Lundin Petroleum

Capital Market Day

Stockholm, 1st February 2011

Lundin Petroleum Capital Market Day

notes		

Disclaimer

Lundin

DISCLAIMER

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notes

Agenda

Introduction

Ashley Heppenstall, President and CEO

2010 Financial Performance

Geoff Turbott, Vice President Finance and CFO

Production, Development and Resources

Chris Bruijnzeels, Senior Vice President Operations

Exploration

Alex Schneiter, Executive Vice President and COO

Torstein Sanness, General Manager Norway

2011 Financial Overview

Geoff Turbott, Vice President Finance and CFO

Summary

Ashley Heppenstall, President and CEO



notes

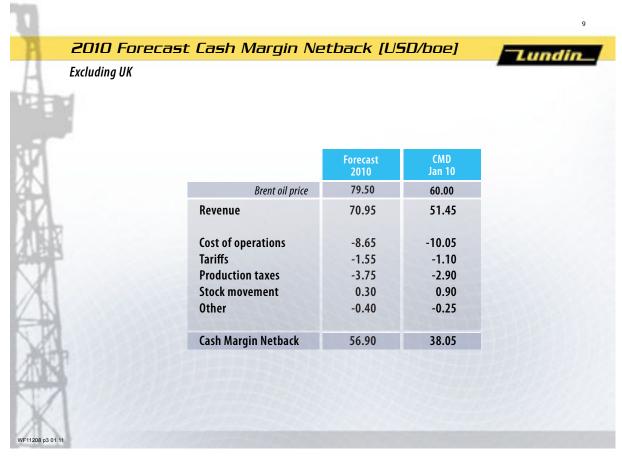
Place Process Policy - A Defining Year for Lundin Petroleum Place Process In Spin-off of UK business into Enquest Popularian Sale of non-core Indonesia production assets Exploration success in Norway Pavaldsnes and Apollo discoveries in Greater Luno area Strong reserve growth Passerve replacement ratio ∼ 240% Luno reserve upgrade Solid production and cash flow Patrone Petroleum Petroleum Patroleum Patroleum Patroleum Petroleum Patroleum Patroleum

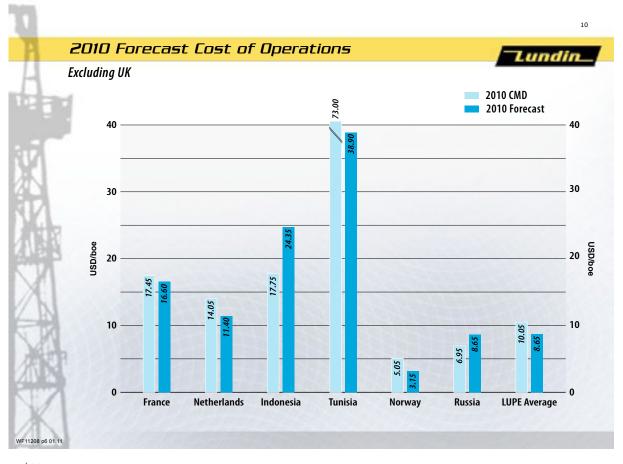
Exploration focus to continue 2011 - Continued Growth Exploration focus to continue 21 wells. Budget ~USD 300 million 5 well appraisal and exploration programme in the Greater Luno Area 7 Drilling to commence in the Barents Sea 7 S exploration wells in Malaysia Development activity to increase 1 Luno and Nemo Plan of Development submissions Krabbe and Marihøne conceptual development planning Production to increase Production guidance 28-33,000 boepd. Close to 10 percent annual increase Gaupe onstream Production to double by 2015 Strong balance sheet and operating cash flow to fund continued growth

notes

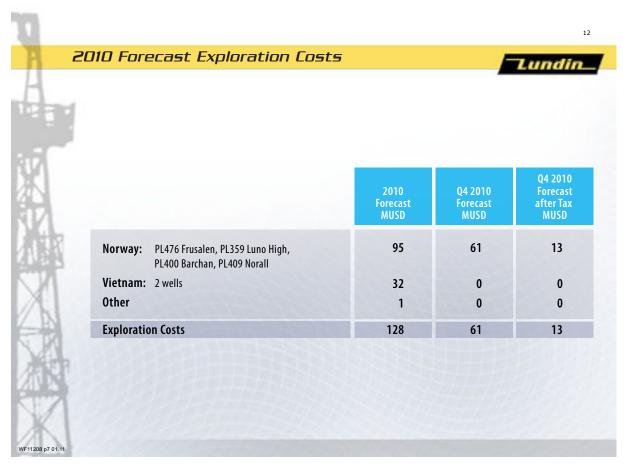
Asset Overview Lundin Three Core Areas: Europe, Russia, SE Asia Norway Reserves (2): 139.2 MMboe 10 exploration/appraisal wells in 2011 Russia Ireland Netherlands 2,050 boepd ⁽¹⁾ Peserves ⁽²⁾: 3.6 MMb France Tunisia - 1 exploration licence 1,000 boepd Reserves (2): 0.5 MMboo Malaysia Congo (Brazzaville) - 5 exploration wells in 2011 Indonesia - 2,400 boepd (1) Reserves (2): 4.3 MMboe **TOTAL** 2010 production: 32,700 boepd (1) 2P reserves: 186.7 MMboe (2) Contingent resources: 259 MMboe (1) 2010 Production Forecast (2) End 2010 Reserves

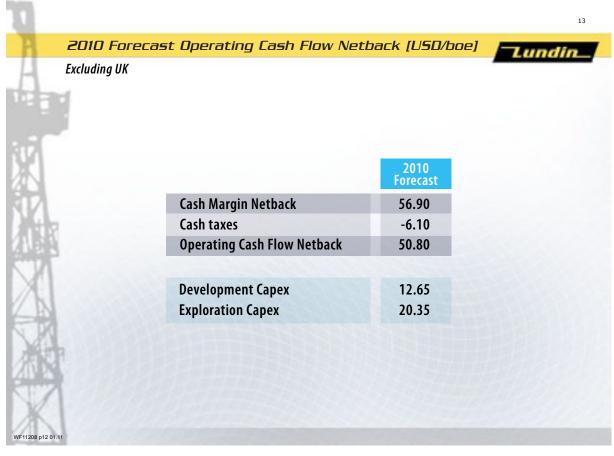


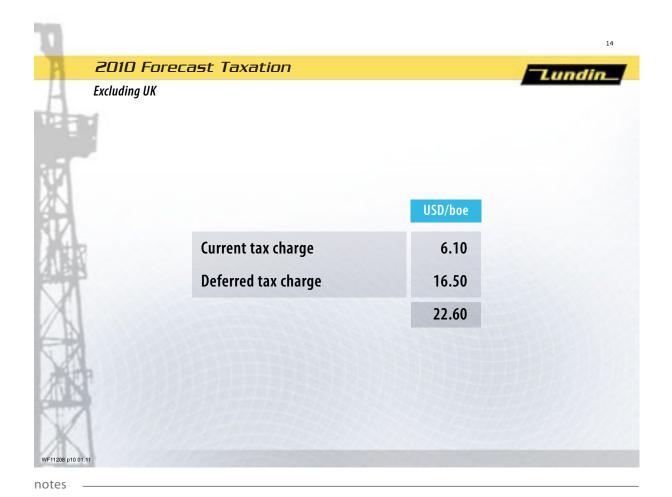


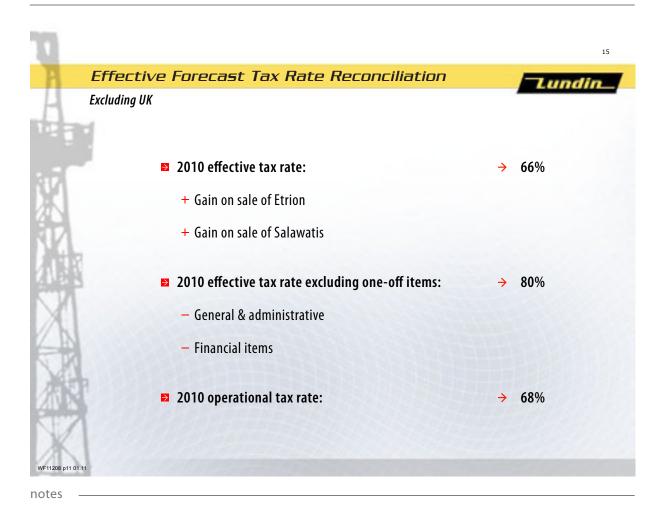


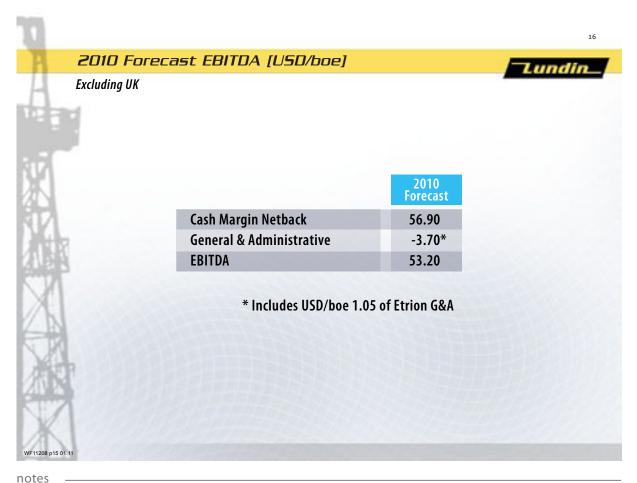
Operating Cost (USD per boe)	Q1 Actual	Q2 Actual	Q3 Actual	Q4 Forecast	2010 Foreca
Cost of operations	8.59	8.48	7.55	9.90	8.0
Tariff and transportation expenses	1.17	1.48	1.65	1.90	1.
Royalty and direct taxes	4.38	3.89	3.44	3.35	3.
Other	0.28	0.19	0.18	0.85	0.
Total production costs	14.42	14.04	12.82	16.00	14.
Changes in inventory/overlift	1.74	2.78	-5.26	0.10	-0.
Total operating cost	16.16	16.82	7.56	16.10	14.0

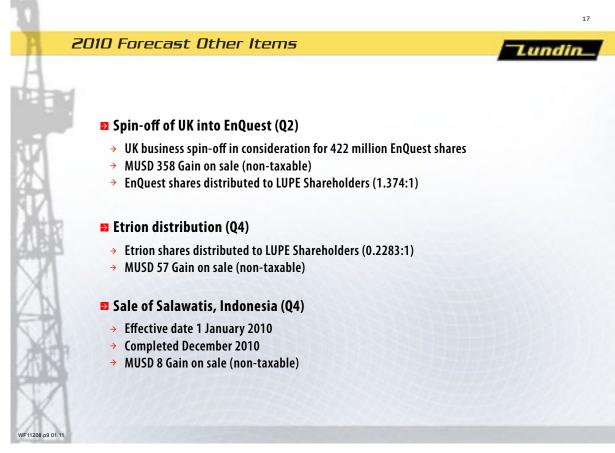


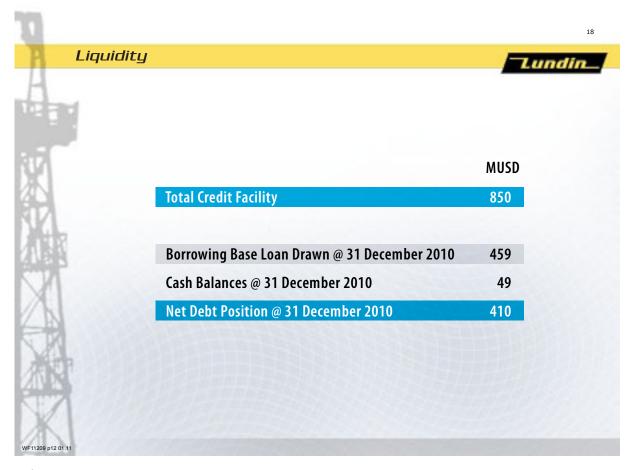


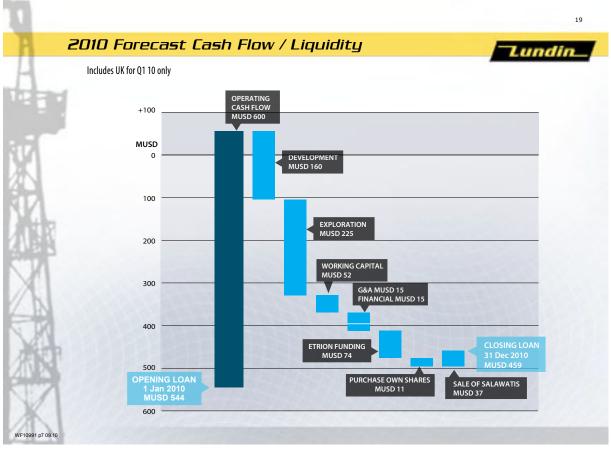




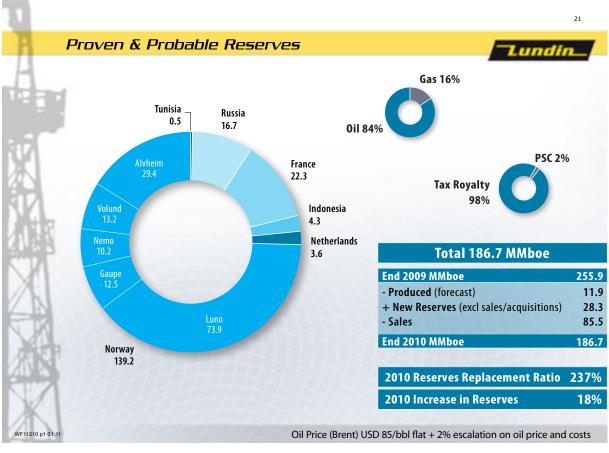


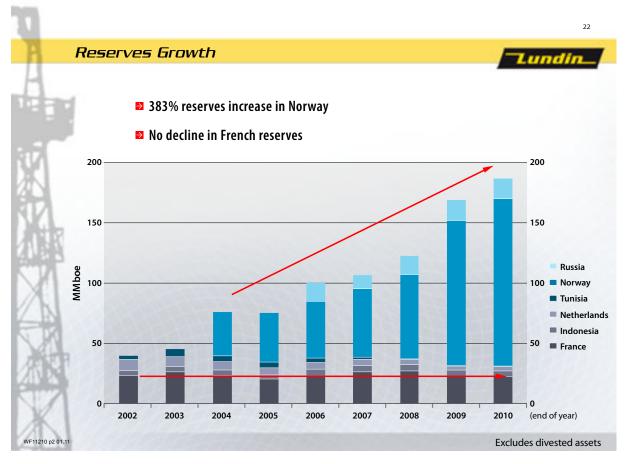


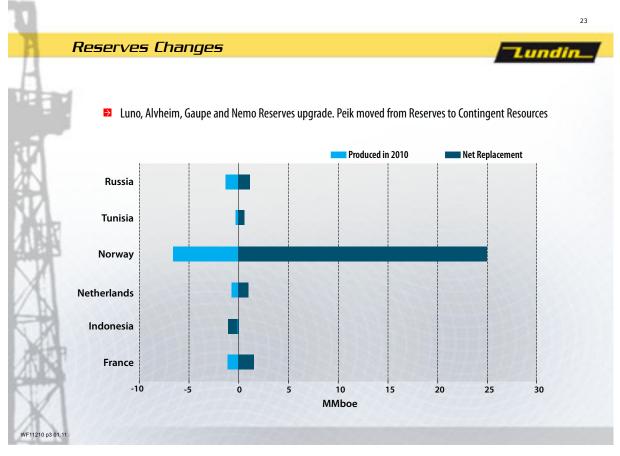


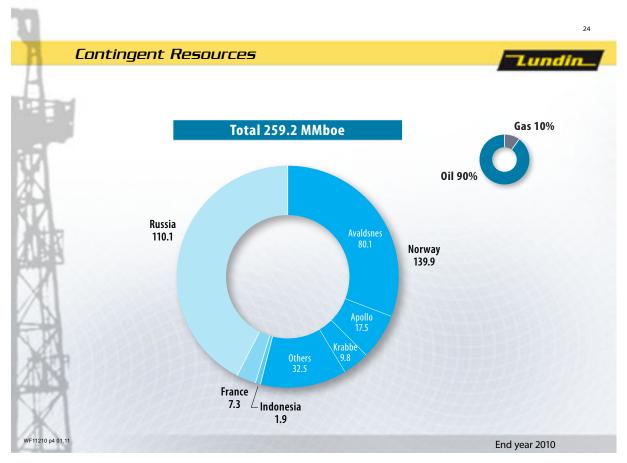


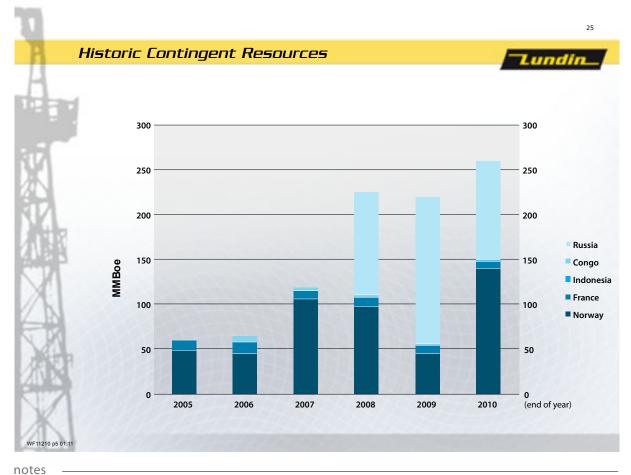




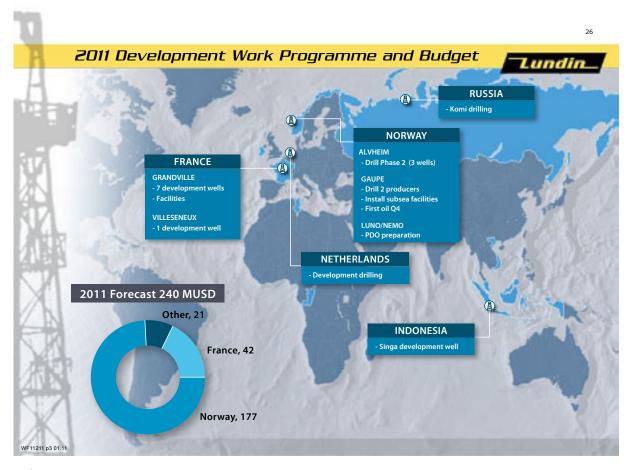


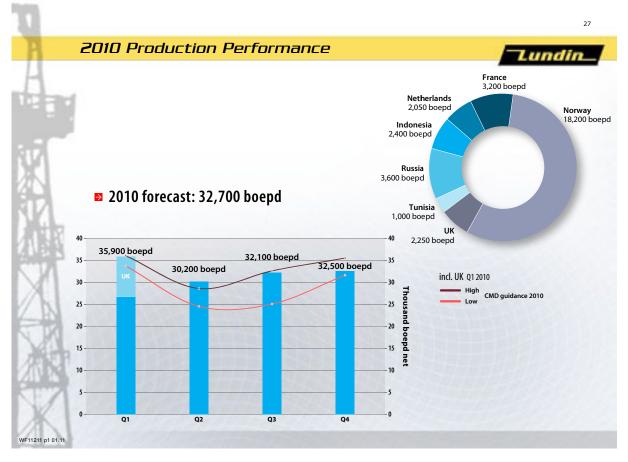




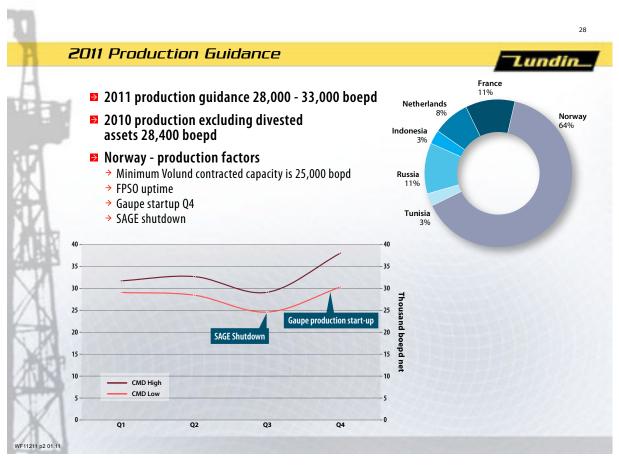


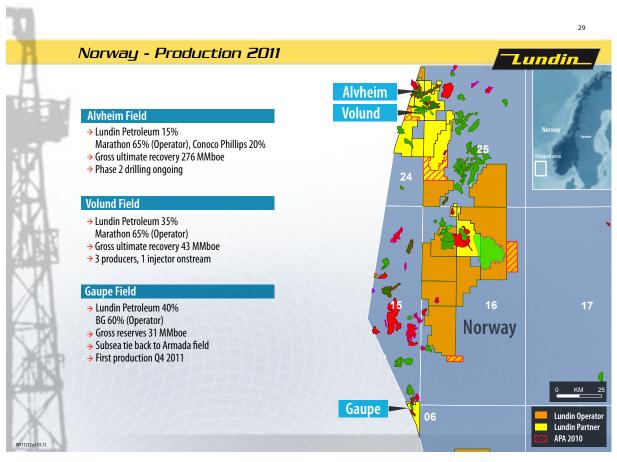
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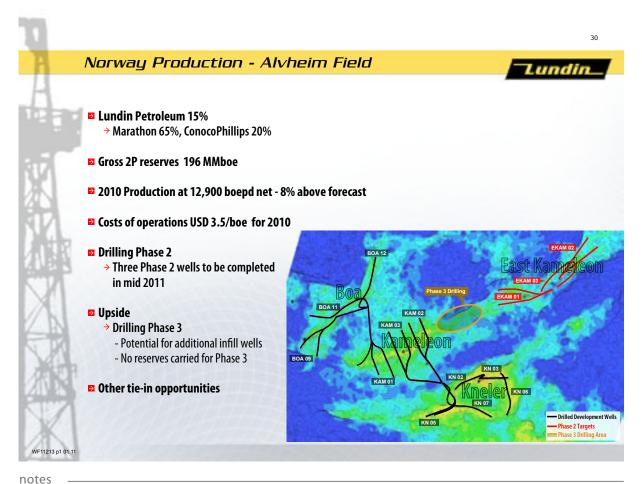


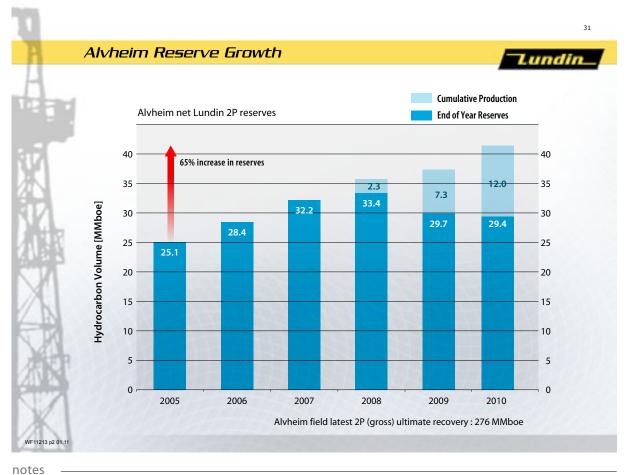


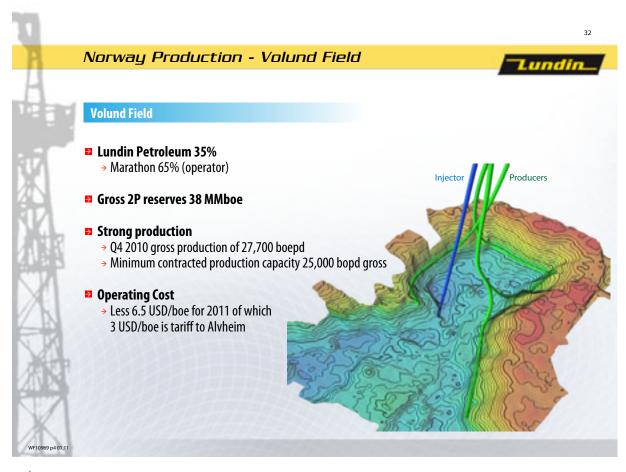
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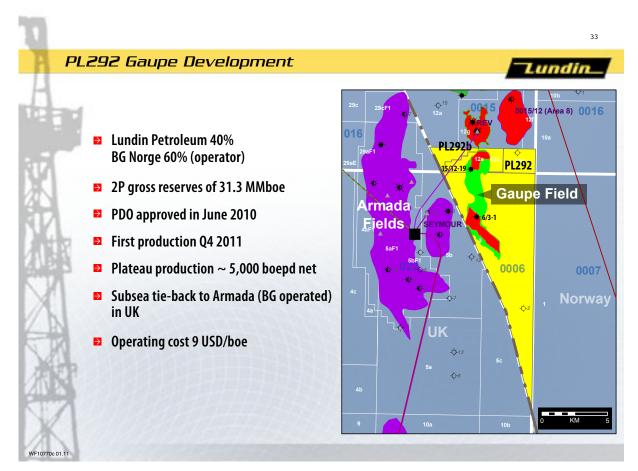


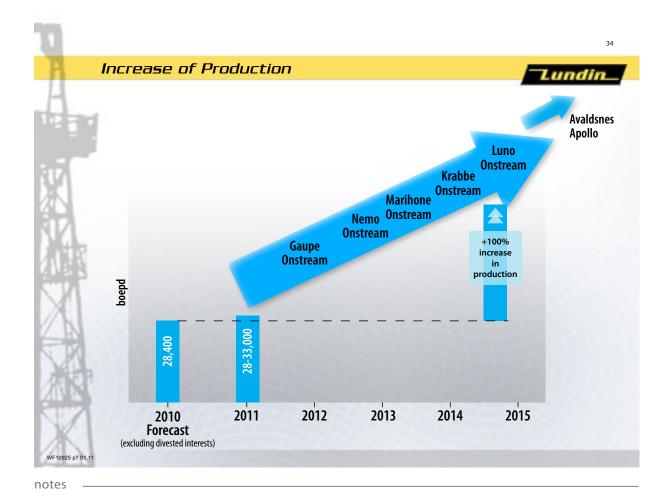






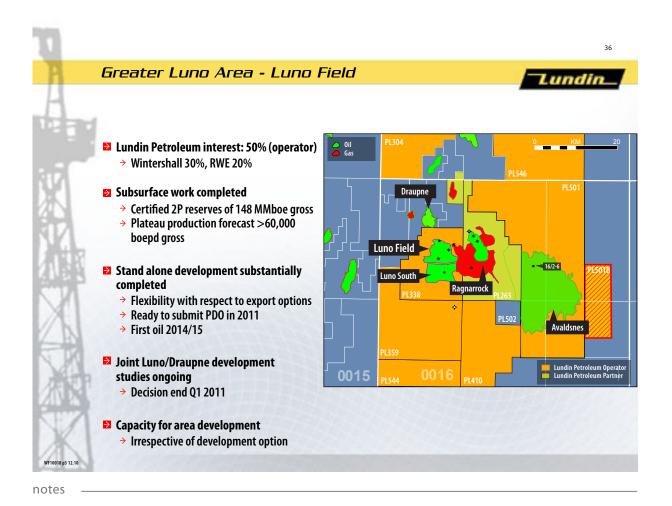






Norway - New Developments Lundi Nemo (PL148) → Reserves : 10.2 MMboe Marihøne → First 0il: 2013 → Plateau Production: 6,000 boepd Marihøne (PL340) Apollo →Contingent Resources: 3 MMboe → First 0il: 2013/2014 Luno → Plateau Production: 2,000 boepd Krabbe (PL301) **Avaldsnes** Contingent Resources: 9.8 MMboe →First Oil: 2014 **Norway** → Plateau Production: 4,800 boepd **Luno** (PL338) → Reserves: 73.9 MMboe→ First Oil: 2014/15 → Plateau Production 30,000 boepd+ Avaldsnes (PL501)

→ Contingent Resources: 100 - 400 MMboe → To be appraised Nemo Apollo (PL338) Krabbe → Contingent Resources : 15 - 65 MMboe → To be appraised



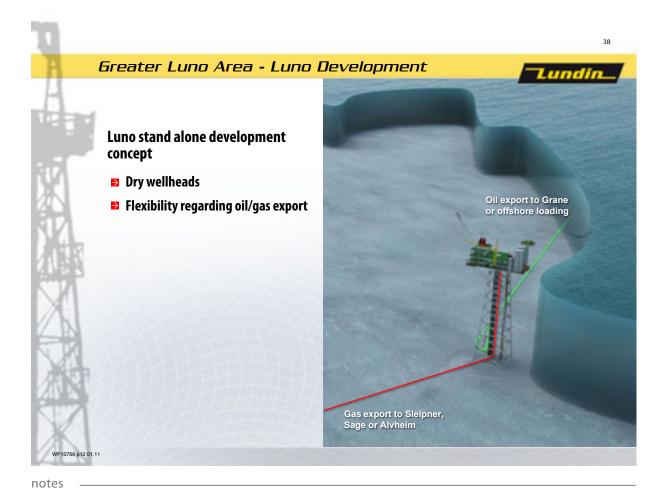
Euro Subsurface Development

Central drilling location
9 producers (3 horizontals)
3 water injectors

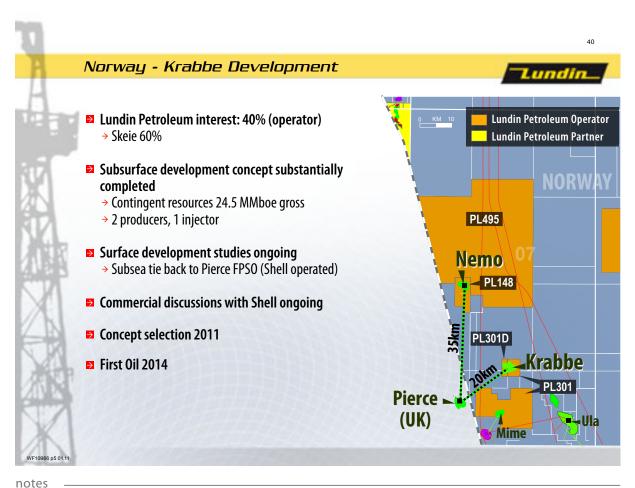
Water Injectors

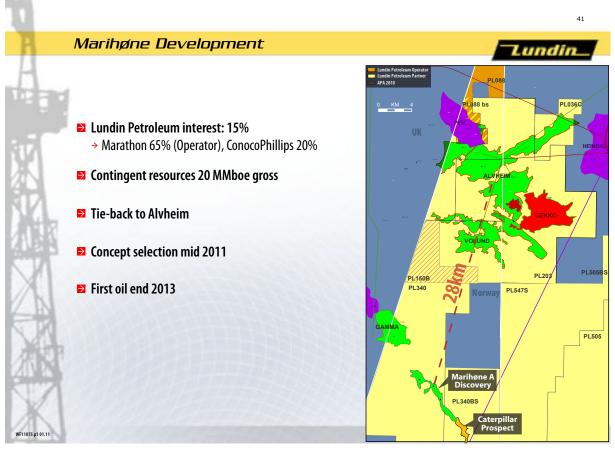
Luno Field

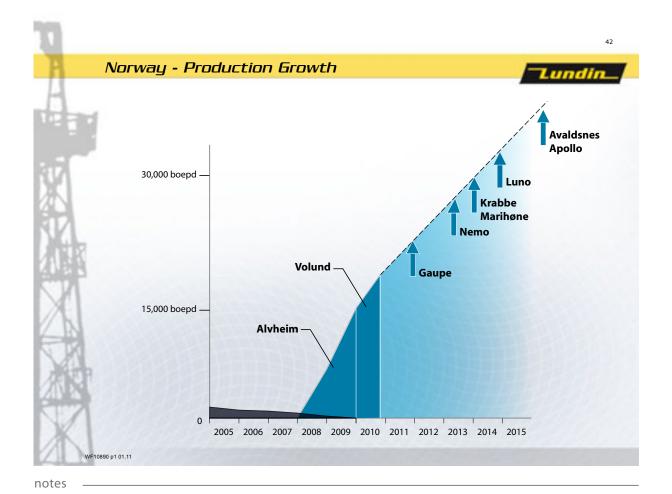
Luno South



Norway - Nemo Development **► Lundin Petroleum interest: 50% (operator)** → Talisman 30%, Noreco 20% **■** Subsurface development concept complete Producer Producer → 2P reserves 20.4 MMboe gross Injector → 2 producers, 1 injector → Appraisal pilot hole to test upside Surface development concept complete → Subsea tie back to Pierce FPSO (Shell operated) → Tender completed and heads of agreement signed Commercial discussions with Shell ongoing PD0 submission 2011 First oil 2013







France - Growth Potential

Major operated portfolio
Production: 3,000+ boepd
2 Preserves: 22.3 MMboe
Stable low decline production
Attractive fiscal regime
33% corporation tax
Contingent resources 7.3 MMboe
Paris Basin 1.1 million net acres
Plaines du Languedoc 0.6 million net acres
Exploration potential
Shale oil option value

F

France – Contingent Resources

Lundin

Paris Basin (4.8 MMboe net)

- → Re-development existing fields
- → Infill Villeperdue
- → Grandville additional development
- Aquitaine (2.6 MMboe net)
 - → Re-development Courbey field
 - Only 10% recovery factor
- Multi Frac technology
 - → Apply shale oil technology in existing low permeability fields
 - → Upside to Contingent Resources not yet evaluated

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France - Paris Basin Shale Oil Potential

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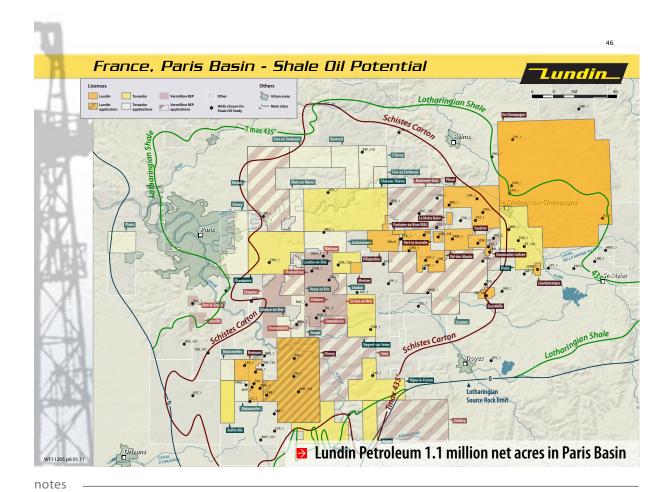
■ Shale Oil

- → Oil contained in low / impermeable source rock or associated "reservoir"
- → The source rock is mature
- → Oil remains in situ migration to a conventional reservoir has not occurred
- → Oil is recoverable via dense horizontal drilling and multi-fraccing technology

Development possibilities (Bakken analogues)

- → Naturally fractured shales
 - Over pressures
 - Fault/fracture zones
- → Low permeable reservoir directly associated with source rock
 - Banc de Roc
 - Lower Sinemurian carbonates
- → Strategraphic/structural traps in low permeable reservoirs
 - Banc de Roc
 - Rhaetian

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Russia - Lagansky - Morskaya Discovery

Northern Caspian

Pytrovskaya-1 - Morskaya Discovery

Lundin Petroleum working interest 70% - Gunvor 30%

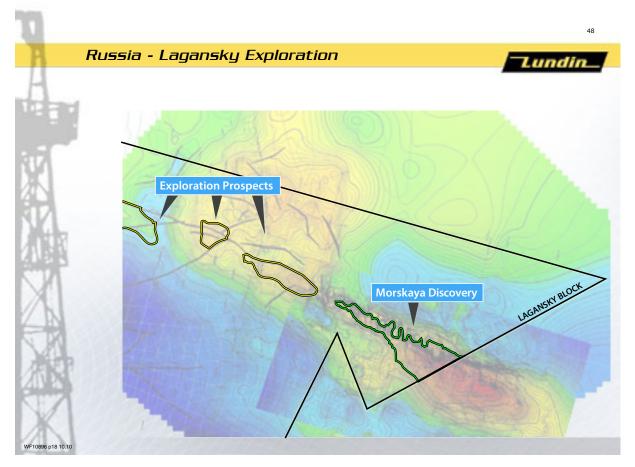
Drilled 3 exploration wells

Morskaya discovery in 2008

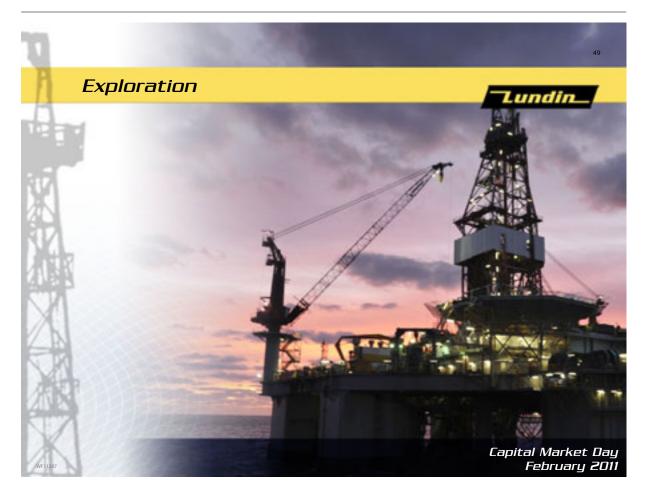
3 30 seismic in 2009 2010

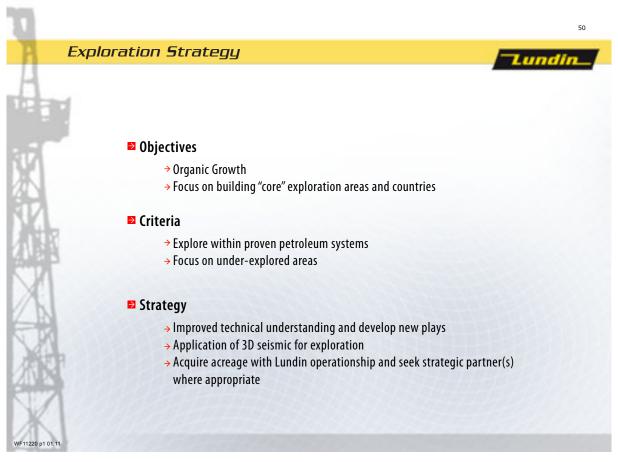
157 MMboe gross contingent resources on block

Discussions with state owned companies ongoing to fulfil Foreign Strategic Investment Law

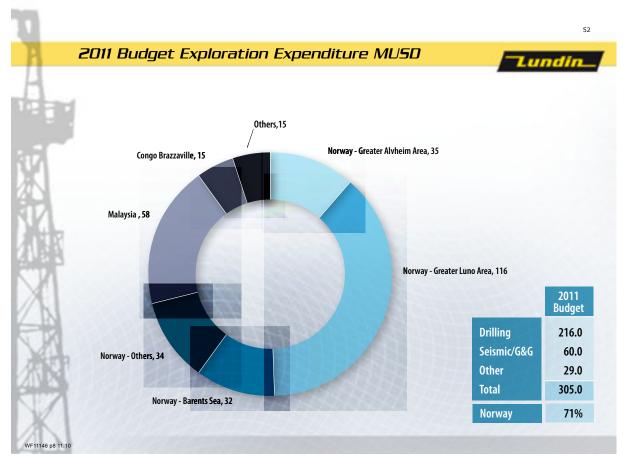


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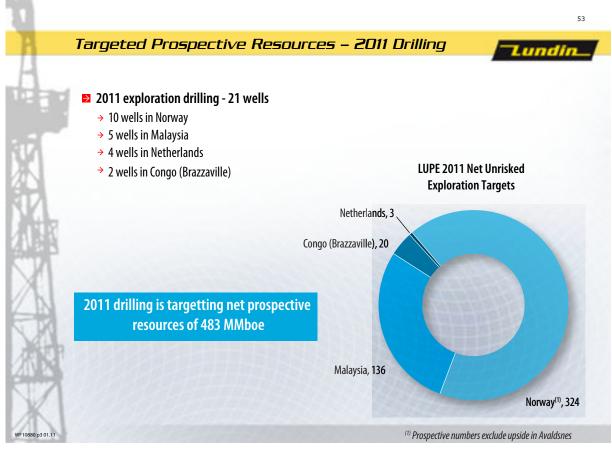




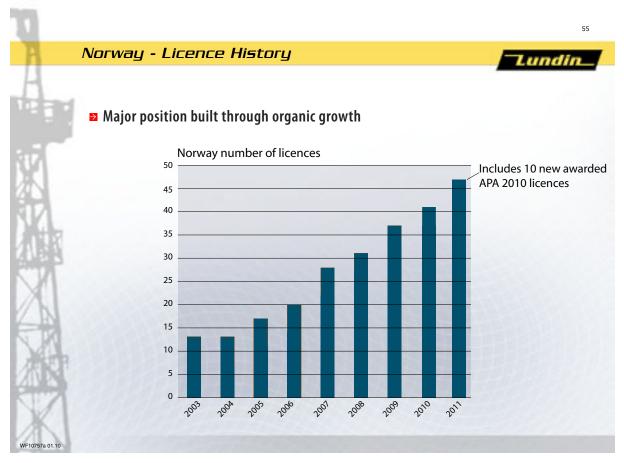


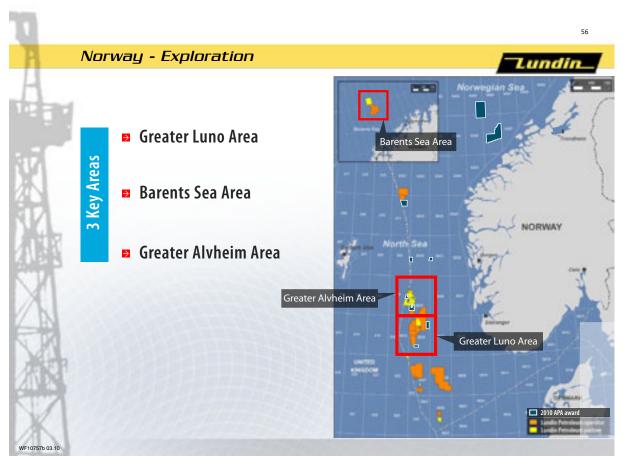


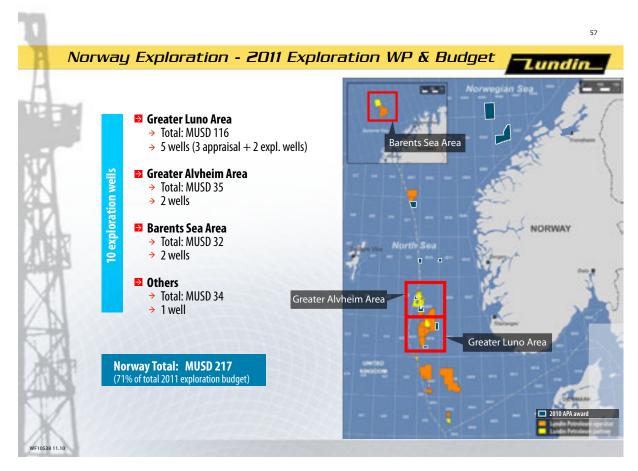
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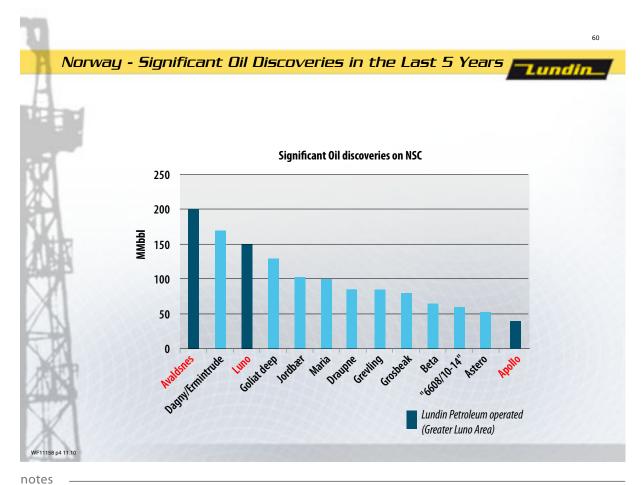




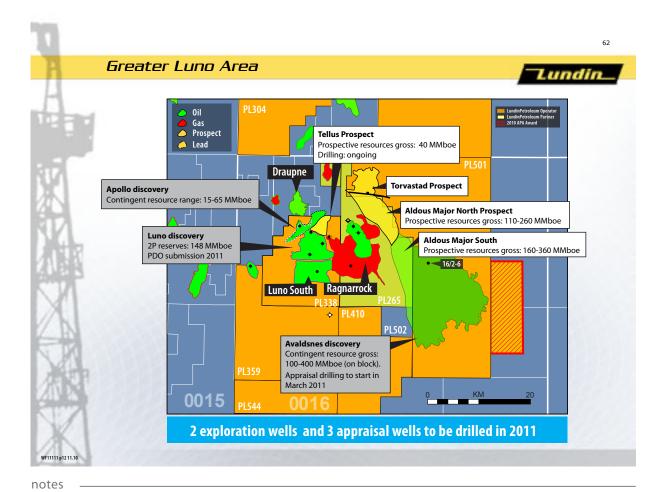




Norway - Proven Track Record Lundin **Exploration capex** Development capex MUSD 200 100 2010 2004 2005 2006 2007 2008 2009 **Exploration Wells Drilled up to End 2010** 18 Volund, Luno, Gaupe, Marihøne, Viper, Avaldsnes, Apollo Commercial Discoveries up to End 2010 7 600⁽¹⁾ Cumulative E&A Spend up to End 2010, MMUSD Finding Cost USD/boe 2.9 0.6 Finding Cost USD/boe - post tax Success Rate (commercial successes) 39% (1) Includes USD 130 Million investment in 3D Seismic







Freater Luno Area - Avaldsnes Discovery

Avaldsnes discovery

17 metres excellent quality
Jurassic sandstone reservoir

Main flow 5,000 bopd
on a 52/64" choke

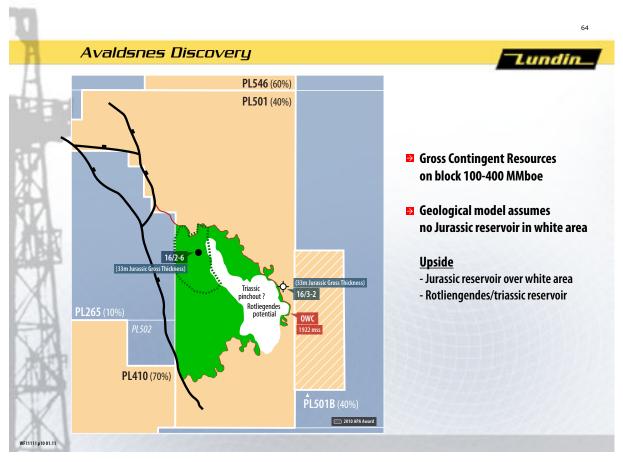
Limited by DST tubing

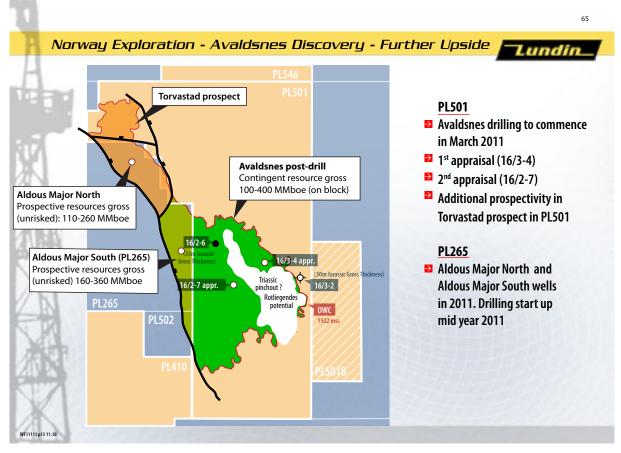
Test permeability >10 darcies

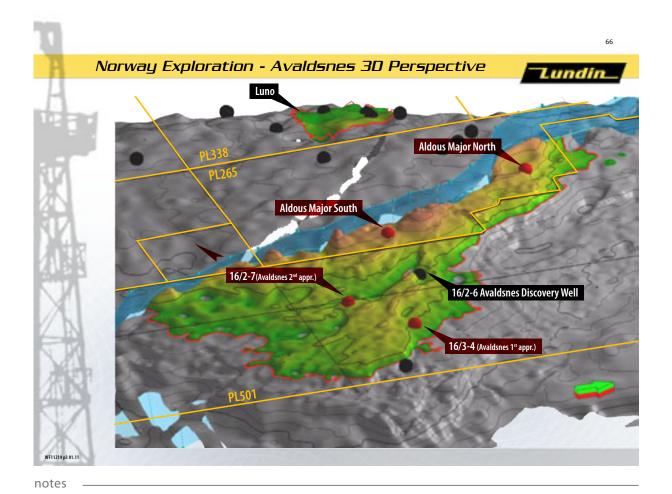
No water

Radius of investigation 2,110m

Comprehensive coring and logging programme







FL 338 - Lundin Petroleum 50% operator
Wintershall 30%, RWE 20%

Apollo discovery

- Lower Cretaceous/Upper Jurassic Discovery

Paleocene Discovery

Gross Contingent Resources range
15-65 MMboe gross (PL338)

- 2012 Appraisal Programme

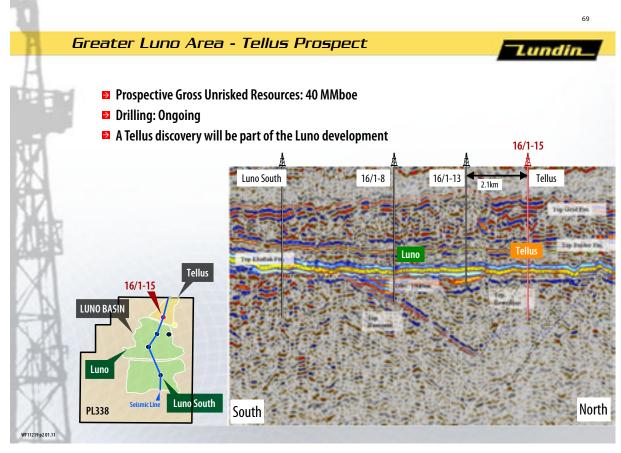
Apollo
Paleocene Discovery

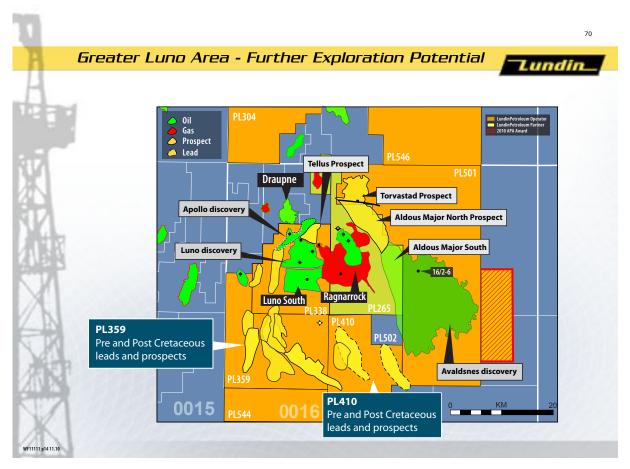
Lundin Petroleum Operator
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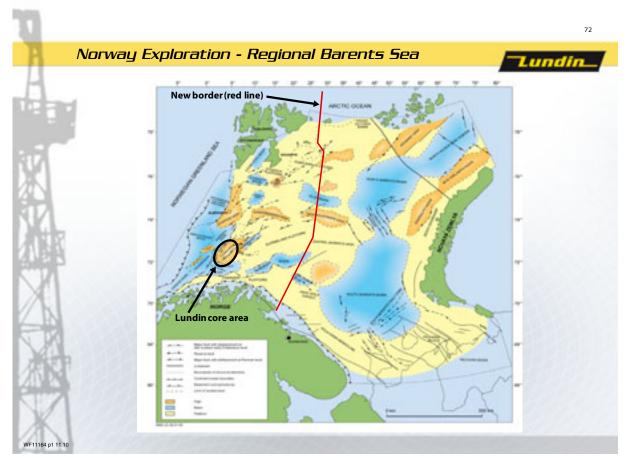
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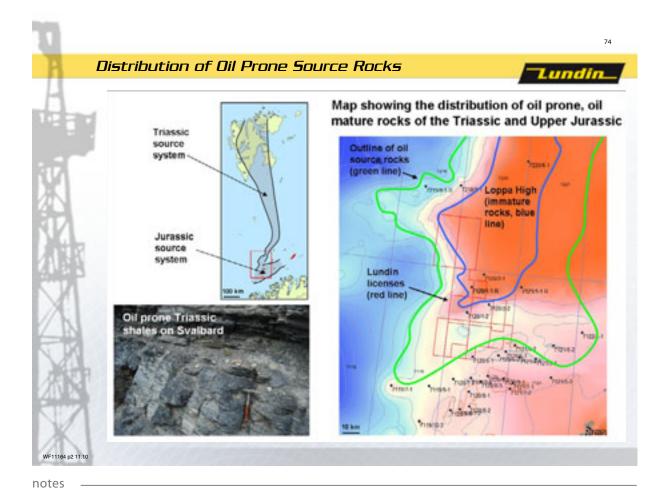
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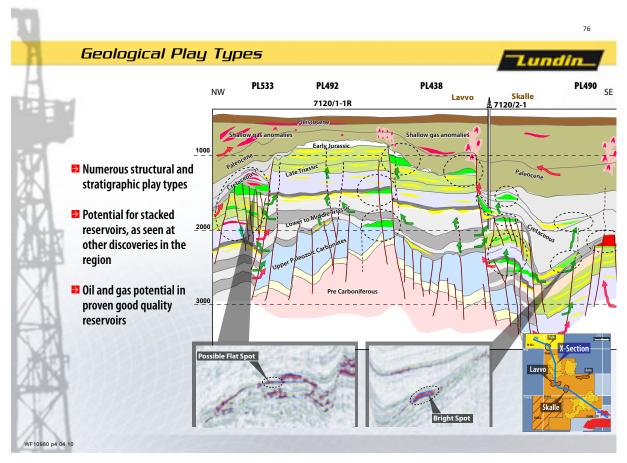


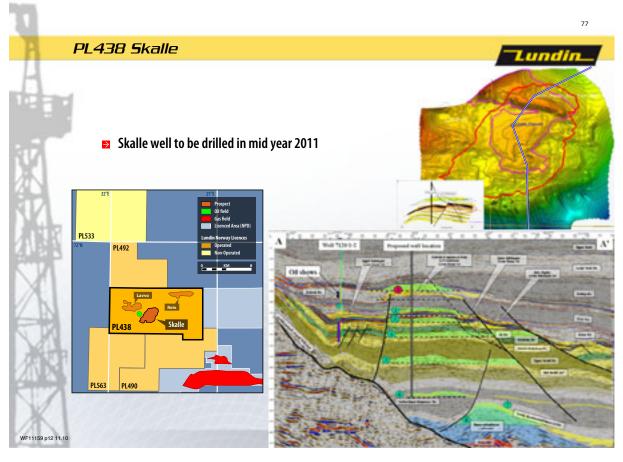
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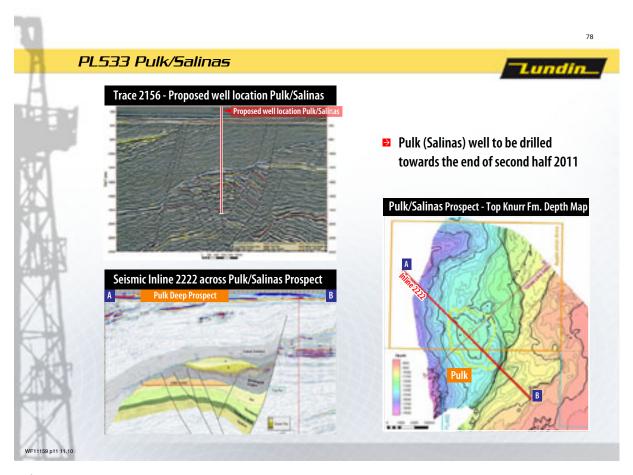




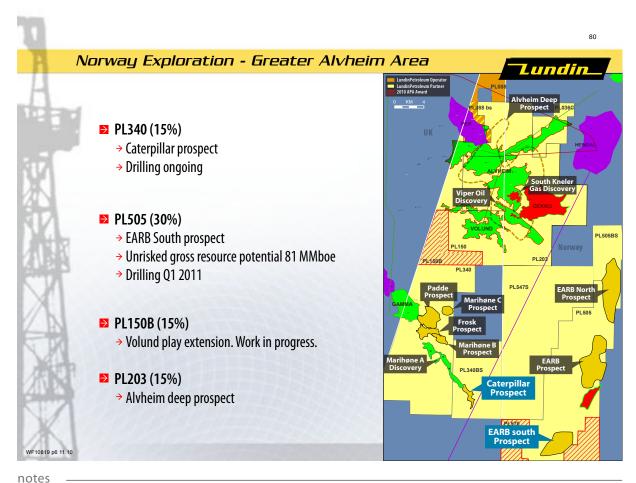
Barents Sea - Drilling to Commence in 2011 Numerous multi-stacked prospects matured in the portfolio **▶** PL438 PL533 → Lundin Petroleum 25% (operator) → 3 prospects Gohta → Skalle to be drilled in mid year 2011, 250 MMboe gross prospect size in multiple targets → Lundin Petroleum 20% → Rauto & Pulk (Salinas) prospects Bakents Sea → Pulk 500 MMboe gross prospect size in multiple targets PL533 → to be drilled in Q4 2011 **▶** PL490 PL438 → Lundin Petroleum 30% (operator) → Juksa and Snurrevad prospects → likely drilling in 2012

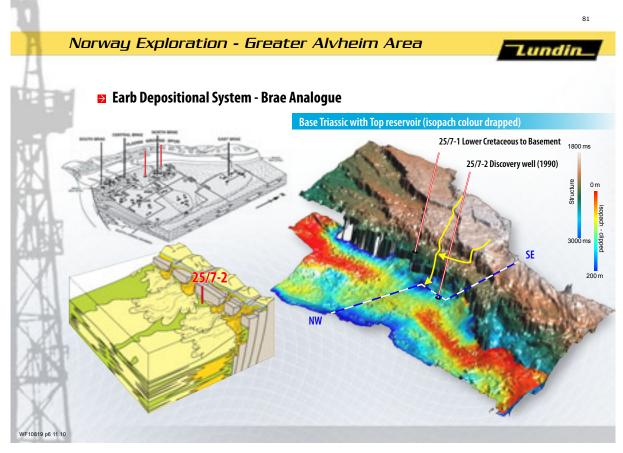


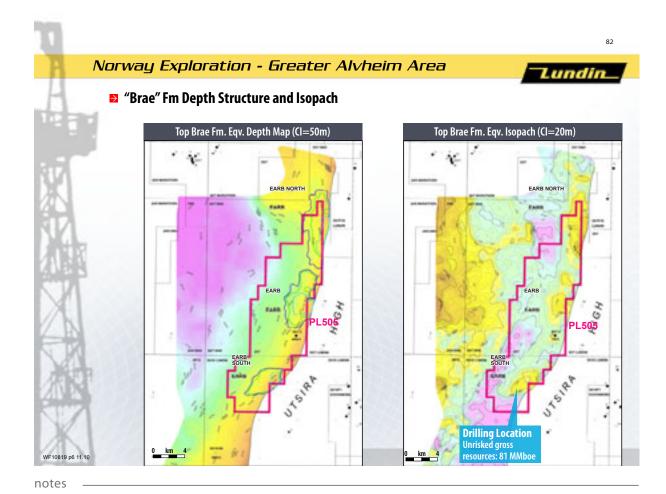












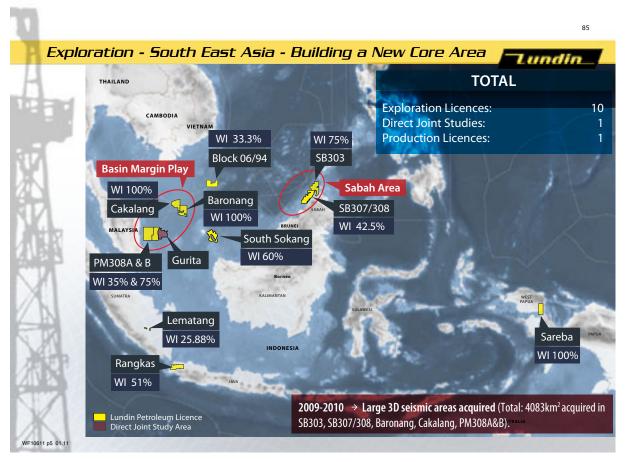
Other Areas - PL519 Area

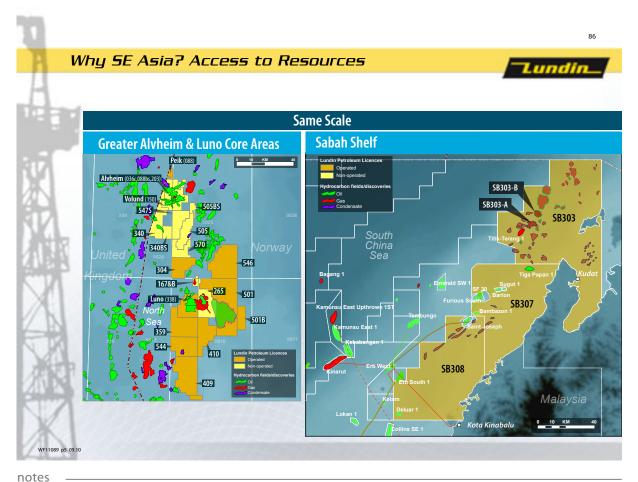
PL519

PL519

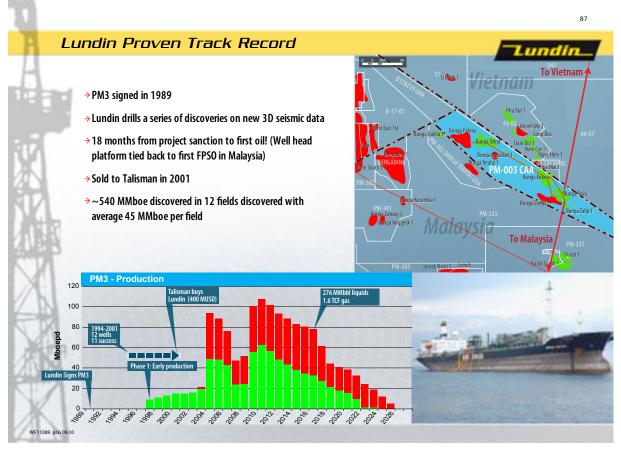
• Lundin Petroleum 40% (operator)
• Work commitment:
• 1 firm well within first 3 years,
TD 100m into Teist Fm or at 3500m
• Albert prospect to be drilled in 2011
• Unrisked net prospective resources: 70 MMboe

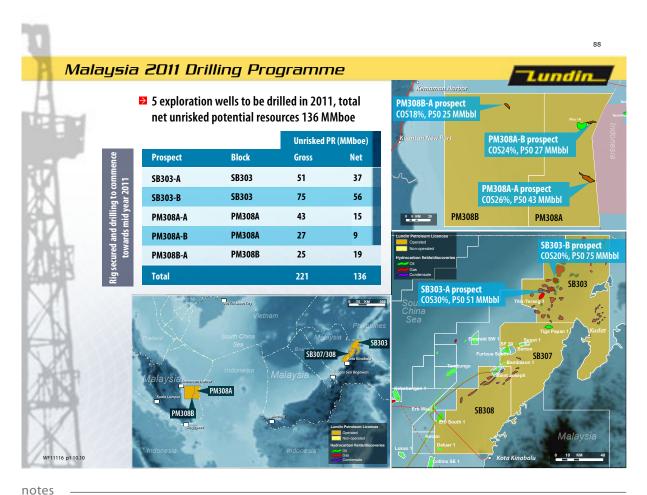




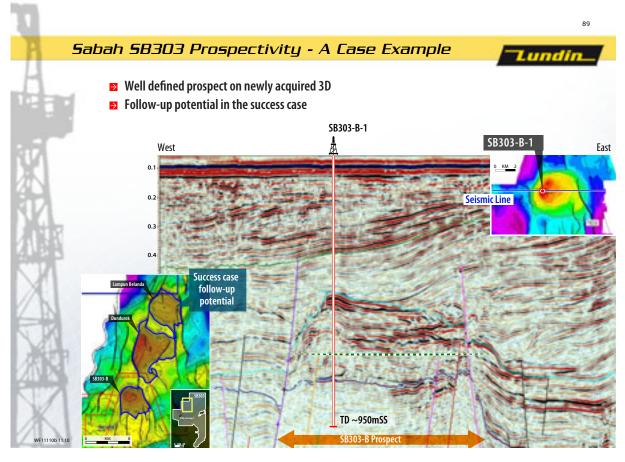


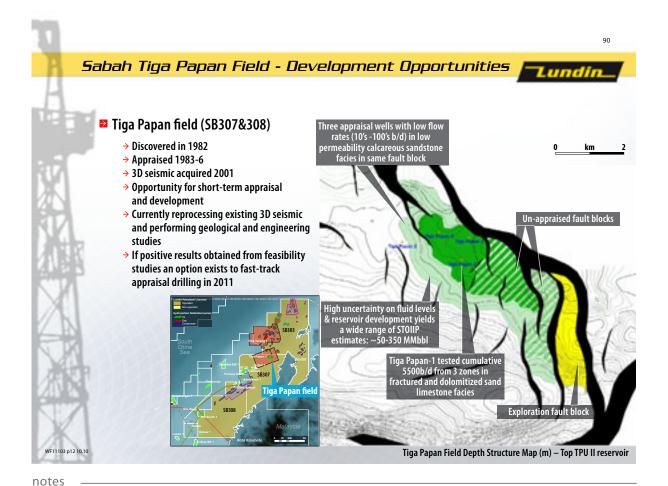
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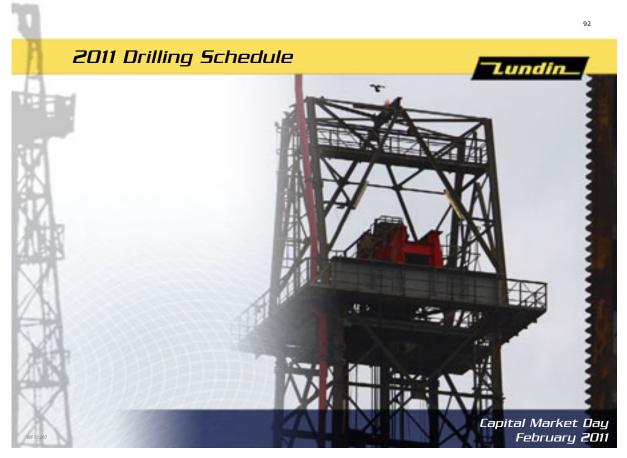


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SE Asia - Exploration Drilling Beyond 2011 Lundin Lundin Petroleum Licence ILAND Potential Future Lundin Petroleum Blocks 2011 - 2013 CAMBODIA VIETNAM SB303 Cakalang Baronang SB307/308 South Sokang 6 wells Gurita PM308A & B Lematang Sareba Rangkas At least 12 exploration wells to be drilled over next 3 years and the second se



Targeted Prospective Resources – 2011 Drilling Schedule

									20	11	
	Country	Licence - Prospect	Operator	LUPE%	NURPR	CoS%	NRPR ⁽²⁾	Q1	Q2	Q3	Q ₄
1	Norway	PL340 - Caterpillar	Marathon	15.00	2	45	1				
2	Norway	PL505 - Earb South	Marathon	30.00	24	18	4				
3	Norway	PL338 - Tellus	Lundin	50.00	20	40	8				
4	Norway	PL501 - Avaldsnes 16/3-4 App.	Lundin	40.00	-	-	-				
5	Norway	PL501 - Avaldsnes 16/2-7 App.	Lundin	40.00	-	-	-				
6	Norway	PL265 - Aldous Major South	Statoil	10.00	25	39	10				
7	Norway	PL265 - Aldous Major North	Statoil	10.00	18	39	7				
8	Norway	PL438 - Skalle	Lundin	25.00	63	19-41	22				
9	Norway	PL533 - Pulk (Salinas)	ENI	21.30(3)	102	14-19	15				
10	Norway	PL519 - Albert	Lundin	40.00	70	26	18				
11	Malaysia	SB303 - SB303-A	Lundin	75.00	37	30	11				
12	Malaysia	SB303 - SB303-B	Lundin	75.00	56	20	11				
13	Malaysia	PM308A - PM308A-A	Lundin	35.00	15	26	4				
14	Malaysia	PM308A - PM308A-B	Lundin	35.00	9	24	2				
15	Malaysia	PM308B - PM308B-A	Lundin	75.00	19	18	3			30 E-1	
16	Congo (Brazzaville)	Block Marine XIV - Makouala	SOCO	21.55	8	32	2				
17	Congo (Brazzaville)	Block Marine XI - Lideka	SOCO	18.75	12	23	2				
		operated non op	erated		480 ⁽⁴⁾		120				

(1) Net Unrisked Prospective Resources (MMboe) (2) Net Risked Prospective Resources (MMboe) (3) Prospect split between PL533 (20% equity) and PL 492 (30% equity) (4) Excludes Netherlands prospective resources (3 MMboe)

February 2011

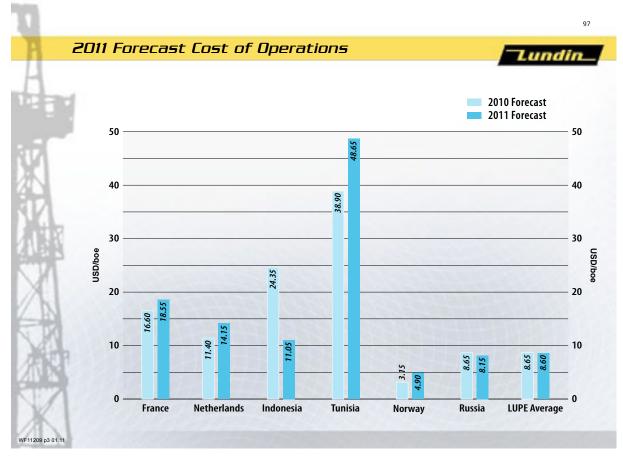


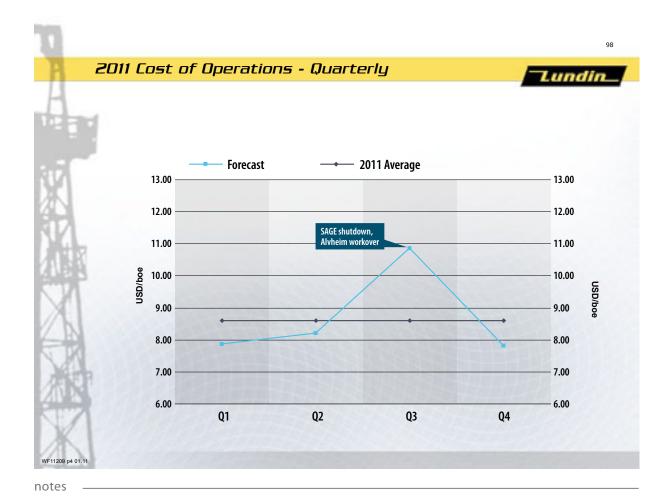
2011 Financial Overview

Lundin

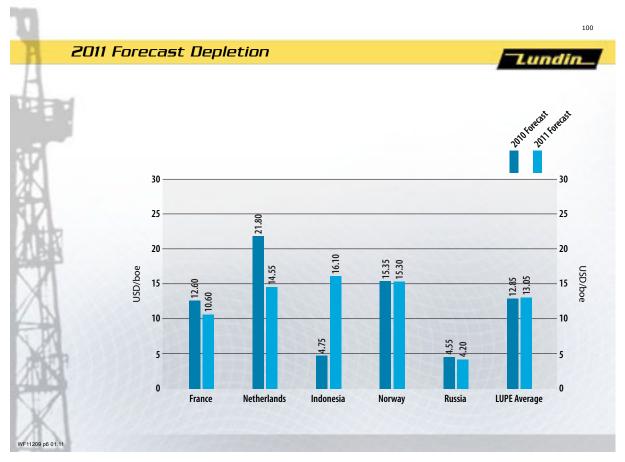
Capital Market Day

CBH				
H				
1		Forecast 2011	Forecast 2011	Forecast 2010
	Brent oil price	75.00	90.00	79.50
7	Revenue	68.25	80.50	70.95
LR.	Cost of operations	-8.60	-8.60	-8.65
200	Tariffs	-1.80	-1.80	-1.55
M	Production taxes	-3.55	-4.40	-3.75
	Stock movements	0.35	0.35	0.30
A	Other	-0.20	-0.20	-0.40
R	Cash Margin Netback	54.45	65.85	56.90
SEP .				
L'A				

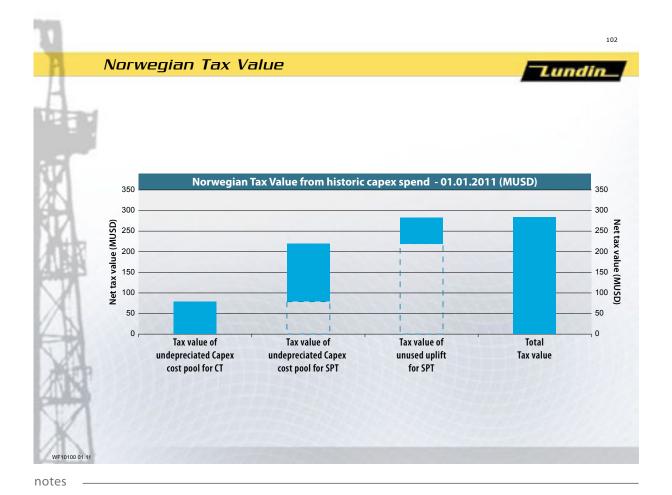




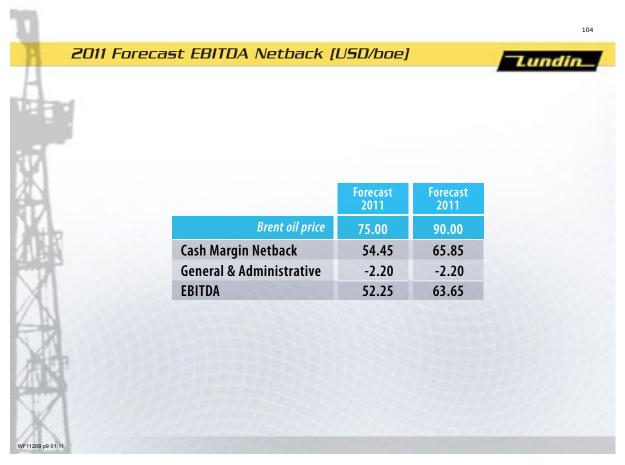
70				99
2011 Forecast	t Profit Netback [Us	SD/boe]		Lundin
H				
THE ST		Forecast 2011	Forecast 2011	
No.	Brent oil price	75.00	90.00	
X.	Cash Margin Netback	54.45	65.85	
il.	Depletion	-13.05	-13.05	
ALT.	G&A	-2.20	-2.20	
M	Financial Items, net	-1.35	-1.20	
N	Profit Before Tax	37.85	49.40	
TA	Тах	-27.80	-35.65	
深 以	Profit After Tax	10.05	13.75	
X				
WF11209 p5 01.11				

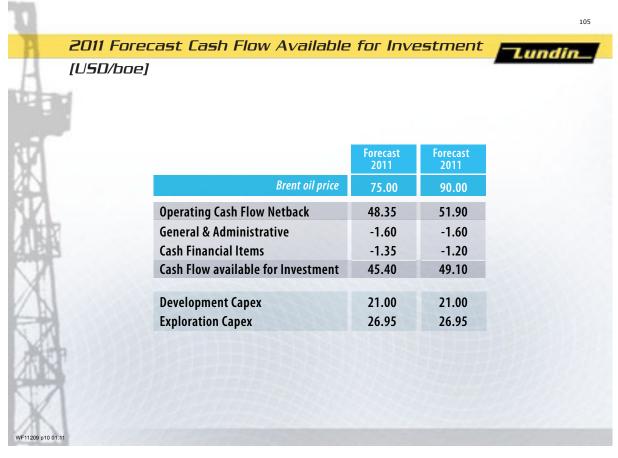


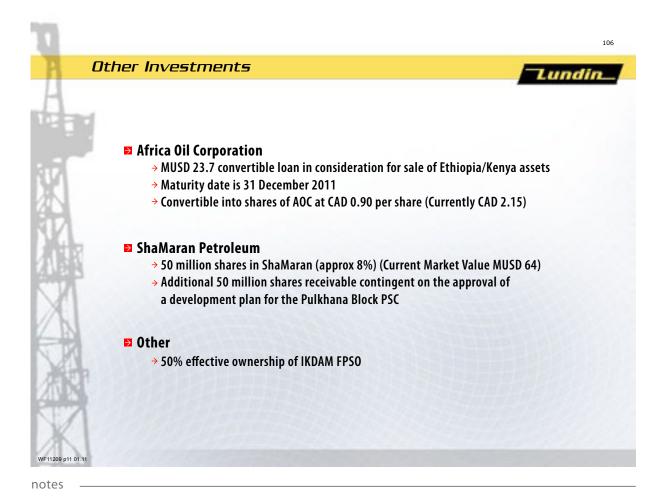
				10
2011 Fore	Lundin			
1				
= = T				
()		Forecast 2011	Forecast 2011	
	Brent oil price	75.00	90.00	
th.	Current tax charge	6.10	13.95	
T	Deferred tax charge	21.70	21.70	
		27.80	35.65	
TX.				
Mark	Effective Tax Rate	73%	72%	
	Operational Tax Rate	67%	67%	
1				
209 p7 01.11				



2011 Forecast Operating Cash Flow Netback Lundin [USD/boe] **Forecast** Brent oil price 75.00 90.00 **Cash Margin Netback** 54.45 65.85 Cash taxes -6.10 -13.95 **Operating Cash Flow Netback** 48.35 51.90







Hedging as at 31 January 2011

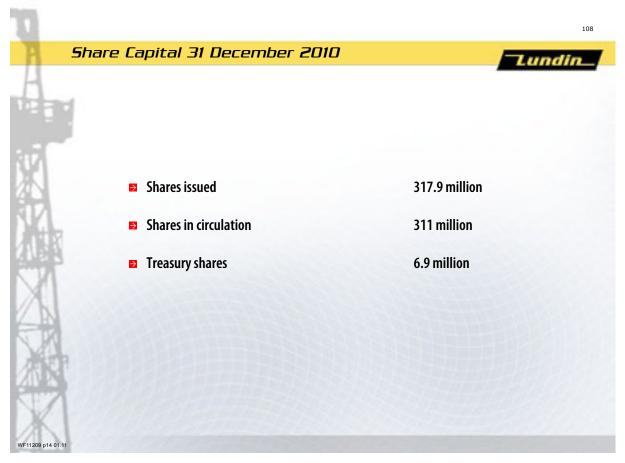
Oil > No Hedges

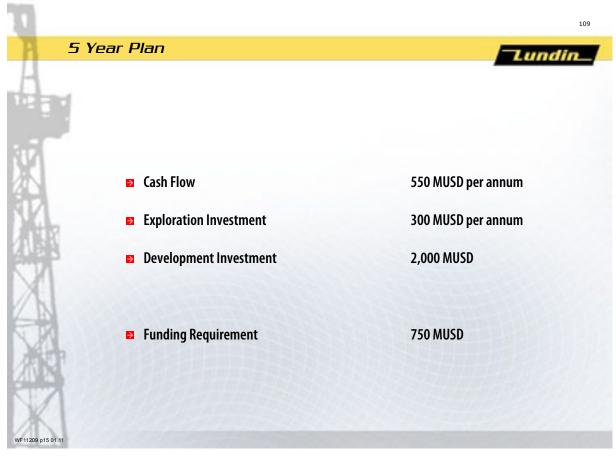
Interest Rate

Hedged amount Interest Rate Expires

MUSD 200 3.75% 1/2012

Currency > No Hedges







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Lundin Petroleum Capital Market Day

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