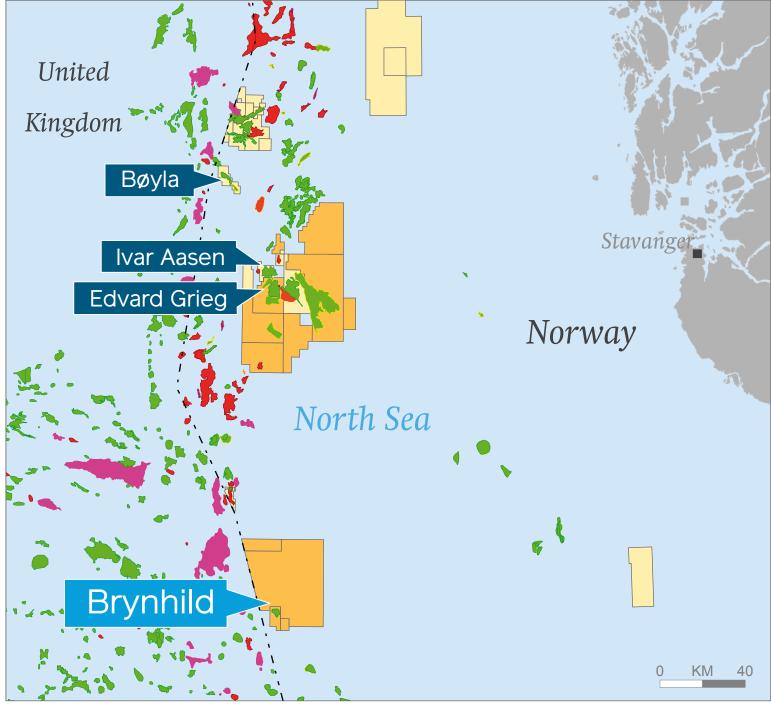
- Lundin Petroleum interest 90% (operator)
   Talisman 10%
- Subsea tie-back to Pierce field, UK
- Subsea installations successfully completed
- ▶ New riser successfully hooked-up to FPSO
- Commissioning ongoing
- One development well successfully completed, one ongoing
  - Longer reservoir section completed
- 2P Reserves 23.1 MMbo gross
- Plateau production: 12,000 boepd gross
- First oil September 2014

### Pierce FPSO after Docking





## Norway - North Sea



# Norway Bøyla Development

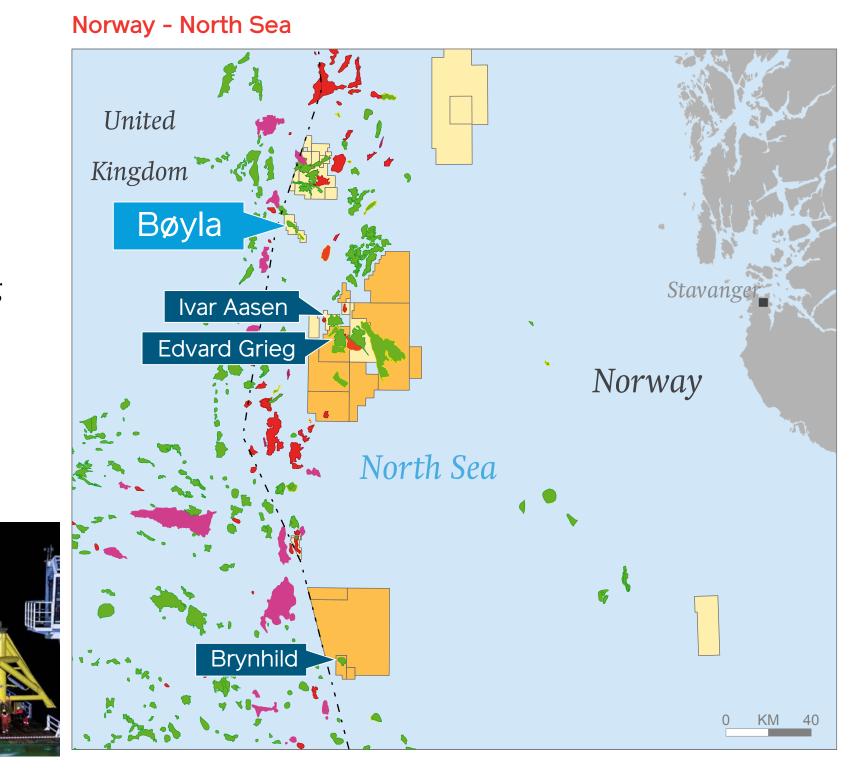
- Lundin Petroleum interest 15%
  - →Marathon Oil 65% (operator), Core Energy 20%
- ▶ PDO approved
- Tie-back to Alvheim FPSO
- Production manifold successfully installed
- First development well completed, second well ongoing

Manifold on location

- ≥ 2P reserves: 22 MMboe gross
- Plateau production: 20,000 boepd gross
- ▶ First oil Q1 2015





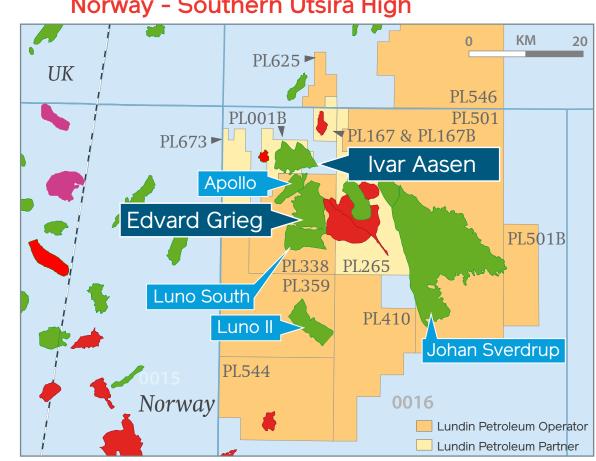


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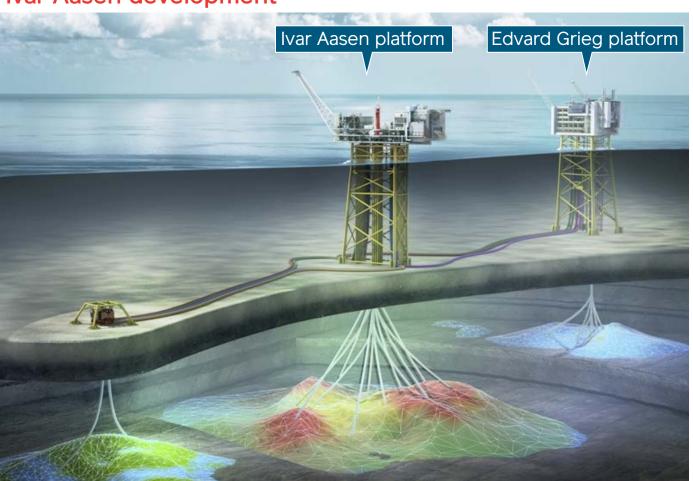
# Norway Ivar Aasen

### ▶ Ivar Aasen Development (Lundin 1.385%)

- → Ivar Aasen unitised across PL338, PL001B, PL242 and PL457
- → 2P reserves, excluding Hanz, 192 MMboe<sup>(1)</sup> gross
- → First oil Q4 2016
- → Plateau production: 65,000 boepd<sup>(1)</sup> gross
- > Platform development with onward processing and export to Edvard Grieg platform



Ivar Aasen development



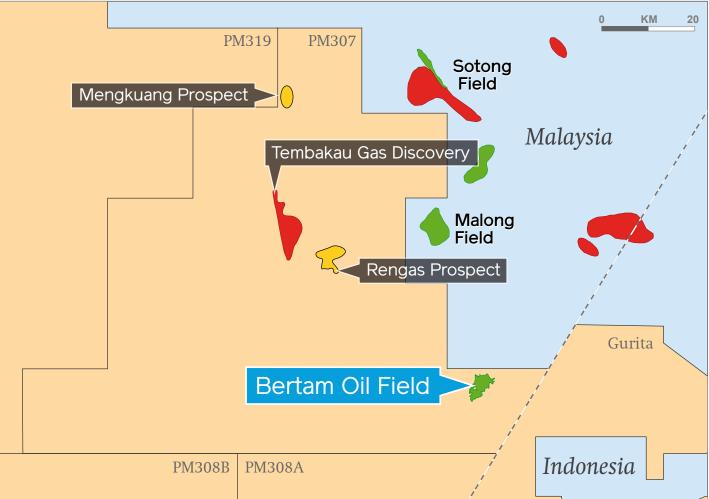
### Norway - Southern Utsira High

Peninsular Malaysia Bertam Development

- PM307 Lundin Petroleum 75% (operator), Petronas Carigali 25%
- PDO approved in October 2013  $\rightarrow$
- Gross 2P reserves: 18.2 MMbo
- Gross plateau production: 15,000 bopd
- ▶ First oil: Q2 2015
- Development plan
  - → Wellhead platform
  - $\rightarrow$  14 horizontal wells with ESP's
  - → Utilise 100% owned FPSO
- Gross CAPEX MUSD 400<sup>(1)</sup>
- Jacket completed and installed
- **Topside construction ongoing in Malaysia**
- **FPSO upgrade and life extension work well advanced**



### **Bertam Location Map**



# Peninsular Malaysia Bertam Development

22 May - Jacket sailaway



27 May - Jacket installation



### 4 June - Boat landing installation



5 June - Drilling deck installation



### Jacket installation completed successfully



# Peninsular Malaysia Bertam Development

### 3 July - WHP main deck



3 July – WHP main deck crane



### 3 July - WHP cellar deck pipe spools







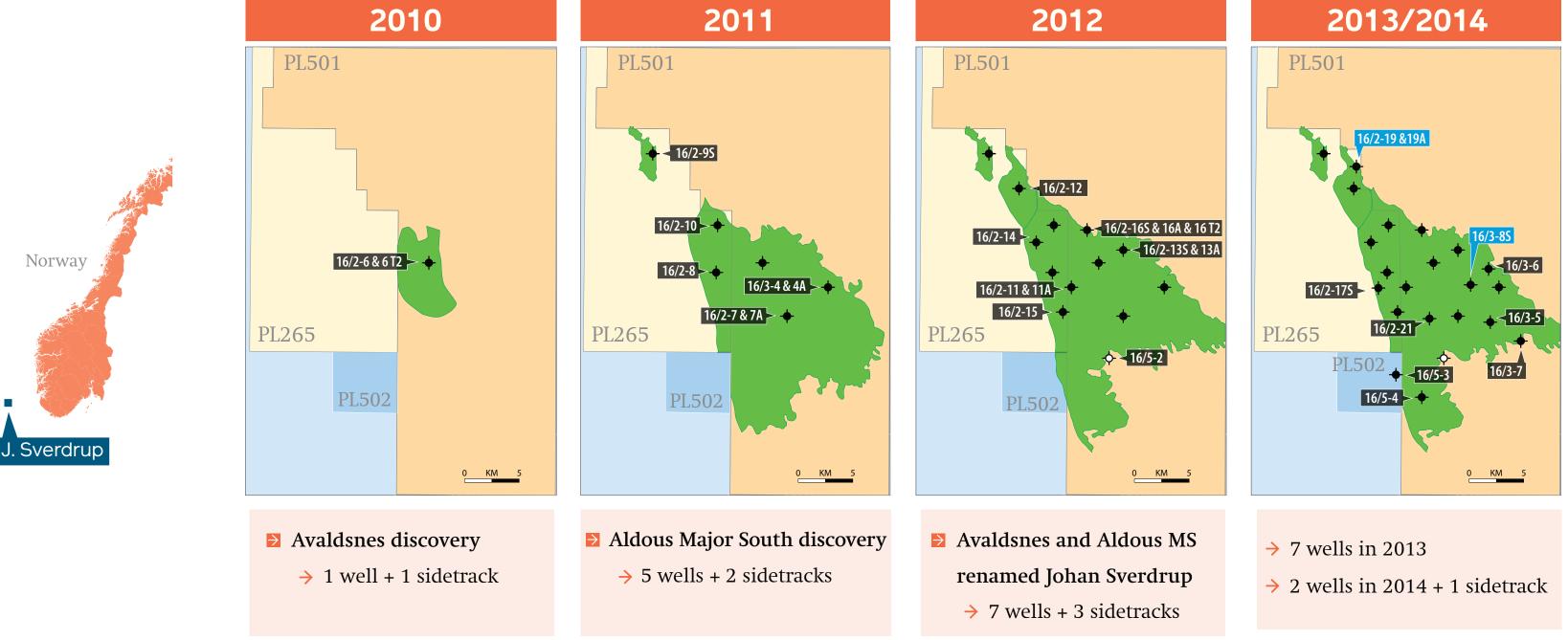


### 7 July - FPSO power station installation

### 17 July - FPSO meter skid installation

# Norway Johan Sverdrup Development

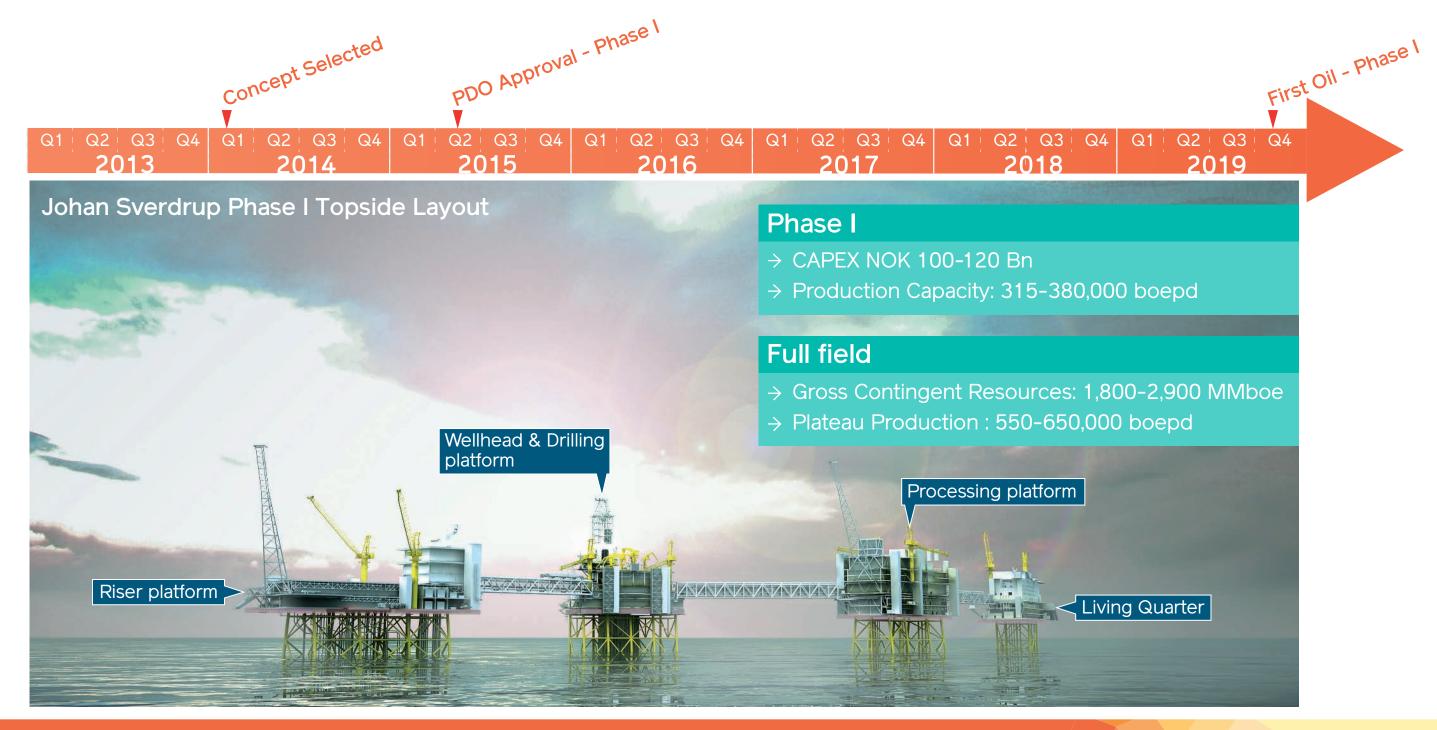
- 22 wells + 7 sidetracks drilled to date on Johan Sverdrup  $\rightarrow$
- Gross Contingent Resources: 1,800–2,900 MMboe<sup>(1)</sup>  $\rightarrow$
- Appraisal drilling programme completed



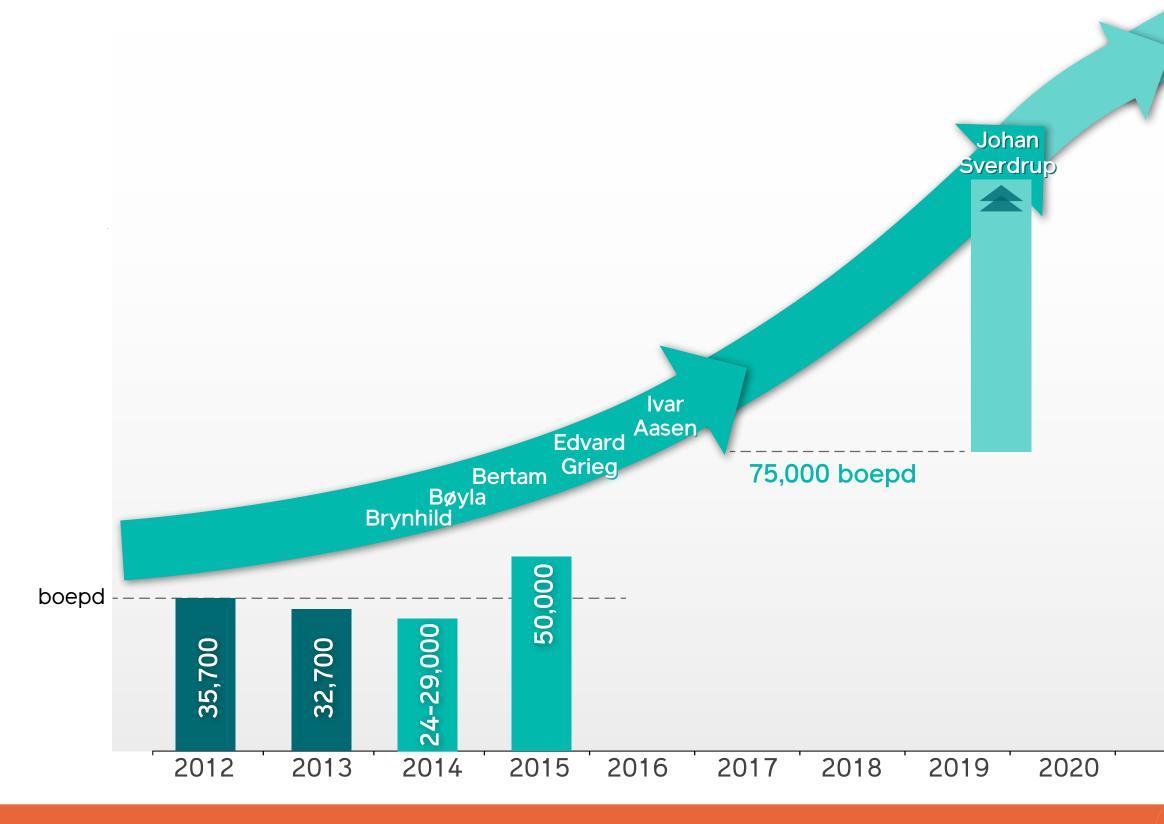
Working Interest	PL501	PL265	PL502
Lundin Norway	40% (OP)	10%	0%
Statoil	40%	40% (OP)	44.44% (OP)
Maersk	20%	-	-
Det norske	-	20%	22.22%
Petoro	-	30%	33.33%

# Norway - Johan Sverdrup Phase I Development Schematic

- Concept selection for Phase I agreed in February 2014
- ▶ Phase I FEED ongoing
- ▶ Letter of intent awarded in Q2 2014 for two steel jackets to be built in Norway



# Production Forecast From Ongoing Development



10-15 exploration wells per year

Other existing contingent and prospective resources not included in production forecast

.....

# Appraisal Programme 2014 6 Wells

## → 2014 Budget : 300 Million USD

### Norway - 5 wells

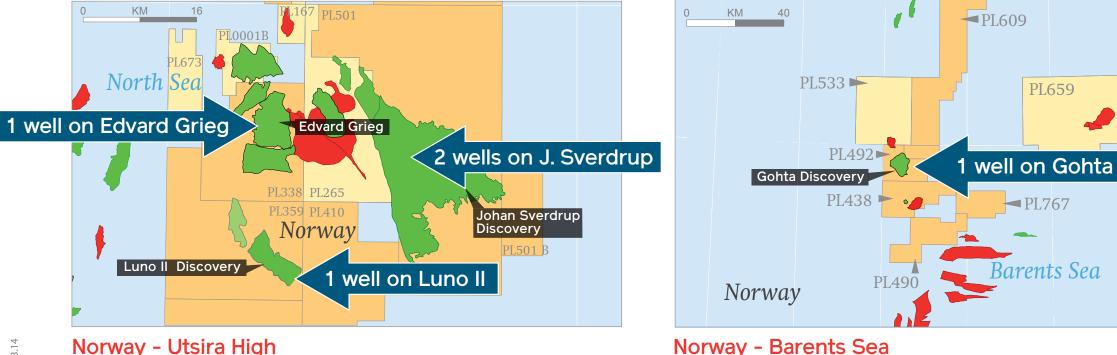
### Utsira High

- ▶ 1 well in Edvard Grieg Completed (W.I. 50%)
- ▶ 1 well in Luno II Drilling ongoing (W.I. 50%<sup>(1)</sup>)

### **Barents Sea**

1 well in Gohta - Completed (W.I. 40%)

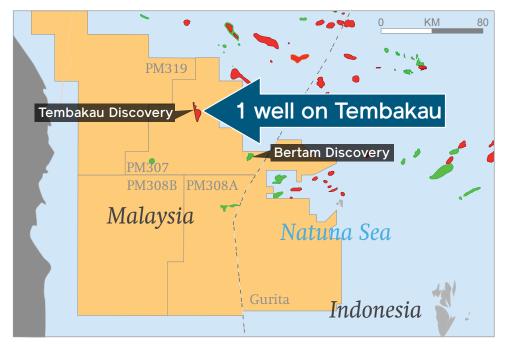
≥ 2 wells in Johan Sverdrup - Completed (W.I. 40%, 10%)



### Malaysia - 1 well

### Peninsular Malaysia

### ▶ 1 well in Tembakau - Drilling ongoing (W.I. 75%)



### Malaysia - Peninsular Malaysia

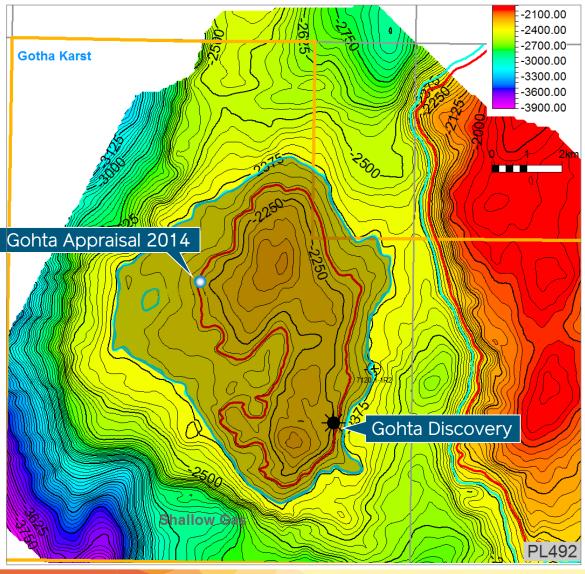
Lundin Petroleum Operator Lundin Petroleum Partner

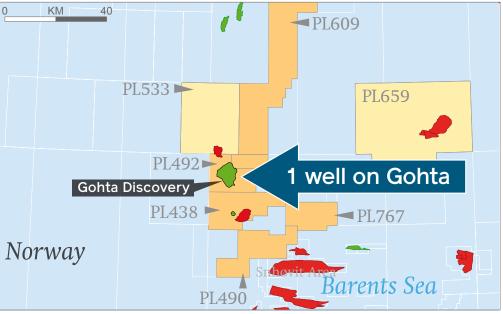
# Norway - Barents Sea 2014 Appraisal Activities – Gohta Appraisal

▶ PL492 (Lundin 40%, operated)

- Gohta appraisal well 7120/1-4S
  - → Drilled ~ 5 km west of discovery well 7120/1-3
  - Found 10 metre gas/condensate column in Upper Permian limestone conglomerate
  - → Gas and condensate
  - Flow tested 26.4 MMcfd and 880 bpd condensate
  - → Results of well currently being analysed







### Gohta Karst – Top Permian Karstified Carbonate Map

# Malaysia - 2014 Appraisal Activities Tembakau Appraisal

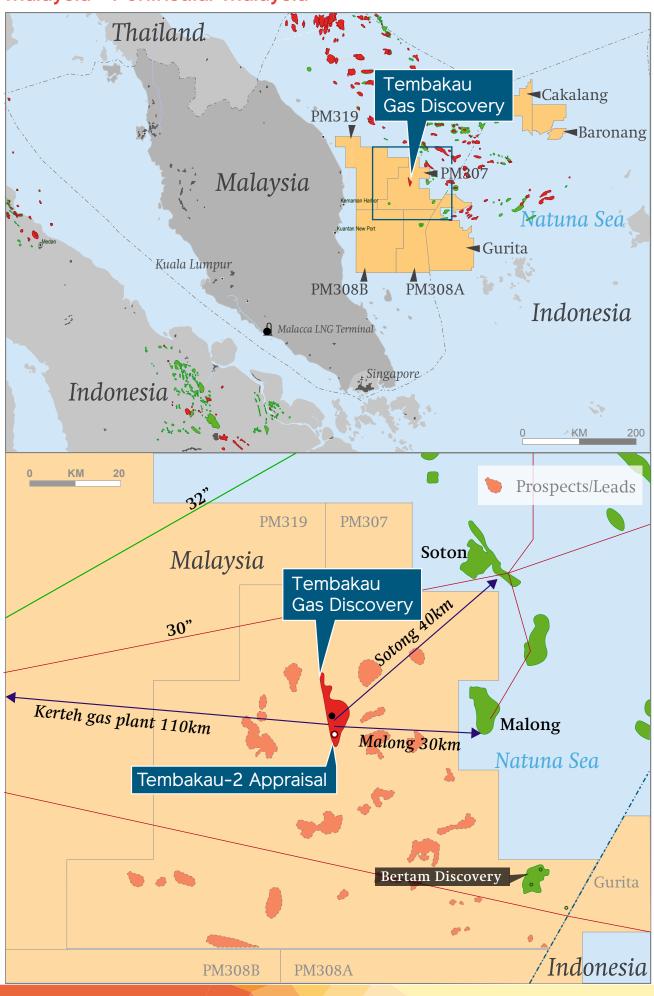
▶ PM307 - Lundin Petroleum 75% operator (Petronas Carigali 25%)

■ Gross 2C gas resources 306 Bcf

Tembakau-2 appraisal well successfully completed

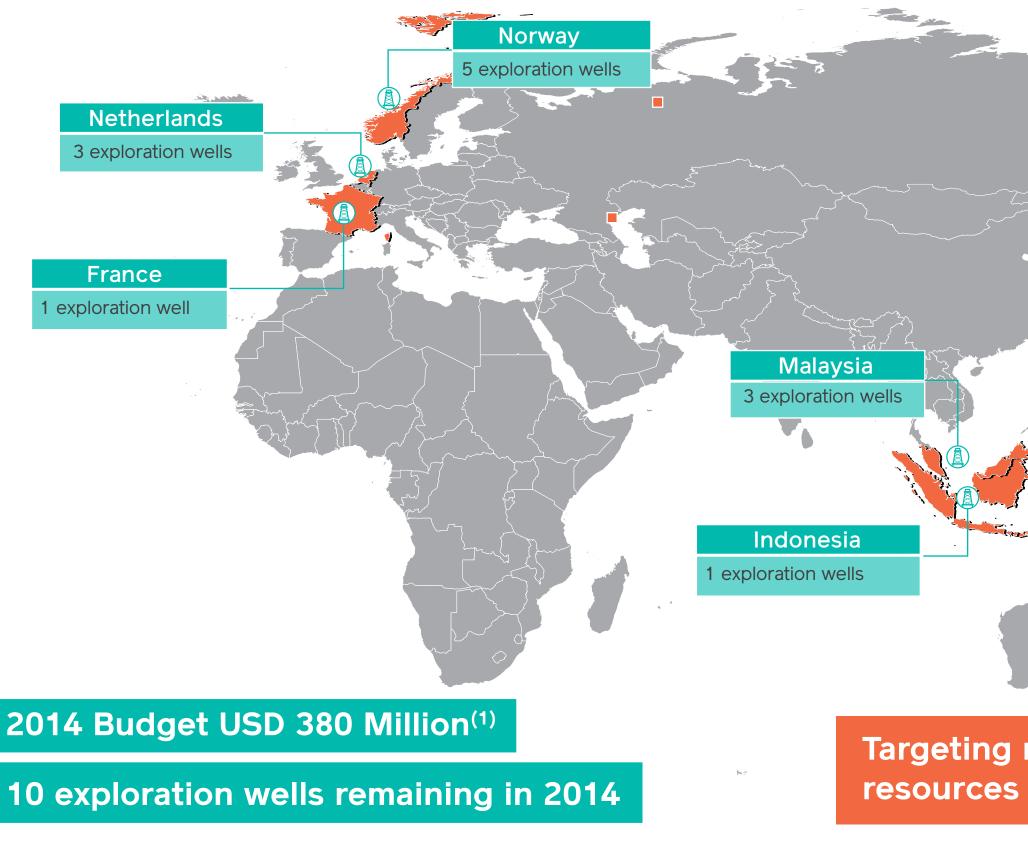
→22 metres of gross gas sands in four sand intervals
→Well test results

- I20 sand 15.8 MMscf per day of gas
- I10 sand 15.9 MMscf per day of gas



### Malaysia - Peninsular Malaysia

# Asset Overview Exploration 2014



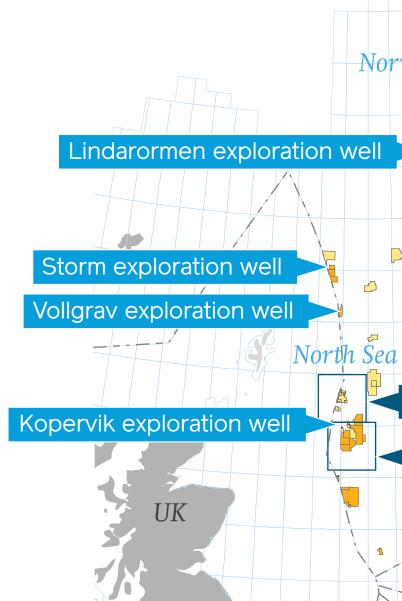
<sup>(1)</sup> Full year budget

### Targeting net unrisked resources of ~425 MMboe

# Norway Remaining 2014 Exploration Drilling

### **5** exploration wells

- → 5 operated wells
- > Rigs secured for all wells
- Targeting ~330 MMboe
   net unrisked prospective resources





### Barents Sea Area

**Barents Sea** 

Norwegian Sea



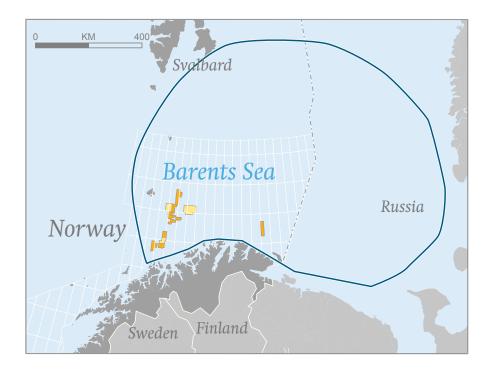
Norway

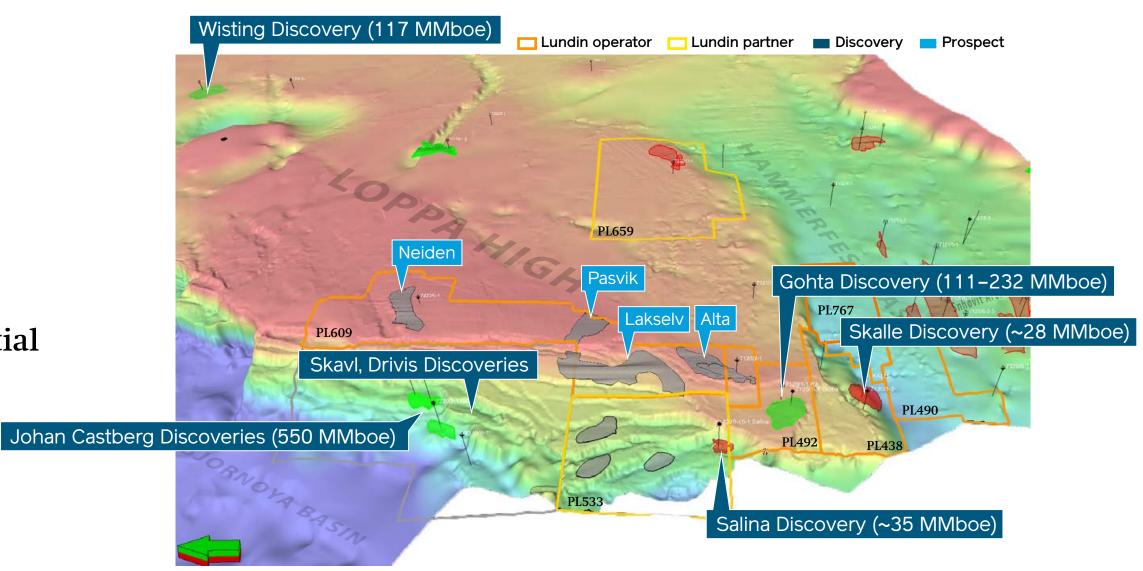
Greater Alvheim Area

### Utsira High Area

# Norway – Barents Sea Overview

**Barents Sea** Underexplored ~ 100 wells 4 recent oil discoveries New source rock and reservoir proven Recent 22<sup>nd</sup> licensing round very competitive NPD upgraded resource potential Emerging oil province







# Norway - Barents Sea Gohta Discovery & PL609 Prospects/Leads

OWC

GOC



### ▶ PL492 (Lundin 40%, operated)

- → Gross Contingent Resources: 111 232 MMboe
  - 61 141 MMbbl Oil
  - **304 546 Bcf Gas**
  - tested 4,300 bopd in discovery well

Gohta Discovery

Tested 26.4 MMcfd and 880 bpd condensate in appraisal well

 $\rightarrow$  4-way closure ~ 50 km<sup>2</sup>

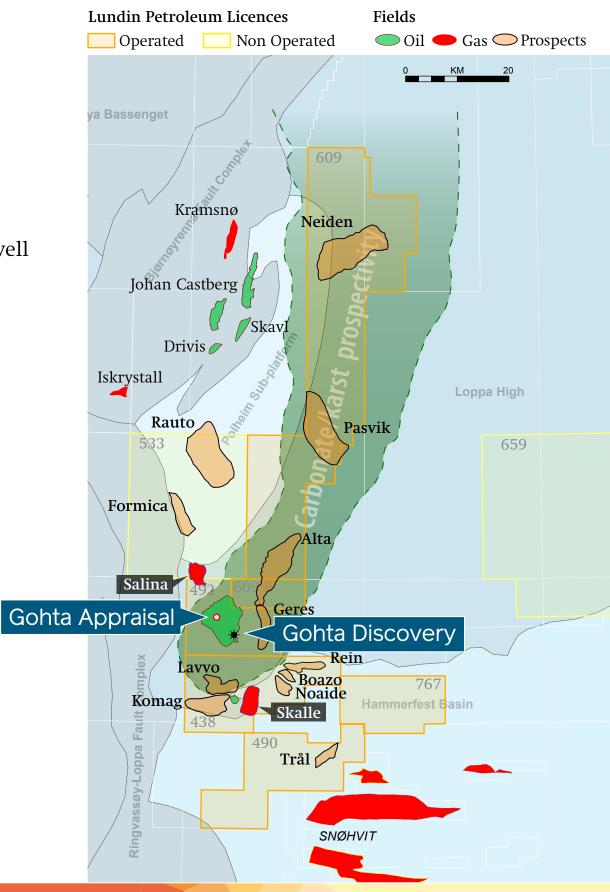
### PL609 Alta prospect (Lundin 40%, operated)

- → Gross Unrisked Prospective Resources: 261 MMboe
- Drilling ongoing



Alta Prospect

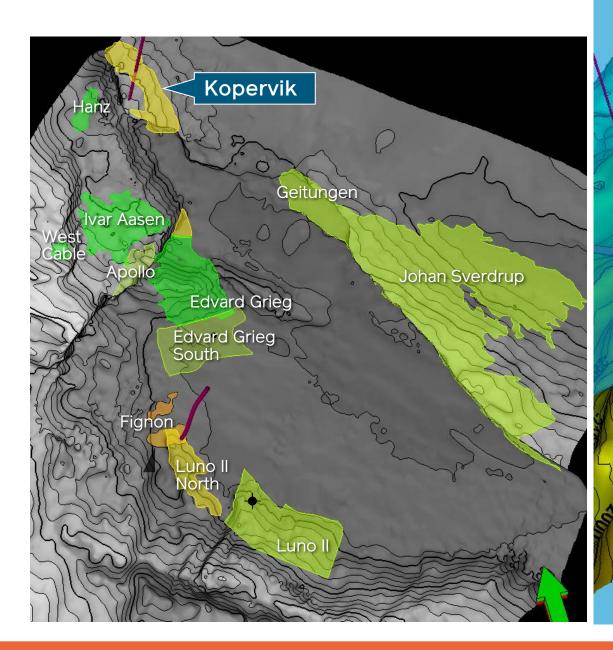
Gohta Appraisal



# Norway – Utsira High Kopervik Prospect

### ▶ PL625 Kopervik prospect (Lundin 40% operated) <sup>(1)</sup>

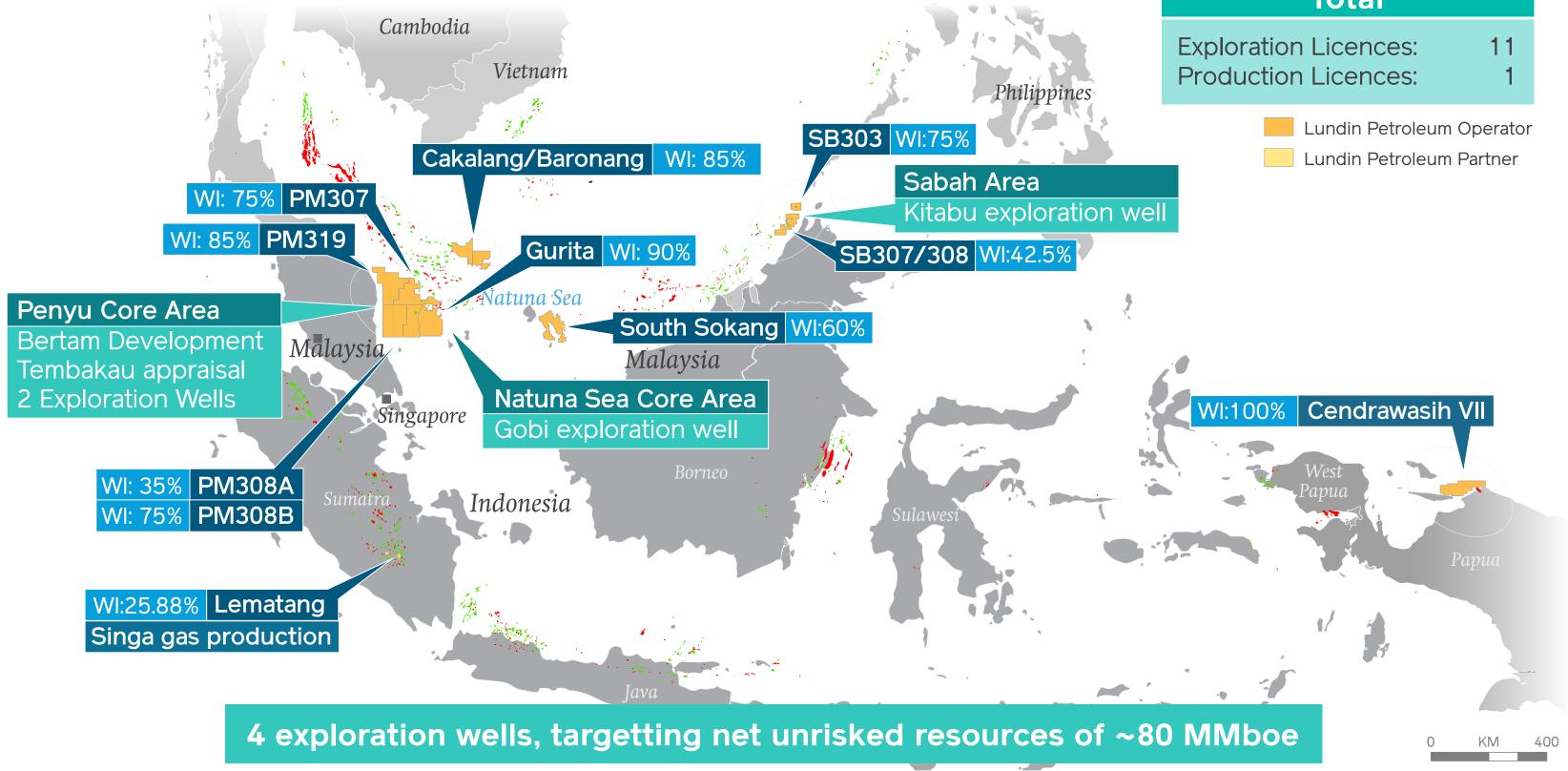
- → Gross prospective resources: 163 MMboe
- Stratigraphic pinchout
- > Targeting Jurassic sands
- → Drilling: Q3 2014



p1 07.



# South East Asia 2014 Activity





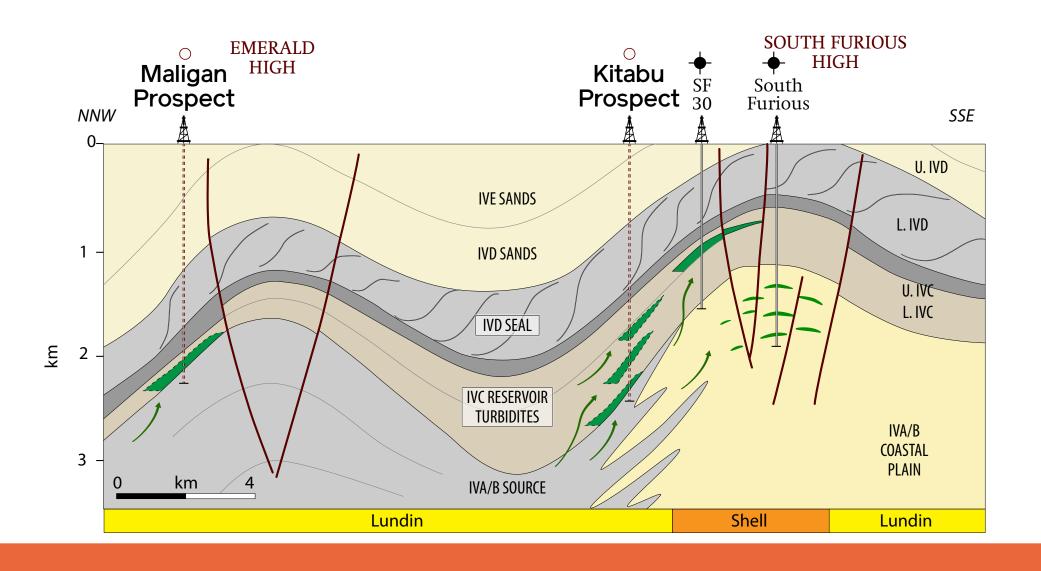
# Malaysia - Sabah Area SB307/308 Prospects

### SB307/308 (42.5%, Operator)

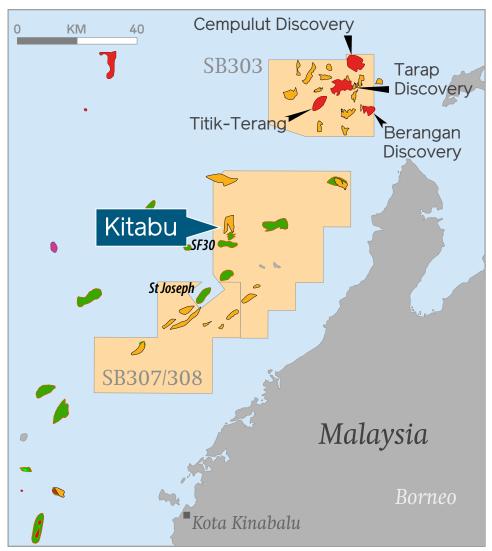
- ▶ Prospect: Kitabu
- ▶ Drilling in Q4 2014
- Gross prospective resources: 71 MMboe
- ▶ Trap: stratigraphic onlap and pinchout
- ▶ Reservoir: Miocene Stage IVC turbidites sands

### SB303 (75%, Operator)

- Tarap/Cempulut/Titik-Terang/
- Berangan discoveries
- ➡ Gross contingent resources: ~350 Bcf
- Potential cluster development



### Malaysia - Sabah Area



# Malaysia / Indonesia **2014** Exploration Wells

### Malaysia

▶ PM307 - Lundin Petroleum 75% operator (Petronas Carigali 25%)

### ➡ Rengas prospect

- → Drilling Q4 2014
- → Gross prospective resources: 22 MMbbl

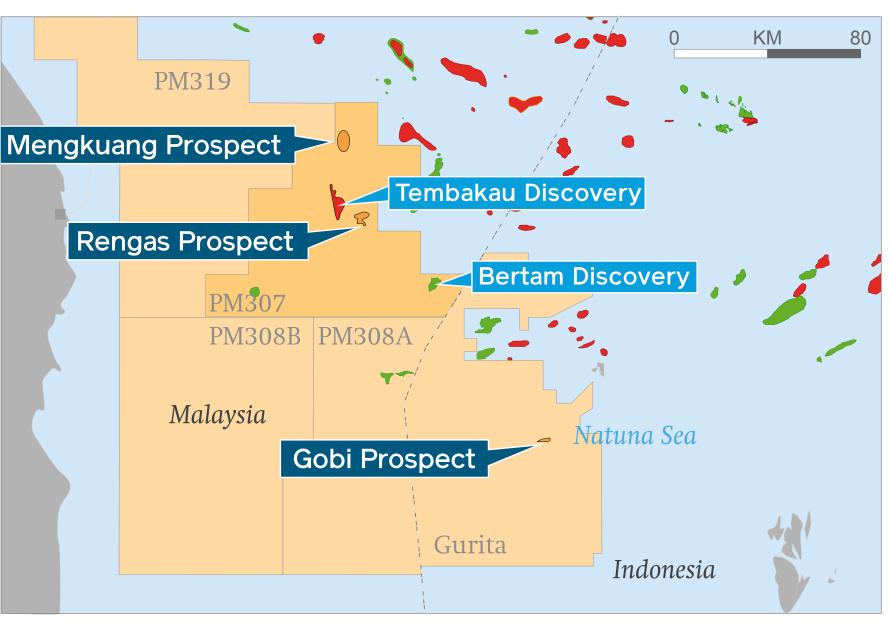
### Mengkuang prospect

- → Drilling Q4 2014
- → Gross prospective resources: 21 MMbbl

### Indonesia

- Gurita Lundin Petroleum 90% operator (Nido Petroleum 10%)
- **Gobi prospect** 
  - → Drilling Q3 2014
  - → Gross prospective resources: 25 MMbbl

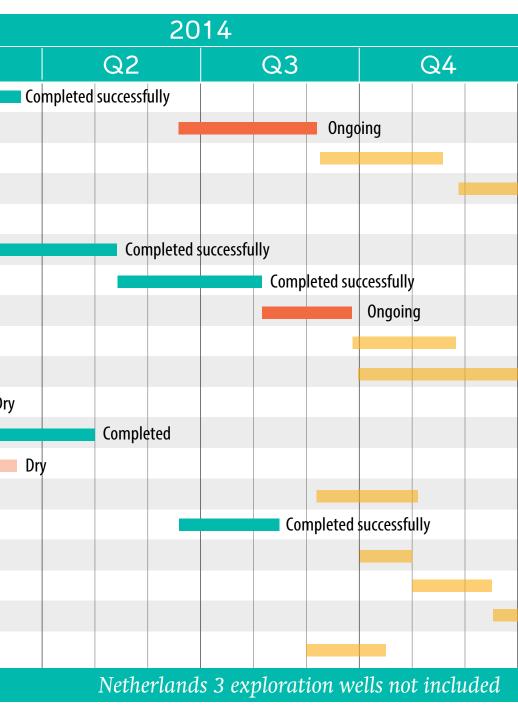
### Malaysia - Peninsular Malaysia



# 2014 Exploration & Appraisal Drilling Schedule

Country	Licence - Prospect	Well type	Operator	LUPE WI %	NUPR <sup>(1)</sup>	CoGS <sup>(2)</sup>	NRPR <sup>(3)</sup>	Q1	
1 Norway	PL501 - Johan Sverdrup 16/3-8 (central)	app	Lundin	40.00	_	_	_		
2 Norway	PL359 - Luno II App. Central 16/4-8	app	Lundin	50.00	_	_	_		
3 Norway	PL631 - Vollgrav	exp	Lundin	60.00	34	25%	9		
4 Norway	PL584 - Lindarormen	exp	Lundin	60.00	116	23%	27		
5 Norway	PL501 - Torvastad	exp	Lundin	40.00	_	_	_	Dry	
6 Norway	PL338 - E. Grieg SE Appraisal	app	Lundin	50.00	—	_	_		
7 Norway	PL492 - Gohta Appraisal	app	Lundin	40.00		—	—		
8 Norway	PL609 - Alta	exp	Lundin	40.00	104	23%	24		
9 Norway	PL625 - Kopervik	exp	Lundin	40.00	54	43%	23		
10 Norway	PL555 - Storm	exp	Lundin	60.00	52	20%	10		
11 Norway	PL659 - Langlitinden	exp	Det Norske	20.00	—	—	—		Dry
12 Norway	PL265 - Geitungen appraisal	app	Statoil	10.00	—	—	—		
13 Indonesia	Baronang - Balqis-1 & Boni-1	exp	Lundin	85.00	—	—	—		
14 Indonesia	Gurita - Gobi-1	exp	Lundin	90.00	22	24%	5		
15 Malaysia	PM307 - Tembakau appraisal	app	Lundin	75.00	_	_	—		
16 Malaysia	PM307 - Rengas	exp	Lundin	75.00	16	32%	5		
17 Malaysia	SB307&308 - Kitabu	exp	Lundin	42.50	30	30%	9		
18 Malaysia	PM307 - Mengkuang	exp	Lundin	75.00	16	35%	6		
19 France	Est-Champagne - Hoplites-1 (Nettancourt)	exp	Lundin	100.00	14	14-35%	5		
	operated non operated								

<sup>(1)</sup>Net Unrisked Prospective Resources (MMboe) <sup>(2)</sup>Chance of Geological Success <sup>(3)</sup>Net Risked Prospective Resources (MMboe)



## Disclaimer

This information has been made public in accordance with the Securities Market Act (SFS 2007:528) and/or the Financial Instruments Trading Act (SFS 1991:980).

### Forward-Looking Statements

Certain statements made and information contained herein constitute "forward-looking information" (within the meaning of applicable securities legislation). Such statements and information (together, "forward-looking statements") relate to future events, including the Company's future performance, business prospects or opportunities. Forward-looking statements include, but are not limited to, statements with respect to estimates of reserves and/or resources, future production levels, future capital expenditures and their allocation to exploration and development activities. Ultimate recovery of reserves or resources are based on forecasts of future results, estimates of amounts not yet determinable and assumptions of management.

All statements other than statements of historical fact may be forward-looking statements. Statements concerning proven and probable reserves and resource estimates may also be deemed to constitute forward-looking statements and reflect conclusions that are based on certain assumptions that the reserves and resources can be economically exploited. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, objectives, assumptions or future events or performance (often, but not always, using words or phrases such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar expressions) are not statements of historical fact and may be "forward-looking statements". Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. No assurance can be given that these expectations and assumptions will prove to be correct and such forward-looking statements involve known and the Company does not intend, and does not assume any obligation, to update these forward-looking statement risks, projections costs, availability of drilling equipment, reliance on key personnel, reserve estimates, health, safety and environmental issues, legal risks and regulatory changes, competition, geopolitical risk, and financial risks. These risks and uncertainties are described in more detail under the heading "Risks and Risk Management" and elsewhere in the Company's annual report. Readers are cautioned that the foregoing list of risk factors should not be construed as exhaustive. Actual results may differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements are expressly qualified by this cautionary statement.

### **Reserves and Resources**

Unless otherwise stated, Lundin Petroleum's reserve and resource estimates are as at 31 December 2013, and have been prepared and audited in accordance with National Instrument 51-101 Standards of Disclosure for Oil and Gas Activities ("NI 51-101") and the Canadian Oil and Gas Evaluation Handbook ("COGE Handbook"). Unless otherwise stated, all reserves estimates contained herein are the aggregate of "Proved Reserves" and "Probable Reserves", together also known as "2P Reserves". For further information on reserve and resource classifications, see "Reserves, Resources and Production" in the Company's annual report.

### **Contingent Resources**

Contingent Resources are those quantities of petroleum estimated, as of a given date, to be potentially recoverable from known accumulations using established technology or technology under development, but are not currently considered to be commercially recoverable due to one or more contingencies. Contingencies may include factors such as economic, legal, environmental, political and regulatory matters or a lack of markets. There is no certainty that it will be commercially viable for the Company to produce any portion of the Contingent Resources. Unless otherwise stated, all contingent resource estimates contained herein are the best estimate ("2C") contingent resources.

### **Prospective Resources**

Prospective Resources are those quantities of petroleum estimated, as of a given date, to be potentially recoverable from undiscovered accumulations by application of future development projects. Prospective Resources have both a chance of discovery and a chance of development. There is no certainty that any portion of the Prospective Resources will be discovered. If discovered, there is no certainty that it will be commercially viable to produce any portion of the Prospective Resources. Unless otherwise stated, all Prospective Resource estimates contained herein are reflecting a P50 Prospective Resource estimate. Risked Prospective Resources reported herein are partially risked. They have been risked for chance of discovery, but have not been risked for chance of development.

### BOEs

BOEs may be misleading, particularly if used in isolation. A BOE conversion ratio of 6 Mcf : 1 Bbl is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.



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